



# SAFE BULKERS

## 2011 Annual Report



# CORPORATE PROFILE



Safe Bulkers, Inc. is an international provider of marine drybulk transportation services, transporting bulk cargoes, particularly coal, grain and iron ore, along worldwide shipping routes for some of the world's largest consumers of such services.

We are listed on the New York Stock Exchange and trade under the symbol "SB".

We are a successor to a business which first invested in shipping in 1958 and has been involved in the drybulk sector for decades.

Safe Bulkers, Inc. was incorporated on December 11, 2007 under the laws of the Marshall Islands. On May 28, 2008, we completed our initial public offering. In March 2010, we completed a follow-on public offering and a private placement of our common stock. In April 2011, we completed another follow-on public offering of our common stock.

As of February 25, 2012, the Company's operational fleet was comprised of 20 drybulk vessels with an aggregate carrying capacity of 1,887,400 dwt and an average age of 4.0 years making ours one of the world's youngest fleets of Panamax, Kamsarmax, Post-Panamax and Capesize class vessels. The Company has also contracted for nine additional drybulk newbuild vessels with deliveries scheduled through 2014.

The Company invests in young and modern vessels, with advanced designs and technological specifications, which subsequently are chartered to well-established customers with whom we maintain long-lasting relationships. As of February 25, 2012, the contracted employment of the Company's fleet was 72% of fleet ownership days for 2012, 59% for 2013 and 33% for 2014, including vessels which are scheduled to be delivered to us in the future. We have paid dividends to our stockholders each quarter since our initial public offering in 2008, including an aggregate amount of \$41.8 million over the four quarters of 2011, each in the amount of \$0.15 per share. We also declared a dividend of \$0.15 per share, which is scheduled to be paid on February 29, 2012, to our shareholders of record on February 24, 2012.

We currently intend to use a portion of our free cash to pay dividends to our stockholders. Our future liquidity needs will impact our dividend policy. The declaration and payment of dividends, if any, will always be subject to the discretion of our board of directors. The timing and amount of any dividends declared will depend on, among other things: (i) our earnings, financial condition and cash requirements and available sources of liquidity, (ii) decisions in relation to our growth strategies, (iii) provisions of Marshall Islands and Liberian law governing the payment of dividends, (iv) restrictive covenants in our existing and future debt instruments and (v) global financial conditions. Dividends might not be paid in the future.



# COMPANY HIGHLIGHTS

## Our Newbuild Deliveries in 2011



MV Pelopidas  
176,000 dwt Capesize  
Delivery date: November 24, 2011



MV Venus History  
95,800 dwt Post-Panamax  
Delivery date: September 9, 2011

## Financing Highlights



Safe Bulkers, Inc. Enters into US \$122.4 Million Credit Agreements with Japanese Governmental Financial Institutions to Finance Three Japanese Newbuild Vessels



Believed to Be First Financing Arrangement of its Kind between a Greece-based Shipping Company and Japanese Governmental Financial Institutions



Publication of the Transaction in Lloyd's List

## Company Awards



Safe Bulkers, Inc. has Been Ranked "The Second Best Performing Shipping Company for the Year 2010" by Marine Money International



Our Director, Frank Sica Receives the Marine Money Award

# LETTER FROM THE CEO & CHAIRMAN

Fellow Shareholders,

During 2011, international trade increased and demand for drybulk commodities was quite strong. However, charter markets were volatile, as a result of an oversupply of drybulk vessels.

In this context, we have maintained increased charter coverage, employing our vessels under period time charters, when we could secure acceptable charter rates and under spot employment when we wanted operational flexibility. An important factor in our chartering policy is that we prefer to charter to end users and we closely monitor the quality and the performance history of the charterers.

Throughout the years, we have developed strong relationships and repeat business with charterers we trust. Contracted employment for forward periods provides visibility of our future cash flows. As of February 25, 2012, the contracted employment of our fleet was 72% of fleet ownership days for 2012, 59% for 2013 and 33% for 2014, including vessels which are scheduled to be delivered to us in the future. Such contracted employment provides us with significant cash flow visibility and stability.

Retained surplus from operations, the proceeds from a public follow-on offering in April 2011, and committed or undrawn credit facilities reinforce our liquidity and balance sheet. As of year-end we were in compliance with all our financial covenants. As a result we are well positioned to take advantage of the lower asset values that prevail during the lower part of the shipping cycle. Asset management is important for our overall profitability. Our strategy is to invest when vessel prices are low, in modern and energy-efficient designs, so that we can remain ahead of the competition.

During 2011, our fleet expanded by 19% in terms of deadweight tonnage and as of February 25, 2012 consisted of 20 vessels, with an average age of 4.0 years. With our existing newbuilding program, we have contracted to expand our fleet to 29 vessels by 2014, expecting to operate one of the youngest and most modern and efficient fleets in our industry.

With our hands-on management approach we believe we have maintained lean and efficient operations with lower operational expenses and management fees than the industry average. Also, we have a comfortable debt to asset ratio and relatively low spread leading to low interest expense.

During 2011, we achieved a fleet utilization rate of 99.5%. Our average time charter equivalent rate was \$27,932 per day, our net income was \$89.7 million and our EPS was \$1.29.

Our dividend policy is designed to contribute to the long-term growth of our company, as well as to reward our investors. We are very proud to have maintained a stable dividend policy throughout the year by paying \$0.15 per share, on a quarterly basis to our shareholders. Since our IPO, we have declared 15 consecutive quarterly dividends.



# LETTER FROM THE CEO & CHAIRMAN

The international environment has deteriorated in the beginning of 2012 and the BDI index reached near historical lows in February 2012 due to the oversupply of vessels. In such low charter market periods we expect that scrapping will pick up, while financing constraints due to banking sector's problems will cause cancellations or delayed deliveries. We believe in the long-term prospects of the sector, which are supported by the strong development of countries such as China and India, and in the opportunities that may arise in this environment.

Having invested along with you, and solely through Safe Bulkers, Inc. in ship-owning activities, we will continue to focus on profitably growing our business, and maximizing our value for the long term benefit of all shareholders.

With these words, we are proud to present our 2011 Annual Report which provides detailed information about our business, operations and financial performance.

We would like to thank all of our stockholders, employees and business partners for their continued support and interest in our company.

Polys Hajioannou

Chief Executive Officer and Chairman of the Board



# FLEET PROFILE



| Vessel Name          | Vessel Type  | Year Built** | DWT              |
|----------------------|--------------|--------------|------------------|
| <b>Current Fleet</b> |              |              |                  |
| Maria                | Panamax      | 2003         | 76,000           |
| Vassos               | Panamax      | 2004         | 76,000           |
| Katerina             | Panamax      | 2004         | 76,000           |
| Maritsa              | Panamax      | 2005         | 76,000           |
| Efrossini            | Panamax      | 2012         | 75,000           |
| Pedhoulas Merchant   | Kamsarmax    | 2006         | 82,300           |
| Pedhoulas Trader     | Kamsarmax    | 2006         | 82,300           |
| Pedhoulas Leader     | Kamsarmax    | 2007         | 82,300           |
| Stalo                | Post-Panamax | 2006         | 87,000           |
| Marina               | Post-Panamax | 2006         | 87,000           |
| Sophia               | Post-Panamax | 2007         | 87,000           |
| Eleni                | Post-Panamax | 2008         | 87,000           |
| Martine              | Post-Panamax | 2009         | 87,000           |
| Andreas K            | Post-Panamax | 2009         | 92,000           |
| Panayiota K          | Post-Panamax | 2010         | 92,000           |
| Venus Heritage       | Post-Panamax | 2010         | 95,800           |
| Venus History        | Post-Panamax | 2011         | 95,800           |
| Venus Horizon        | Post-Panamax | 2012         | 95,800           |
| Kanaris              | Capesize     | 2010         | 178,100          |
| Pelopidas            | Capesize     | 2011         | 176,000          |
| <b>Total</b>         |              |              | <b>1,886,400</b> |
| <b>Newbuilds</b>     |              |              |                  |
| TBN*                 | Kamsarmax    | 2012         | 82,000           |
| TBN*                 | Kamsarmax    | 2012         | 82,000           |
| TBN*                 | Kamsarmax    | 2012         | 82,000           |
| TBN*                 | Panamax      | 2013         | 76,600           |
| TBN*                 | Panamax      | 2014         | 76,000           |
| TBN*                 | Panamax      | 2014         | 76,600           |
| TBN*                 | Post-Panamax | 2014         | 84,000           |
| TBN*                 | Post-Panamax | 2014         | 84,000           |
| TBN*                 | Capesize     | 2012         | 180,000          |
| <b>Total</b>         |              |              | <b>823,200</b>   |

\* To Be Named

\*\* Expected Delivery Date For Newbuilds



UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 20-F

(Mark One)

- Registration statement pursuant to Section 12(b) or (g) of the Securities Exchange Act of 1934
- Annual Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal year ended December 31, 2011
- Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
- Shell Company Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 001-34077

**SAFE BULKERS, INC.**

(Exact name of Registrant as specified in its charter)

Not Applicable

(Translation of Registrant's name into English)

Republic of The Marshall Islands

(Jurisdiction of incorporation or organization)

30-32 Avenue Karamanli  
P.O. Box 70837  
16605 Voula  
Athens, Greece

(Address of principal executive offices)

Dr. Loukas Barmparis  
President

30-32 Avenue Karamanli  
P.O. Box 70837  
16605 Voula  
Athens, Greece

Telephone : +30 210 899 4980  
Facsimile : +30 210 895 4159

(Name, Address, Telephone Number and Facsimile Number of Company contact person)

**Securities registered or to be registered pursuant to Section 12(b) of the Act:**

**Title of Each Class**

**Name of Each Exchange on Which Registered**

Common Stock, \$0.001 par value per share Preferred  
stock purchase rights

New York Stock Exchange  
New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: None

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report. As of December 31, 2011, there were 70,891,916 shares of the registrant's common stock outstanding.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing.

U.S. GAAP  International Financial Reporting Standards as issued by the International Accounting Standards Board  Other

If "Other" has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow. Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

## TABLE OF CONTENTS

|                                                                                                | Page |
|------------------------------------------------------------------------------------------------|------|
| ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS .....                            | 1    |
| ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE .....                                          | 1    |
| ITEM 3. KEY INFORMATION.....                                                                   | 1    |
| ITEM 4. INFORMATION ON THE COMPANY .....                                                       | 21   |
| ITEM 4A. UNRESOLVED STAFF COMMENTS.....                                                        | 35   |
| ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS .....                                     | 35   |
| ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES.....                                        | 52   |
| ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS.....                                 | 57   |
| ITEM 8. ITEM 8. FINANCIAL INFORMATION.....                                                     | 62   |
| ITEM 9. THE OFFER AND LISTING .....                                                            | 63   |
| ITEM 10. ADDITIONAL INFORMATION .....                                                          | 64   |
| ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.....                       | 77   |
| ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES.....                           | 78   |
| ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES .....                                 | 79   |
| ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE<br>OF PROCEEDS ..... | 79   |
| ITEM 15. CONTROLS AND PROCEDURES .....                                                         | 79   |
| ITEM 16. [RESERVED] .....                                                                      | 81   |
| ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT .....                                               | 81   |
| ITEM 16B. CODE OF ETHICS.....                                                                  | 81   |
| ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES .....                                         | 81   |
| ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES .....                     | 82   |
| ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED<br>PURCHASERS .....      | 82   |
| ITEM 16F. CHANGE IN REGISTRANT’S CERTIFYING ACCOUNTANT.....                                    | 83   |
| ITEM 16G. CORPORATE GOVERNANCE.....                                                            | 83   |
| ITEM 17. FINANCIAL STATEMENTS .....                                                            | 84   |
| ITEM 18. FINANCIAL STATEMENTS .....                                                            | 84   |
| ITEM 19. EXHIBITS .....                                                                        | 84   |

## ABOUT THIS REPORT

In this annual report, “Safe Bulkers,” “the Company,” “we,” “us” and “our” are sometimes used for convenience where references are made to Safe Bulkers, Inc. and its subsidiaries (as well as the predecessors of the foregoing). These expressions are also used where no useful purpose is served by identifying the particular company or companies. Our affiliated management company, Safety Management Overseas S.A., a company incorporated under the laws of the Republic of Panama, is sometimes referred to in this annual report as “Safety Management” or our “Manager.”

## FORWARD-LOOKING STATEMENTS

All statements in this annual report that are not statements of historical fact are “forward-looking statements” within the meaning of the United States Private Securities Litigation Reform Act of 1995. The disclosure and analysis set forth in this annual report includes assumptions, expectations, projections, intentions and beliefs about future events in a number of places, particularly in relation to our operations, cash flows, financial position, plans, strategies, business prospects, changes and trends in our business and the markets in which we operate. These statements are intended as forward-looking statements. In some cases, predictive, future-tense or forward-looking words such as “believe,” “intend,” “anticipate,” “estimate,” “project,” “forecast,” “plan,” “potential,” “may,” “should,” and “expect” and similar expressions are intended to identify forward-looking statements, but are not the exclusive means of identifying such statements. In addition, we and our representatives may from time to time make other oral or written statements which are forward-looking statements, including in our periodic reports that we file with the Securities and Exchange Commission (“SEC”), other information sent to our security holders, and other written materials.

Forward-looking statements include, but are not limited to, such matters as:

- future operating or financial results and future revenues and expenses;
- future, pending or recent acquisitions, business strategy, areas of possible expansion and expected capital spending or operating expenses;
- availability of key employees, crew, length and number of off-hire days, drydocking requirements and fuel and insurance costs;
- general market conditions and shipping industry trends, including charter rates, vessel values and factors affecting supply and demand;
- our financial condition and liquidity, including our ability to make required payments under our credit facilities, comply with our loan covenants and obtain additional financing in the future to fund capital expenditures, acquisitions and other corporate activities;
- the overall health and condition of the U.S. and global financial markets, including the value of the U.S. dollar relative to other currencies;
- our expectations about availability of vessels to purchase, the time that it may take to construct and deliver new vessels or the useful lives of our vessels;
- our continued ability to enter into period time charters with our customers and secure profitable employment for our vessels in the spot market;
- our expectations relating to dividend payments and ability to make such payments;
- our ability to leverage our Manager’s relationships and reputation within the drybulk shipping industry to our advantage;

- our anticipated general and administrative expenses;
- environmental and regulatory conditions, including changes in laws and regulations or actions taken by regulatory authorities;
- risks inherent in vessel operation, including terrorism, piracy and discharge of pollutants;
- potential liability from future litigation; and
- other factors discussed in “Item 3. Key Information — D. Risk Factors” of this annual report.

We caution that the forward-looking statements included in this annual report represent our estimates and assumptions only as of the date of this annual report and are not intended to give any assurance as to future results. Assumptions, expectations, projections, intentions and beliefs about future events may, and often do, vary from actual results and these differences can be material. The reasons for this include the risks, uncertainties and factors described under “Item 3. Key Information — D. Risk Factors.” As a result, the forward-looking events discussed in this annual report might not occur and our actual results may differ materially from those anticipated in the forward-looking statements. Accordingly, you should not unduly rely on any forward-looking statements.

We undertake no obligation to update or revise any forward-looking statements contained in this annual report, whether as a result of new information, future events, a change in our views or expectations or otherwise. New factors emerge from time to time, and it is not possible for us to predict all of these factors. Further, we cannot assess the impact of each such factor on our business or the extent to which any factor, or combination of factors, may cause actual results to be materially different from those contained in any forward-looking statement.

## PART I

### ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS

Not applicable.

### ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE

Not applicable.

### ITEM 3. KEY INFORMATION

#### A. Selected Financial Data

The following table presents selected combined and consolidated financial and other data of Safe Bulkers, Inc. for each of the five years in the five year period ended December 31, 2011. The table should be read together with “Item 5. Operating and Financial Review and Prospects.” The selected combined and consolidated financial data of Safe Bulkers, Inc. is a summary of, is derived from, and is qualified by reference to, our audited combined and consolidated financial statements and notes thereto, which have been prepared in accordance with U.S. generally accepted accounting principles, or “U.S. GAAP.”

Our audited consolidated statements of income, stockholders’ equity and cash flows for the years ended December 31, 2009, 2010 and 2011 and the consolidated balance sheets at December 31, 2010 and 2011, together with the notes thereto, are included in “Item 18. Financial Statements” and should be read in their entirety.

|                                                                   | Year Ended December 31,                          |            |            |            |            |
|-------------------------------------------------------------------|--------------------------------------------------|------------|------------|------------|------------|
|                                                                   | 2007                                             | 2008       | 2009       | 2010       | 2011       |
|                                                                   | (In thousands of U.S. dollars except share data) |            |            |            |            |
| <b>STATEMENT OF INCOME</b>                                        |                                                  |            |            |            |            |
| Revenues .....                                                    | \$ 172,057                                       | \$ 208,411 | \$ 168,400 | \$ 159,698 | \$ 172,036 |
| Commissions .....                                                 | (6,209)                                          | (7,639)    | (3,794)    | (2,678)    | (3,128)    |
| Net revenues .....                                                | 165,848                                          | 200,772    | 164,606    | 157,020    | 168,908    |
| Voyage expenses .....                                             | (179)                                            | (273)      | (577)      | (610)      | (1,987)    |
| Vessel operating expenses.....                                    | (12,429)                                         | (17,615)   | (19,628)   | (23,128)   | (26,066)   |
| Depreciation .....                                                | (9,583)                                          | (10,614)   | (13,893)   | (19,673)   | (23,637)   |
| General and administrative expenses                               |                                                  |            |            |            |            |
| Management fee to related party.....                              | (1,177)                                          | (4,419)    | (4,436)    | (4,880)    | (6,026)    |
| Third party expenses .....                                        | (2,477)                                          | (3,626)    | (2,610)    | (2,138)    | (2,463)    |
| Early redelivery (cost)/income.....                               | (21,438)                                         | (565)      | 74,951     | 132        | 207        |
| Loss on asset purchase cancellations .....                        | —                                                | —          | (20,699)   | —          | —          |
| Gain on sale of assets .....                                      | 112,360                                          | —          | —          | 15,199     | —          |
| Operating income .....                                            | 230,925                                          | 163,660    | 177,714    | 121,922    | 108,936    |
| Interest expense .....                                            | (8,225)                                          | (16,392)   | (10,342)   | (6,423)    | (5,250)    |
| Other finance costs .....                                         | (161)                                            | (409)      | (442)      | (330)      | (1,055)    |
| Interest income .....                                             | 1,290                                            | 1,492      | 2,164      | 2,627      | 1,046      |
| Loss on derivatives.....                                          | (704)                                            | (19,509)   | (4,416)    | (8,164)    | (12,491)   |
| Foreign currency (loss)/gain .....                                | (13,759)                                         | (9,500)    | 838        | 281        | (799)      |
| Amortization and write-off of deferred finance charges .....      | (166)                                            | (131)      | (106)      | (266)      | (653)      |
| Net income .....                                                  | \$ 209,200                                       | \$ 119,211 | \$ 165,410 | \$ 109,647 | \$ 89,734  |
| Earnings per share, basic and diluted.....                        | \$ 3.84                                          | \$ 2.19    | \$ 3.03    | \$ 1.73    | \$ 1.29    |
| Cash dividends declared per share.....                            | \$ 7.04                                          | \$ 3.83    | \$ 0.60    | \$ 0.60    | \$ 0.60    |
| Weighted average number of shares outstanding, basic and diluted. | 54,500,000                                       | 54,500,889 | 54,510,587 | 63,300,466 | 69,463,093 |

|                                                           | Year Ended December 31,                          |            |            |            |            |
|-----------------------------------------------------------|--------------------------------------------------|------------|------------|------------|------------|
|                                                           | 2007                                             | 2008       | 2009       | 2010       | 2011       |
|                                                           | (In thousands of U.S. dollars except share data) |            |            |            |            |
| <b>OTHER FINANCIAL DATA</b>                               |                                                  |            |            |            |            |
| Net cash provided by operating activities.....            | \$ 278,506                                       | \$ 259,597 | \$ 211,338 | \$ 118,147 | \$ 107,189 |
| Net cash provided by/(used in) investing activities ..... | 88,416                                           | (148,223)  | (191,863)  | (131,709)  | (125,889)  |
| Net cash (used in)/provided by financing activities ..... | (366,922)                                        | (83,672)   | (28,742)   | 60,136     | (18,514)   |
| Net increase/(decrease) in cash and cash equivalents..... | —                                                | 27,702     | (9,267)    | 46,574     | (37,214)   |

|                                                         | Year Ended December 31,                          |           |            |            |           |
|---------------------------------------------------------|--------------------------------------------------|-----------|------------|------------|-----------|
|                                                         | 2007                                             | 2008      | 2009       | 2010       | 2011      |
|                                                         | (In thousands of U.S. dollars except share data) |           |            |            |           |
| <b>BALANCE SHEET DATA</b>                               |                                                  |           |            |            |           |
| Total current assets.....                               | \$ 98,883                                        | \$ 88,086 | \$ 105,648 | \$ 104,276 | \$ 37,959 |
| Total fixed assets.....                                 | 308,340                                          | 387,296   | 467,513    | 640,258    | 777,663   |
| Other non-current assets.....                           | 434                                              | 6,900     | 55,563     | 60,838     | 61,649    |
| Total assets .....                                      | 407,657                                          | 482,282   | 628,724    | 805,372    | 877,271   |
| Total current liabilities.....                          | 43,984                                           | 70,863    | 65,551     | 52,983     | 51,673    |
| Derivative liabilities.....                             | 242                                              | 21,716    | 15,510     | 9,787      | 10,130    |
| Long-term debt, net of current portion .....            | 306,267                                          | 413,483   | 420,994    | 467,070    | 465,805   |
| Unearned revenue—Long-term .....                        | 2,766                                            | 11,765    | 29,450     | 31,399     | 17,821    |
| Total owners'/shareholders' equity/(deficit) .....      | 54,398                                           | (35,545)  | 97,219     | 244,133    | 331,842   |
| Total liabilities and owners'/shareholders' equity..... | 407,657                                          | 482,282   | 628,724    | 805,372    | 877,271   |

**B. Capitalization and Indebtedness**

Not applicable.

**C. Reasons for the Offer and Use of Proceeds**

Not applicable.

**D. Risk Factors**

SOME OF THE FOLLOWING RISKS RELATE PRINCIPALLY TO THE INDUSTRY IN WHICH WE OPERATE AND OUR BUSINESS IN GENERAL. OTHER RISKS RELATE PRINCIPALLY TO THE SECURITIES MARKET AND OWNERSHIP OF OUR COMMON STOCK. THE OCCURRENCE OF ANY OF THE EVENTS DESCRIBED IN THIS SECTION COULD SIGNIFICANTLY AND NEGATIVELY AFFECT OUR BUSINESS, FINANCIAL CONDITION OR OPERATING RESULTS OR THE TRADING PRICE OF OUR COMMON STOCK.

**Risks Inherent in Our Industry and Our Business**

*The international drybulk shipping industry is cyclical and volatile, and charter rates have decreased substantially since their highs in the middle of 2008; these factors may lead to further reductions and volatility in our charter rates, vessel values and results of operations.*

The drybulk shipping industry is cyclical with attendant volatility in charter rates, vessel values and profitability. Because we charter some of our vessels pursuant to short-term time charters, we may be exposed to changes in spot market and short-term time charter rates for drybulk carriers and such changes may affect our earnings and the value of our drybulk carriers at any given time. At February 25, 2012, 15 of our 20 drybulk vessels were deployed or scheduled to be deployed on period time charters of more than three months term. If low charter rates in the drybulk market prevail during periods when we must replace our existing charters, it will have an adverse effect on our revenues, profitability, cash flows and our ability to comply with the financial covenants in our loan and credit facilities. In addition, we have contracted to acquire nine newbuilds scheduled to be delivered through 2014, six of which do not currently have contracted charters. We may be unable to successfully charter our vessels in the future or renew existing charters at rates sufficient to allow us to meet our obligations or pay any dividends.

The factors affecting the supply and demand for drybulk vessels are outside of our control and are difficult to predict with confidence. As a result, the nature, timing, direction and degree of changes in industry conditions are also unpredictable.

Factors that influence demand for vessel capacity include:

- demand for and production of drybulk products;

- global and regional economic and political conditions;
- environmental and other regulatory developments;
- the distance drybulk cargoes are to be moved by sea; and
- changes in seaborne and other transportation patterns.

Factors that influence the supply of vessel capacity include:

- the size of the newbuilding orderbook;
- the number of newbuild deliveries, which among other factors relates to the ability of shipyards to deliver newbuilds by contracted delivery dates and the ability of purchasers to finance such newbuilds;
- the scrapping rate of older vessels;
- port and canal congestion;
- the number of vessels that are in or out of service, including due to vessel casualties; and
- changes in environmental and other regulations that may limit the useful lives of vessels.

We anticipate that the future demand for our drybulk vessels and, in turn, drybulk charter rates, will be dependent, among other things, upon economic growth in the world's developing economies, including China, India, Brazil and Russia, seasonal and regional changes in demand, changes in the capacity of the global drybulk vessel fleet and the sources and supply of drybulk cargo to be transported by sea. A decline in demand for commodities transported in drybulk vessels or an increase in supply of drybulk vessels could cause a significant decline in charter rates, which could materially adversely affect our business, financial condition and results of operations.

***The drybulk carrier charter market is very volatile, remains significantly below its historical high in 2008, and in the recent past has reached near historical lows, which has and may continue to adversely affect our revenues, earnings and profitability and our ability to comply with our loan covenants.***

The revenues, earnings and profitability of companies in our industry are affected by the charter rates that can be obtained in the market, which is volatile and has experienced significant declines since its highs in the middle of 2008. For example, the Baltic Drybulk Index, or "BDI," declined from a high of 11,793 in May 2008 to a low of 663 in December 2008, which represents a decline of 94% within a single calendar year. During 2011, the BDI remained volatile, reaching a low of 1,043 on February 4, 2011 and a high of 2,173 on October 14, 2011. On February 3, 2012, BDI dropped to a 26-year low of 647, owing to a combination of both weak vessel demand and further increases in supply. The decline and volatility in charter rates in the drybulk market also affects the value of our drybulk vessels, which follows the trends of drybulk charter rates, and earnings on our charters, and similarly affects our cash flows, liquidity and compliance with the covenants contained in our loan agreements.

***A negative change in global economic conditions especially in the United States, the European Union or the Asian region, which includes countries like China, Japan or India, could reduce drybulk trade and demand, which could reduce charter rates and have a material adverse effect on our business, financial condition and results of operations.***

We expect that a significant number of the port calls made by our vessels will involve the loading or discharging of raw materials in ports in the Asian region, particularly China, Japan and India. As a result, a negative change in economic conditions in any Asian country, particularly China, Japan or, to some extent, India, can have a material adverse effect on our business, financial position and results of operations, as well as our future prospects, by reducing demand and, as a result, charter rates and affecting our ability to charter our vessels. In past years, China

and India have had two of the world's fastest growing economies in terms of gross domestic product and have been the main driving force behind increases in marine drybulk trade and the demand for drybulk vessels. If economic growth declines in China, Japan, India and other countries in the Asian region, we may face decreases in such drybulk trade and demand. Moreover, a slowdown in the United States and Japanese economies or the economies of the European Union or certain Asian countries will likely adversely affect economic growth in China, India and elsewhere. Such an economic downturn in any of these countries could have a material adverse effect on our business, financial condition and results of operations.

***An oversupply of drybulk vessel capacity may lead to reductions in charter rates and profitability.***

The market supply of drybulk vessels has been increasing, and the number of drybulk vessels on order as of January 31, 2012, was approximately 21.0% for Panamax class vessels, 80.7% for Post-Panamax class vessels and 21.8% for Capesize class vessels of the then-existing global drybulk fleet in terms of deadweight tons ("dwt"), with the majority of new deliveries expected mainly during 2012. As a result, the drybulk fleet continues to grow. An oversupply of drybulk vessel capacity will likely result in a reduction of charter hire rates. We will be exposed to changes in charter rates with respect to our existing fleet and our remaining newbuilds depending on the ultimate growth of the global drybulk fleet. If we cannot enter into period time charters on acceptable terms, we may have to secure charters in the spot market, where charter rates are more volatile and revenues are, therefore, less predictable, or we may not be able to charter our vessels at all. Seven vessels in our current fleet will be available for employment in the first half of 2012, and we have not yet arranged charters for one of our newbuild vessels scheduled to be delivered to us during 2012. In addition, a material increase in the net supply of drybulk vessel capacity without corresponding growth in drybulk vessel demand could have a material adverse effect on our fleet utilization and our charter rates generally, and could, accordingly, materially adversely affect our business, financial condition and results of operations.

***The market values of our vessels may decrease, which could cause us to breach covenants in our credit and loan facilities, and could have a material adverse effect on our business, financial condition and results of operations.***

Our credit and loan facilities, which are secured by mortgages on our vessels, require us to comply with collateral coverage ratios and satisfy certain financial and other covenants, including those that are affected by the market value of our vessels. The market value of drybulk vessels has generally experienced high volatility. The market prices for secondhand and newbuild drybulk vessels in the recent past have declined from higher to lower levels within a short period of time. The market value of our vessels fluctuates depending on a number of factors, including:

- general economic and market conditions affecting the shipping industry;
- prevailing level of charter rates;
- competition from other shipping companies;
- configurations, sizes and ages of vessels;
- cost of newbuilds;
- governmental or other regulations; and
- technological advances.

We were in compliance with our covenants as of December 31, 2010 and December 31, 2011. If the market value of our vessels or newbuilds declines, we may breach some of the covenants contained in our credit and loan facilities. If we do breach such covenants and we are unable to remedy or our lenders refuse to waive the relevant breach, our lenders could accelerate our indebtedness and foreclose on the vessels in our fleet securing those credit facilities. As a result of cross-default provisions contained in our loan agreements, this could in turn lead to additional defaults under our loan agreements and the consequent acceleration of the indebtedness thereunder and

the commencement of similar foreclosure proceedings by other lenders. If our indebtedness were accelerated in full or in part, it would be difficult for us to refinance our debt or obtain additional financing and we could lose our vessels if our lenders foreclose their liens, which would adversely affect our ability to continue our business.

***The international drybulk shipping industry is highly competitive, and we may not be able to compete successfully for charters with new entrants or established companies with greater resources.***

We employ our vessels in a highly competitive market that is capital intensive and highly fragmented. Competition arises primarily from other vessel owners, some of which have substantially greater resources than we do. Competition for the transportation of drybulk cargo by sea is intense and depends on price, customer relationships, operating expertise, professional reputation and size, age, location and condition of the vessel. Due in part to the highly fragmented market, additional competitors with greater resources could enter the drybulk shipping industry and operate larger fleets through consolidations or acquisitions and may be able to offer lower charter rates than we are able to offer, which could have a material adverse effect on our fleet utilization and, accordingly, our profitability.

***Rising crew costs may adversely affect our profits.***

Crew costs are a significant expense for us under our charters. Recently, the limited supply of and increased demand for well-qualified crew, due to the increase in the size of the global shipping fleet, has created upward pressure on crewing costs, which we generally bear under our period time and spot charters. Increases in crew costs may adversely affect our profitability.

***We are subject to regulation and liability under environmental laws that could require significant expenditures and affect our cash flow and net income.***

Our business and the operation of our vessels are regulated under international conventions, national, state and local laws and regulations in force in the jurisdictions in which our vessels operate, as well as in the country or countries of their registration, in order to protect against potential environmental impacts. Government regulation of vessels, particularly in the area of environmental requirements, can be expected to become more stringent in the future and could require us to incur significant capital expenditures on our vessels to keep them in compliance, or even to scrap or sell certain vessels altogether. For example, various jurisdictions that do not already regulate management of ballast waters are considering regulating the management of ballast waters to prevent the introduction of non-indigenous species that are considered invasive. Such regulations could, if implemented, require us to make changes to the ballast water management plans we currently have in place and to install new equipment on board. Various jurisdictions are also regulating or considering the regulation of emissions of sulfur oxides, nitrogen oxides and greenhouse gases from vessels. Additional conventions, laws and regulations may be adopted which could limit our ability to do business or increase the cost of our doing business and which may materially adversely affect our business, financial condition and results of operations. Because such conventions, laws and regulations are often revised, or the required additional measures for compliance are still under development, we cannot predict the ultimate cost of complying with such conventions, laws and regulations or the impact thereof on the resale prices or useful lives of our vessels. We are also required by various governmental and quasi-governmental agencies to obtain certain permits, licenses, certificates and financial assurances with respect to our operations.

These requirements can also affect the resale prices or useful lives of our vessels or require reductions in cargo capacity, ship modifications or operational changes or restrictions. Failure to comply with these requirements could lead to decreased availability of or more costly insurance coverage for environmental matters or result in the denial of access to certain jurisdictional waters or ports, or detention in certain ports. Under local, national and foreign laws, as well as international treaties and conventions, we could incur material liabilities, including cleanup obligations and claims for natural resource, personal injury and property damages in the event that there is a release of petroleum or other hazardous materials from our vessels or otherwise in connection with our operations. Violations of, or liabilities under, environmental regulations can result in substantial penalties, fines and other sanctions, including, in certain instances, seizure or detention of our vessels. Events of this nature would have a material adverse effect on our business, financial condition and results of operations.

The operation of our vessels is affected by the requirements set forth in the United Nations' International Maritime Organization's International Management Code for the Safe Operation of Ships and for Pollution Prevention, or "ISM Code." Under the ISM Code we are required to develop and maintain an extensive Safety Management System ("SMS") that includes the adoption of a safety and environmental protection policy. Failure to comply with the ISM Code may subject us to increased liability, invalidate existing insurance or decrease available insurance coverage for the affected vessels and result in a denial of access to, or detention in, certain ports. Currently, each of the vessels in our current fleet is ISM Code-certified. If we fail to maintain ISM Code certification for our vessels, we may also breach covenants in certain of our credit and loan facilities that require that our vessels be ISM Code-certified. If we breach such covenants due to failure to maintain ISM Code certification and are unable to remedy the relevant breach, our lenders could accelerate our indebtedness and foreclose on the vessels in our fleet securing those credit facilities.

***Increased inspection procedures, tighter import and export controls and survey requirements could increase costs and disrupt our business.***

International shipping is subject to various security and customs inspections and related procedures in countries of origin and destination. Inspection procedures can result in the seizure of the contents of our vessels, delays in the loading, offloading or delivery and the levying of customs duties, fines and other penalties against us.

It is possible that changes to inspection procedures could impose additional financial and legal obligations on us. Furthermore, changes to inspection procedures could also impose additional costs and obligations on our customers and may, in certain cases, render the shipment of certain types of cargo impractical. Any such changes or developments may have a material adverse effect on our business, financial condition and results of operations.

The hull and machinery of every commercial vessel must be certified as safe and seaworthy in accordance with applicable rules and regulations, and accordingly vessels must undergo regular surveys. If any vessel does not maintain its class and/or fails any annual survey, intermediate survey or special survey, the vessel will be unable to trade between ports and will be unemployable and we would be in violation of certain covenants in our credit and loan facilities. This would also negatively impact our revenues.

***Our vessels are exposed to operational risks, including terrorism and piracy, that may not be adequately covered by our insurance.***

The operation of any vessel includes risks such as weather conditions, mechanical failure, collision, fire, contact with floating objects, cargo or property loss or damage and business interruption due to political circumstances in foreign countries, piracy, terrorist attacks, armed hostilities and labor strikes. Such occurrences could result in death or injury to persons, loss, damage or destruction of property or environmental damage, delays in the delivery of cargo, loss of revenues from or termination of charter contracts, governmental fines, penalties or restrictions on conducting business, higher insurance rates and damage to our reputation and customer relationships generally. In the past, political conflicts have also resulted in attacks on vessels, mining of waterways and other efforts to disrupt international shipping, particularly in the Arabian Gulf region. Acts of terrorism and piracy have also affected vessels trading in regions such as the South China Sea and the Gulf of Aden and parts of Indian Ocean. If these attacks and other disruptions result in areas where our vessels are deployed being characterized by insurers as "war risk" zones or Joint War Committee "war, strikes, terrorism and related perils" listed areas, as parts of Indian Ocean currently is, premiums payable for such coverage could increase significantly and such insurance coverage may be more difficult or impossible to obtain. In addition, there is always the possibility of a marine disaster, including oil spills and other environmental damage. Although our vessels carry a relatively small amount of the oil used for fuel ("bunkers"), a spill of oil from one of our vessels or losses as a result of fire or explosion could be catastrophic under certain circumstances.

We may not be adequately insured against all risks, and our insurers may not pay particular claims. With respect to war risks insurance, which we usually obtain for certain of our vessels making port calls in designated war zone areas, such insurance may not be obtained prior to one of our vessels entering into an actual war zone, which could result in that vessel not being insured. Even if our insurance coverage is adequate to cover our losses, we may not be able to timely obtain a replacement vessel in the event of a loss. Under the terms of our credit facilities, we will be subject to restrictions on the use of any proceeds we may receive from claims under our insurance policies.

Furthermore, in the future, we may not be able to maintain or obtain adequate insurance coverage at reasonable rates for our fleet. We may also be subject to calls, or premiums, in amounts based not only on our own claim records but also the claim records of all other members of the protection and indemnity associations through which we receive indemnity insurance coverage for tort liability. Our insurance policies also contain deductibles, limitations and exclusions which, although we believe are standard in the shipping industry, may nevertheless increase our costs in the event of a claim or decrease any recovery in the event of a loss. If the damages from a catastrophic oil spill or other marine disaster exceeded our insurance coverage, the payment of those damages could have a material adverse effect on our business and could possibly result in our insolvency.

In addition, we do not carry loss of hire insurance except in certain occasions in which our vessels are trading in areas where a history of piracy has been reported. Loss of hire insurance covers the loss of revenue during extended vessel off-hire periods, such as those that occur during an unscheduled drydocking or unscheduled repairs due to damage to the vessel. Accordingly, any loss of a vessel or any extended period of vessel off-hire, due to an accident or otherwise, could have a material adverse effect on our business, financial condition and results of operations.

***The operation of drybulk vessels has certain unique operational risks; failure to adequately maintain our vessels could have a material adverse effect on our business, financial condition and results of operations.***

With a drybulk vessel, the cargo itself and its interaction with the vessel may create operational risks. By their nature, drybulk cargoes are often heavy, dense and easily shifted, and they may react badly to water exposure. In addition, drybulk vessels are often subjected to battering treatment during unloading operations with grabs, jackhammers (to pry encrusted cargoes out of the hold) and small bulldozers. This treatment may cause damage to the vessel. Vessels damaged due to treatment during unloading procedures may be more susceptible to breach while at sea. Breaches of a drybulk vessel's hull may lead to the flooding of the vessel's holds. If a drybulk vessel suffers flooding in its forward holds, the bulk cargo may become so dense and waterlogged that its pressure may buckle the vessel's bulkheads, leading to the loss of a vessel. If we do not adequately maintain our vessels, we may be unable to prevent these events. The occurrence of any of these events could have a material adverse effect on our business, financial condition and results of operations.

***Maritime claimants could arrest one or more of our vessels, which could interrupt our cash flow.***

Crew members, suppliers of goods and services to a vessel, shippers of cargo and other parties may be entitled to a maritime lien against a vessel, or other assets of the relevant vessel-owning company, for unsatisfied debts, claims or damages. In many jurisdictions, a claimant may seek to obtain security for its claim by arresting a vessel through foreclosure proceedings. The arrest or attachment of one or more of our vessels, or other assets of the relevant vessel-owning company or companies, could cause us to default on a charter, breach covenants in certain of our credit facilities, interrupt our cash flow and require us to pay large sums of money to have the arrest or attachment lifted. In addition, in some jurisdictions, such as South Africa, under the "sister ship" theory of liability, a claimant may arrest both the vessel which is subject to the claimant's maritime lien and any "associated" vessel, which is any vessel owned or controlled by the same owner. Claimants could attempt to assert "sister ship" liability against one vessel in our fleet for claims relating to another of our vessels.

***Changes in the economic and political environment in China and policies adopted by the government to regulate its economy could have a material adverse effect on our business, financial condition and results of operations.***

The Chinese economy differs from the economies of most countries belonging to the Organization for Economic Cooperation and Development in respects such as structure, government involvement, level of development, growth rate, capital reinvestment, allocation of resources, rate of inflation and balance of payments position. Prior to 1978, the Chinese economy was a planned economy. Since 1978, increasing emphasis has been placed on the use of market forces in the development of the Chinese economy. Annual and five-year state plans are adopted by the Chinese government in connection with the development of the economy. Although state-owned enterprises still account for a substantial portion of the Chinese industrial output, in general, the Chinese government is reducing the level of direct control that it exercises over the economy through state plans and other measures. There is an increasing level of freedom and autonomy in areas such as allocation of resources, production, pricing and management and a gradual shift in emphasis to a "market economy" and enterprise reform. Limited price reforms have been undertaken, with the result that prices for certain commodities are principally determined by market

forces. Many of the reforms are unprecedented or experimental and may be subject to revision, change or abolition based on the outcome of such experiments. The Chinese government may cease pursuing a policy of economic reform. The level of imports to and exports from China could be adversely affected by changes to these economic reforms by the Chinese government, as well as by changes in political, economic and social conditions or other relevant policies of the Chinese government, such as changes in laws, regulations or export and import restrictions, all of which could have a material adverse effect on our business, financial condition and results of operations.

***Governments could requisition our vessels during a period of war or emergency, resulting in a loss of earnings.***

A government could requisition one or more of our vessels for title or for hire. Requisition for title occurs when a government takes control of a vessel and becomes its owner, while requisition for hire occurs when a government takes control of a vessel and effectively becomes its charterer at dictated charter rates. Generally, requisitions occur during periods of war or emergency, although governments may elect to requisition vessels in other circumstances. Even if we would be entitled to compensation in the event of a requisition of one or more of our vessels, the amount and timing of payment would be uncertain. Government requisition of one or more of our vessels may cause us to breach covenants in certain of our credit facilities, and could have a material adverse effect on our business, financial condition and results of operations.

***Changes in fuel prices may adversely affect our profits.***

Upon redelivery of vessels at the end of a period time or trip time charter, we may be obligated to repurchase bunkers on board at prevailing market prices, which could be materially higher than fuel prices at the inception of the charter period. In addition, although we rarely deploy our vessels on voyage charters, fuel is a significant, if not the largest, expense that we would incur with respect to vessels operating on voyage charter. As a result, an increase in the price of fuel may adversely affect our profitability. The price and supply of fuel is volatile and fluctuates based on events outside our control, including geopolitical developments, supply and demand for oil and gas, actions by OPEC and other oil and gas producers, war and unrest in oil producing countries and regions, regional production patterns and environmental concerns and regulations.

***Seasonal fluctuations in industry demand could have a material adverse effect on our business, financial condition and results of operations and the amount of available cash with which we can pay dividends.***

We operate our vessels in markets that have historically exhibited seasonal variations in demand and, as a result, in charter rates. This seasonality may result in quarter-to-quarter volatility in our results of operations, which could affect the amount of dividends, if any, that we pay to our stockholders from quarter to quarter. The market for marine drybulk transportation services is typically stronger in the fall and winter months in anticipation of increased consumption of coal and other raw materials in the northern hemisphere during the winter months. In addition, unpredictable weather patterns in these months tend to disrupt vessel scheduling and supplies of certain commodities. This seasonality could have a material adverse effect on our business, financial condition and results of operations.

***Charterers may renegotiate or default on period time charters, which could reduce our revenues and have a material adverse effect on our business, financial condition and results of operations.***

The ability and willingness of each of our counterparties to perform its obligations under a period time charter agreement with us will depend on a number of factors that are beyond our control and may include, among other things, general economic conditions, the condition of the drybulk shipping industry and the overall financial condition of the counterparties. If we enter into period time charters with charterers when charter rates are high and charter rates subsequently fall significantly, charterers may seek to renegotiate financial terms. Additionally, charterers may attempt to bring claims against us based on vessel performance or cargo loading or unloading operations, seeking to renegotiate financial terms or avoid payments. Also, our charterers may experience financial difficulties due to prevailing economic conditions or for other reasons, and as a result may default under our period time charters. During depressed drybulk market conditions, there have been numerous reports of charterers renegotiating their charters or defaulting on their obligations thereunder. While we have not experienced a default by a charterer during the past three years, we have agreed to certain early redeliveries at the request of charterers. See “Operating and Financial Review and Prospects.” If a charterer defaults on a charter, we will seek the remedies

available to us, which may include arbitration or litigation to enforce the contract, although such efforts may not be successful. Should a charterer default on a period time charter, we may have to enter into a charter at a lower charter rate, which would reduce our revenues. If we cannot enter into a new period time charter, we may have to secure a charter in the spot market, where charter rates are volatile and revenues are less predictable. It is also possible that we would be unable to secure a charter at all, which would also reduce our revenues, and could have a material adverse effect on our business, financial condition, results of operations and cash flows.

***We depend upon a limited number of customers for a large part of our revenues and the loss of one or more of these customers could have a material adverse effect on our business, financial condition and results of operations.***

We expect to derive a significant part of our revenues from a limited number of customers. During the year ended December 31, 2011, approximately 66.1 % of our revenues were derived from two charterers, namely Daiichi Chuo Kisen Kaisha and Kawasaki Kisen Kaisha, with each one accounting for more than 10% of total revenues. We could lose a customer for many different reasons, including:

- failures of the customer to make charter payments because of its financial inability, disagreements with us or otherwise;
- the customer's termination of its charters because of our non-performance, including serious deficiencies with the vessels we provide to that customer or prolonged periods of off-hire; or
- in certain cases, a prolonged force majeure event affecting the customer, including damage to or destruction of relevant production facilities, war or political unrest, prevents us from performing services for that customer.

If we lose a key customer, we may be unable to obtain period time charters on comparable terms with charterers of comparable standing or may have increased exposure to the volatile spot market, which is highly competitive and subject to significant price fluctuations. We would not receive any revenues from such a vessel while it remained unchartered, but we may be required to pay expenses necessary to maintain the vessel in proper operating condition, insure it and service any indebtedness secured by such vessel. The loss of any of our key customers, a decline in payments under our charters or the failure of a key customer to perform under its charters with us could have a material adverse effect on our business, financial condition and results of operations.

***We may have difficulty properly managing our planned growth through acquisitions of our newbuilds and additional vessels.***

We intend to grow our business through the acquisition of our contracted newbuilds and we may make selective acquisitions of additional vessels. Our future growth will primarily depend on our ability to locate and acquire suitable additional vessels, enlarge our customer base, operate and supervise any newbuilds we may order and obtain required debt or equity financing on acceptable terms. We have contracted to acquire nine newbuilds scheduled to be delivered through 2014.

A delay in the delivery to us of any such vessel, or the failure of the shipyard to deliver a vessel at all, could cause us to breach our obligations under a related charter and could adversely affect our earnings. In addition, the delivery of any of these vessels with substantial defects could have similar consequences.

A shipyard could fail to deliver a newbuild on time or at all because of:

- work stoppages or other hostilities, political or economic disturbances that disrupt the operations of the shipyard;
- quality or engineering problems;
- bankruptcy or other financial crisis of the shipyard;

- a backlog of orders at the shipyard;
- disputes between the Company and the shipyard regarding contractual obligations;
- weather interference or catastrophic events, such as major earthquakes or fires;
- our requests for changes to the original vessel specifications or disputes with the shipyard; or
- shortages of or delays in the receipt of necessary construction materials, such as steel, or equipment, such as main engines, electricity generators and propellers.

In addition, we may seek to terminate a newbuild contract due to market conditions, financing limitations or other reasons. The outcome of contract termination negotiations may require us to forego deposits on construction and pay additional cancellation fees. In addition, where we have already arranged a future charter with respect to the terminated newbuild contract, we may incur liabilities to such charter counterparty depending on the terms of such charter.

During periods in which charter rates are high, vessel values generally are high as well, and it may be difficult to consummate vessel acquisitions or enter into newbuild contracts at favorable prices. During periods when charter rates are low, we may be unable to fund the acquisition of newbuild vessels, whether through lending or cash on hand. For these reasons, we may be unable to execute our growth plans or avoid significant expenses and losses in connection with our future growth efforts.

***As we expand our business, we will need to improve or expand our operations and financial systems, staff and crew; if we cannot improve these systems or recruit suitable employees, our performance may be adversely affected.***

Our current operating and financial systems may not be adequate as we implement our plan to expand the size of our fleet, and our Manager's attempts to improve those systems may be ineffective. In addition, as we expand our fleet, we will have to rely on our Manager to recruit additional seafarers and shoreside administrative and management personnel. Our Manager may not be able to continue to hire suitable employees or a sufficient number of employees as we expand our fleet. If our Manager's unaffiliated crewing agents encounter business or financial difficulties, we may not be able to adequately staff our vessels. We may also have to increase our customer base to provide continued employment for most of our new vessels. If we are unable to operate our financial system, our Manager is unable to operate our operations systems effectively or to recruit suitable employees in sufficient numbers or we are unable to increase our customer base as we expand our fleet, our performance may be adversely affected.

***Unless we set aside reserves for vessel replacement, at the end of a vessel's useful life, our revenue will decline, which would adversely affect our cash flows and income.***

As of February 25, 2012, the vessels in our current fleet had an average age of 4.0 years. Unless we maintain cash reserves for vessel replacement, we may be unable to replace the vessels in our fleet upon the expiration of their useful lives. We estimate the useful life of our vessels to be 25 years from the date of initial delivery from the shipyard. Our cash flows and income are dependent on the revenues we earn by chartering our vessels to customers. If we are unable to replace the vessels in our fleet upon the expiration of their useful lives, our business, financial condition and results of operations will be materially adversely affected. Any reserves set aside for vessel replacement would not be available for other cash needs or dividends.

***If we are unable to obtain additional secured indebtedness, we may default on our commitments relating to our contracted newbuilds, and we may not be able to finance our future fleet expansion program, which would have a material adverse effect on our business, financial condition and results of operations.***

The net remaining unpaid balance of the contract prices for our nine newbuilds was \$245.4 million as of February 25, 2012. We anticipate that our primary sources of funds to satisfy these commitments will be from existing cash and time deposits, operating cash surplus and existing undrawn loan commitments. As of February 25, 2012, the

company has seven newbuild vessels unencumbered and a \$50 million long-term floating rate note facility against which additional loan and credit facilities can be drawn. Our ability to obtain bank financing or to access the capital markets for future offerings may be limited by our financial condition at the time of any such financing or offering, including the actual or perceived credit quality of our charterers and the market value of our fleet, as well as by adverse market conditions resulting from, among other things, general economic conditions, weakness in the financial markets and contingencies and uncertainties that are beyond our control. Significant contraction, deleveraging and reduced liquidity in credit markets worldwide is reducing the availability and increasing the cost of credit. To the extent that we are unable to enter into new credit facilities and obtain such additional secured indebtedness on terms acceptable to us, we will need to find alternative financing. If we are unable to find alternative financing, we will not be capable of funding all of our commitments for capital expenditures relating to our contracted newbuilds. A failure to fulfill our commitments generally results in a forfeiture of the advance we paid to the shipyard with respect to the contracted newbuild and a write-off of expenses capitalized, which together amounted to \$122.3 million as of December 31, 2011. In addition, we may also be liable for other damages for breach of contract. Examples of such liabilities could include payments to the shipyard for the difference between the forfeited advance and the amount that remains to be paid by us if the shipyard cannot locate a third-party buyer that is willing to pay an amount equal to the difference or compensatory payments by us to charter parties with whom we have entered into charters with respect to the contracted newbuilds. Such events, if they occurred, would adversely affect our business, financial condition and results of operation.

***The aging of our fleet may result in increased operating costs in the future, which could adversely affect our ability to operate our vessels profitably.***

In general, the costs to maintain a vessel in good operating condition increase with the age of the vessel. As of February 25, 2012, the average age of the vessels in our current fleet was 4.0 years. As our vessels age, they may become less fuel efficient and more costly to maintain and will not be as advanced as more recently constructed vessels due to improvements in design and engine technology. Rates for cargo insurance, paid by charterers, also increase with the age of a vessel, making older vessels less desirable to charterers.

Governmental regulations, safety or other equipment standards related to the age of vessels may require expenditures for alterations, or the addition of new equipment, to our vessels and may restrict the type of activities in which our vessels may engage. As our vessels age, market conditions may not justify those expenditures or enable us to operate our vessels profitably during the remainder of their useful lives.

***Because we generate substantially all of our revenues in U.S. dollars but incur a material portion of our expenses in other currencies, and may, in the future, also incur a material portion of our indebtedness and our capital expenditure requirements in other currencies, exchange rate fluctuations could have a material adverse effect on our business, financial condition and results of operations.***

We generate substantially all of our revenues in U.S. dollars, but in 2011 we incurred approximately 22.88% of our vessel operating expenses in currencies other than the U.S. dollar, of which 57.92% was denominated in euro amounts. Although as of December 31, 2011, all of our indebtedness and the vast majority of the amounts due under our newbuild contracts were denominated in U.S. Dollars, we have also entered into shipbuilding contracts whereby part of the contract price is payable in Japanese yen. In addition, certain of our existing credit facilities allow us to convert the outstanding loan amount or any part thereof into currencies other than the U.S. dollar. Also, in the future, we may enter into new credit facilities or newbuild contracts that are denominated in or permit conversion into currencies other than the U.S. dollar. The use of different currencies could lead to fluctuations in our net income due to changes in the value of the U.S. dollar relative to other currencies, in particular the euro and the Japanese yen. We have not hedged our currency exposure, and, as a result, our results of operations and financial condition, denominated in U.S. dollars, and our ability to pay dividends could suffer.

***Restrictive covenants in our existing credit facilities impose, and any future credit facilities will impose, financial and other restrictions on us, and any breach of these covenants could result in the acceleration of our indebtedness and foreclosure on our vessels.***

Our existing credit facilities impose, and any future credit facility will impose, operating and financial restrictions on us. These restrictions in our existing credit facilities generally limit our ability to, among other things, and subject to exceptions set forth in such credit facility:

- pay dividends if an event of default has occurred and is continuing or would occur as a result of the payment of such dividend;
- enter into certain long-term charters;
- incur additional indebtedness, including through the issuance of guarantees;
- change the flag, class or management of the vessel mortgaged under such facility or terminate or materially amend the management agreement relating to such vessel;
- create liens on their assets;
- make loans;
- make investments;
- make capital expenditures;
- undergo a change in ownership or control or permit a change in ownership and control of our Manager;
- sell the vessel mortgaged under such facility; and
- permit our chief executive officer to change.

Therefore, we may need to seek permission from our lenders in order to engage in some corporate actions. Our lenders' interests may be different from ours, and we cannot guarantee that we will be able to obtain our lenders' permission when needed. This may limit our ability to pay dividends to our stockholders, finance our future operations or pursue business opportunities.

Certain of our existing credit facilities require our subsidiaries to maintain financial ratios and satisfy financial covenants. Depending on the credit facility, certain of our subsidiaries are subject to financial ratios and covenants requiring that these subsidiaries:

- ensure that the market value of the vessel mortgaged under the applicable credit facility, determined in accordance with the terms of that facility, does not fall below 110% to 120%, as applicable, of the outstanding amount of the loan;
- ensure that outstanding amounts in currencies other than the U.S. dollar do not exceed 100% or 110%, as applicable, of the U.S. dollar equivalent amount specified in the relevant credit agreement for the applicable period by, if necessary, providing cash collateral security in an amount necessary for the outstanding amounts to meet this threshold;
- maintain a cash collateral deposit or minimum cash balance per vessel with the respective lender; and

- ensure that we comply with certain financial covenants under the guarantees described below.

In addition, under guarantees we have entered into with respect to certain of our subsidiaries' existing credit facilities, we are subject to financial covenants. Depending on the guarantee, these financial covenants include the following:

- our total liabilities (on a consolidated basis, including those of our subsidiaries) divided by our total consolidated assets (based on the market value of all vessels owned by our subsidiaries, and the book value of all other assets, on an adjusted basis as set out in the relevant guarantee) must not exceed 70% or 80% (depending on the relevant guarantee);
- the ratio of our aggregate debt to EBITDA must not at any time exceed 5.5:1 on a trailing 12 months' basis;
- our consolidated net worth (consolidated total assets less consolidated total liabilities) must not at any time be less than \$150.0 million, \$175.0 million or \$200.0 million (depending on the relevant guarantee), as adjusted to reflect, among other things, the market value of our vessels as set out in the relevant guarantee;
- maintenance of minimum free liquidity of \$500,000 on deposit with the relevant lender on a per vessel basis; and
- payment of dividends is subject to no event of default having occurred.

In connection with these guarantees, we have also undertaken to ensure that a minimum of 51% of our shares shall remain directly or indirectly beneficially owned by the Hajioannou family for the duration of the relevant credit facilities.

A failure to meet our payment and other obligations or to maintain compliance with the applicable financial covenants could lead to defaults under our secured credit facilities. Our lenders could then accelerate our indebtedness and foreclose on the vessels in our fleet securing those credit facilities. The loss of these vessels would have a material adverse effect on our business, financial condition, and results of operations.

***The declaration and payment of dividends will always be subject to the discretion of our board of directors and will depend on a number of factors. Our board of directors may not always declare dividends in the future.***

The declaration and payment of dividends, if any, will always be subject to the discretion of our board of directors. The timing and amount of any dividends declared will depend on, among other things: (i) our earnings, financial condition and cash requirements and available sources of liquidity, (ii) decisions in relation to our growth strategies, (iii) provisions of Marshall Islands and Liberian law governing the payment of dividends, (iv) restrictive covenants in our existing and future debt instruments, and (v) global financial conditions. Dividends might not be paid in the future.

There may be a high degree of variability from period to period in the amount of cash, if any, that is available for the payment of dividends based upon, among other things:

- the rates we obtain from our charters as well as the rates obtained upon the expiration of our existing charters;
- the level of our operating costs;
- the level of our general and administrative costs;
- the number of unscheduled off-hire days and the timing of, and number of days required for, scheduled drydocking of our ships;

- vessel acquisitions and related financings;
- restrictions in our loan and credit facilities and in any future debt facilities;
- prevailing global and regional economic and political conditions;
- the effect of governmental regulations and maritime self-regulatory organization standards on the conduct of our business;
- the amount of cash reserves established by our board of directors; and
- restrictions under Marshall Islands and Liberian law.

We may incur expenses or liabilities or be subject to other circumstances in the future that reduce or eliminate the amount of cash that we have available for distribution as dividends, if any. Our growth strategy contemplates that we will finance the acquisition of our newbuilds or selective acquisitions of additional vessels in addition to our contracted newbuilds through a combination of our operating cash flow and debt financing or equity financing. If financing is not available to us on acceptable terms, our board of directors may decide to finance or refinance such acquisitions with a greater percentage of cash from operations to the extent available, which would reduce or even eliminate the amount of cash available for the payment of dividends. We may also enter into other agreements that will restrict our ability to pay dividends.

Under the terms of certain of our existing credit facilities, we are not permitted to pay dividends if an event of default has occurred and is continuing or would occur as a result of the payment of such dividend. We expect that any future credit facilities will also have restrictions on the payment of dividends.

The laws of the Republic of Liberia and of the Republic of The Marshall Islands, where our vessel-owning subsidiaries are incorporated, generally prohibit the payment of dividends other than from surplus or net profits, or while a company is insolvent or would be rendered insolvent by the payment of such a dividend. Our subsidiaries may not have sufficient funds, surplus or net profits to make distributions to us. In addition, under guarantees we have entered into with respect to certain of our subsidiaries' existing credit facilities, we are subject to financial and other covenants, which may limit our ability to pay dividends. We also may not have sufficient surplus or net profits in the future to pay dividends.

The amount of cash we generate from our operations may differ materially from our net income or loss for the period, which will be affected by non-cash items. We may incur other expenses or liabilities that could reduce or eliminate the cash available for distribution as dividends. As a result of these and the other factors mentioned above, we may pay dividends during periods when we record losses and may not pay dividends during periods when we record net income.

***We are a holding company, and we depend on the ability of our subsidiaries to distribute funds to us in order to make dividend payments.***

We are a holding company and our subsidiaries, which are all wholly-owned by us, conduct all of our operations and own all of our operating assets. We have no significant assets other than the equity interests in our wholly-owned subsidiaries. As a result, our ability to make dividend payments depends on our subsidiaries and their ability to distribute funds to us. The ability of a subsidiary to make these distributions could be affected by a claim or other action by a third party, including a creditor, and the laws of the Republic of Liberia and of the Republic of The Marshall Islands, where our vessel-owning subsidiaries are incorporated, which regulate the payment of dividends by companies. If we are unable to obtain funds from our subsidiaries, our board of directors may exercise its discretion not to declare or pay dividends.

***We depend on our Manager to operate our business and our business could be harmed if our Manager failed to perform its services satisfactorily.***

Pursuant to our management agreement, as amended, (the “Management Agreement”) our Manager provides us with our executive officers and with technical, administrative and commercial services (including vessel maintenance, crewing, purchasing, shipyard supervision, insurance, assistance with regulatory compliance, financial services and office space). Our operational success depends significantly upon our Manager’s satisfactory performance of these services. Our business would be harmed if our Manager failed to perform these services satisfactorily. In addition, if the Management Agreement were to be terminated or if its terms were to be altered, our business could be adversely affected, as we may not be able to immediately replace such services, and even if replacement services were immediately available, the terms offered could be less favorable than those under our Management Agreement.

Our ability to compete for and enter into new period time and spot charters and to expand our relationships with our existing charterers will depend largely on our relationship with our Manager and its reputation and relationships in the shipping industry. If our Manager suffers material damage to its reputation or relationships, it may harm our ability to:

- renew existing charters upon their expiration;
- obtain new charters;
- successfully interact with shipyards during periods of shipyard construction constraints;
- obtain financing on commercially acceptable terms;
- maintain satisfactory relationships with our charterers and suppliers; and
- successfully execute our business strategies.

If our ability to do any of the things described above is impaired, it could have a material adverse effect on our business, financial condition and results of operations. Although we may have rights against our Manager if it defaults on its obligations to us, investors in us will have no recourse against our Manager.

Our Manager has provided in the past certain management services to an affiliated and to an unaffiliated company under the specific restrictions of our Management Agreement. Although our Manager is required to provide preferential treatment to our vessels with respect to chartering arrangements under the Management Agreement, our Manager’s time and attention may be diverted from the management of our vessels in such circumstances.

Currently, our Manager does not provide any services to any company other than us.

Further, we will need to seek approval from our lenders to change our Manager.

***Management fees are payable to our Manager regardless of our profitability, which could have a material adverse effect on our business, financial condition and results of operations.***

Pursuant to our Management Agreement, we pay our Manager a fee of \$700 per day per vessel for providing commercial, technical and administrative services and a fee of 1.25% on gross freight, charter hire, ballast bonus and demurrage. In addition, we pay our manager certain commissions and fees with respect to vessel purchases, sales and newbuilds. The management fees do not cover expenses such as voyage expenses, vessel operating expenses, maintenance expenses, crewing costs, insurance premiums, commissions and certain public company expenses such as directors and officers’ liability insurance, legal and accounting fees and other similar third party expenses, which are reimbursed by us. The management fees can be adjusted annually on May 29 of each year, the anniversary of our entry into the Management Agreement. The management fees are payable whether or not our vessels are employed, and regardless of our profitability, and we have no ability to require our Manager to reduce the

management fees if our profitability decreases, which could have a material adverse effect on our business, financial condition and results of operations.

***Our Manager is a privately held company, and there is little or no publicly available information about it; an investor could have little advance warning of problems affecting our Manager that could have a material adverse effect on us.***

The ability of our Manager to continue providing services for our benefit will depend in part on its own financial strength. Circumstances beyond our control could impair our Manager's financial strength. Because our Manager is privately held, it is unlikely that information about its financial strength would become public or available to us prior to any default by our Manager under the Management Agreement. As a result, our investors might have little advance warning of problems that affect our Manager, even though those problems could have a material adverse effect on us.

***Our chief executive officer also controls our Manager, which could create conflicts of interest between us and our Manager.***

Our chief executive officer, Polys Hajioannou, controls our Manager. Polys Hajioannou, together with his family, also controls Vorini Holdings Inc., which owns approximately 64.64% of our outstanding common stock. These relationships could create conflicts of interest between us, on the one hand, and our Manager, on the other hand. These conflicts may arise in connection with the chartering, purchase, sale and operation of the vessels in our fleet versus vessels owned or chartered-in by other companies affiliated with our Manager or our chief executive officer. To the extent we elect not to exercise our right of first refusal with respect to any drybulk vessel that may be acquired by companies affiliated with our chief executive officer, such companies could acquire and operate such drybulk vessels under the management of our Manager in competition with us. Although under our Management Agreement our Manager will be required to first provide us any chartering opportunities in the drybulk sector, our Manager is not prohibited from giving preferential treatment in other areas of its management to vessels that are beneficially owned by related parties. These conflicts of interest may have an adverse effect on our business, financial condition and results of operations.

***Our business depends upon certain employees who may not necessarily continue to work for us; if such employees were no longer to be affiliated with us, our business, financial condition and results of operation could suffer.***

Our future success depends, to a significant extent, upon our chief executive officer, Polys Hajioannou, and certain other members of our senior management and of our Manager. Polys Hajioannou has substantial experience in the drybulk shipping industry and for 25 years has worked with us, our Manager and its predecessor. He and other members of our senior management and of our Manager manage our business and their performance is crucial to the execution of our business strategies and to the growth and development of our business. If these individuals were no longer to be affiliated with us or our Manager, or if we were to otherwise cease to receive advisory services from them, we may be unable to recruit other employees with equivalent talent and experience, and our business and financial condition could suffer. We do not intend to maintain "key man" life insurance on any of our executive officers.

***The provisions in our restrictive covenant arrangement with our chief executive officer restricting his ability to compete with us, like restrictive covenants generally, may not be enforceable.***

Our chief executive officer, Polys Hajioannou, has entered into a restrictive covenant agreement with us under which he is precluded during the term of his service with us as executive and director and for one year thereafter (and for the term of our Management Agreement with our Manager and one year thereafter, if longer) from owning and operating drybulk vessels and from acquiring, investing in or controlling any business that owns or operates such vessels. Courts generally do not favor the enforcement of such restrictions, particularly when they involve individuals and could be construed as infringing on such individuals ability to be employed or to earn a livelihood. Our ability to enforce these restrictions, should it ever become necessary, will depend upon the circumstances that exist at the time enforcement is sought. A court may not enforce the restrictions as written by way of an injunction

and we may not necessarily be able to establish a case for damages as a result of a violation of the restrictive covenants.

***Our vessels call on ports located in Iran and Syria which are identified by the United States government as state sponsors of terrorism and are subject to United States export controls, which could be viewed negatively by investors and adversely affect the trading price of our common stock.***

From time to time, vessels in our fleet have called and/or may call on ports located in countries identified by the United States government as state sponsors of terrorism and subject to United States export controls. From January 1, 2005 through December 31, 2011, vessels in our fleet have made 20 calls to ports in Iran and three calls to ports in Syria out of a total of 1,880 calls on worldwide ports. Iran and Syria are identified by the United States government as state sponsors of terrorism. Although these designations and controls do not prevent our vessels from making calls to ports in these countries, potential investors could view such port calls negatively, which could adversely affect our reputation and the market for our common stock. Investor perception of the value of our common stock may be adversely affected by the consequences of war, the effects of terrorism, civil unrest and governmental actions in these and surrounding countries.

Additionally, the United States government imposes economic sanctions that may be applied in certain circumstances to non-United States entities conducting transactions involving targeted countries and their governments. United States sanctions have been imposed on Iran and Syria, among other countries in which our vessels may make port calls. Although we believe that currently existing United States sanctions laws do not apply to our activities, these laws and related regulations are subject to frequent change and evolving interpretation by United States governmental authorities. It is possible that these sanctions may change in the future or United States governmental authorities may take an interpretation that is adverse to us. If we become subject to such sanctions, a violation of these laws and related regulations could subject us to fines, penalties and other sanctions.

***We are incorporated in the Republic of The Marshall Islands, which does not have a well-developed body of corporate law; therefore, you may have more difficulty protecting your interests than stockholders of a U.S. corporation.***

Our corporate affairs are governed by our articles of incorporation, our bylaws and by The Marshall Islands Business Corporations Act, or the “BCA.” The provisions of the BCA resemble provisions of the corporation laws of a number of states in the United States. However, there have been few judicial cases in the Republic of The Marshall Islands interpreting the BCA. The rights and fiduciary responsibilities of directors under the laws of the Republic of The Marshall Islands are not as clearly established as the rights and fiduciary responsibilities of directors under statutes or judicial precedent in existence in certain United States jurisdictions. The rights of stockholders of companies incorporated in the Republic of The Marshall Islands may differ from the rights of stockholders of companies incorporated in the United States. While the BCA provides that it is to be interpreted according to the laws of the State of Delaware and other states with substantially similar legislative provisions, there have been few, if any, court cases interpreting the BCA in the Republic of The Marshall Islands and we cannot predict whether Marshall Islands courts would reach the same conclusions as United States courts. Thus, you may have more difficulty in protecting your interests in the face of actions by our management, directors or controlling stockholders than would stockholders of a corporation incorporated in a United States jurisdiction which has developed a more substantial body of case law in the corporate law area.

***It may be difficult to serve us with legal process or enforce judgments against us, our directors or our management.***

We are incorporated under the laws of the Republic of The Marshall Islands, and our business is operated primarily from our offices in Athens, Greece. In addition, a majority of our directors and officers are or will be non-residents of the United States, and all of our assets and a substantial portion of the assets of these non-residents are located outside the United States. As a result, it may be difficult or impossible for you to bring an action against us or against these individuals in the United States if you believe that your rights have been infringed under the securities laws or otherwise. You may also have difficulty enforcing, both within and outside of the United States, judgments you may obtain in the United States courts against us or these persons in any action, including actions based upon the civil liability provisions of United States federal or state securities laws. There is also substantial doubt that the

courts of the Republic of The Marshall Islands or Greece would enter judgments in original actions brought in those courts predicated on United States federal or state securities laws.

### **Risks Relating to Our Common Stock**

***Vorini Holdings Inc., our principal stockholder, controls the outcome of matters on which our stockholders are entitled to vote and its interests may be different from yours.***

Vorini Holdings Inc., which is controlled by our chief executive officer, Polys Hajioannou and his family, owns approximately 64.64% of our outstanding common stock. This stockholder is able to control the outcome of matters on which our stockholders are entitled to vote, including the election of our entire board of directors and other significant corporate actions. The interests of this stockholder may be different from yours.

***We are a “controlled company” under the New York Stock Exchange rules, and as such we are entitled to exemption from certain New York Stock Exchange corporate governance standards, and you may not have the same protections afforded to stockholders of companies that are subject to all of the New York Stock Exchange corporate governance requirements.***

We are a “controlled company” within the meaning of the New York Stock Exchange corporate governance standards. Under the New York Stock Exchange rules, a company of which more than 50% of the voting power is held by another company or group is a “controlled company” and may elect not to comply with certain New York Stock Exchange corporate governance requirements, including: (a) the requirement that a majority of the board of directors consist of independent directors, (b) the requirement that the nominating committee be composed entirely of independent directors and have a written charter addressing the committee’s purpose and responsibilities, (c) the requirement that the compensation committee be composed entirely of independent directors and have a written charter addressing the committee’s purpose and responsibilities and (d) the requirement of an annual performance evaluation of the corporate governance, nominating and compensation committees. We may utilize these exemptions. As a result, non-independent directors, including members of our management who also serve on our board of directors, will comprise the majority of our board of directors and may serve on the corporate governance, nominating and compensation committee of our board of directors which, among other things, reviews the compensation of certain members of our management and resolves governance issues regarding our company. Accordingly, you may not have the same protections afforded to stockholders of companies that are subject to all of the New York Stock Exchange corporate governance requirements.

***Future sales of our common stock could cause the market price of our common stock to decline and our existing stockholders may experience significant dilution.***

We may issue additional shares of our common stock in the future and our stockholders may elect to sell large numbers of shares held by them from time to time.

We filed a shelf registration statement on Form F-3 with the SEC on October 8, 2009, which became effective on November 12, 2009. We may use this registration statement to issue up to an aggregate public offering price of \$300.0 million of additional common or preferred stock, warrants or subscription rights. In March 2010, under this registration statement, we issued and sold 10,350,000 shares of common stock in a public offering. Concurrently with this public offering, we issued and sold 1,000,000 shares of common stock to Vorini Holdings Inc. in a private placement. The gross proceeds of the March 2010 public offering and private placement were \$79.45 million. In April 2011, under this registration statement, we issued and sold 5,000,000 shares of common stock in a public offering. The gross proceeds of the April 2011 public offering were \$42 million. In the future, we may use the registration statement to issue up to an aggregate public offering price of \$178.55 million of additional shares of common or preferred stock, warrants or subscription rights.

Sales of a substantial number of shares of our common stock in the public market, or the perception that these sales could occur, may depress the market price for our common stock. These sales could also impair our ability to raise additional capital through the sale of our equity securities in the future.

Our existing stockholders may also experience significant dilution in the future as a result of any future offering.

We also entered into a registration rights agreement in connection with our initial public offering with Vorini Holdings Inc., our principal stockholder, pursuant to which we have granted it and certain of its transferees the right, under certain circumstances and subject to certain restrictions, to require us to register under the Securities Act of 1933, as amended (the “Securities Act”), shares of our common stock held by them. Under the registration rights agreement, Vorini Holdings and certain of its transferees have the right to request us to register the sale of shares held by them on their behalf and may require us to make available shelf registration statements permitting sales of shares into the market from time to time over an extended period. In addition, those persons have the ability to exercise certain piggyback registration rights in connection with registered offerings initiated by us. Registration of such shares under the Securities Act would, except for shares purchased by affiliates, result in such shares becoming freely tradable without restriction under the Securities Act immediately upon the effectiveness of such registration.

***Anti-takeover provisions in our organizational documents could make it difficult for our stockholders to replace or remove our current board of directors and together with our adoption of a stockholder rights plan could have the effect of discouraging, delaying or preventing a merger or acquisition, which could adversely affect the market price of the shares of our common stock.***

Several provisions of our articles of incorporation and bylaws could make it difficult for our stockholders to change the composition of our board of directors in any one year, preventing them from changing the composition of our management. In addition, the same provisions may discourage, delay or prevent a merger or acquisition that stockholders may consider favorable. These provisions:

- authorize our board of directors to issue “blank check” preferred stock without stockholder approval;
- provide for a classified board of directors with staggered, three-year terms;
- prohibit cumulative voting in the election of directors;
- authorize the removal of directors only for cause;
- prohibit stockholder action by written consent unless the written consent is signed by all stockholders entitled to vote on the action;
- establish advance notice requirements for nominations for election to our board of directors or for proposing matters that can be acted on by stockholders at stockholder meetings; and
- provide that special meetings of our stockholders may only be called by the chairman of our board of directors, chief executive officer or a majority of our board of directors.

We have adopted a stockholder rights plan pursuant to which our board of directors may cause the substantial dilution of the holdings of any person that attempts to acquire us without the approval of our board of directors.

These anti-takeover provisions, including the provisions of our prospective stockholder rights plan, could substantially impede the ability of public stockholders to benefit from a change in control and, as a result, may adversely affect the market price of our common stock and your ability to realize any potential change of control premium.

## **Tax Risks**

In addition to the following risk factors, you should read “Item 10. Additional Information—E. Tax Considerations—Marshall Islands Tax Considerations,” “Item 10. Additional Information—E. Tax Considerations—Liberian Tax Considerations,” and “Item 10. Additional Information—E. Tax Considerations—

United States Federal Income Tax Considerations” for a more complete discussion of expected material Marshall Islands, Liberian and United States federal income tax consequences of owning and disposing of our common stock.

***We may earn shipping income that will be subject to United States income tax, thereby reducing our cash available for distributions to you.***

Under United States tax rules, 50% of our gross income attributable to shipping that begins or ends in the United States will be subject to a 4% United States federal income tax (without allowance for deductions). The amount of this income may fluctuate, and we will not qualify for any exemption from this United States tax. Many of our charters contain provisions that obligate the charterers to reimburse us for this 4% United States tax. To the extent we are not actually reimbursed by our charterers, the 4% United States tax will decrease our cash that is available for dividends.

For a more complete discussion, see the section entitled “Item 10. Additional Information—Tax Considerations—E. United States Federal Income Tax Considerations—Taxation of Our Shipping Income.”

***United States tax authorities could treat us as a “passive foreign investment company,” which could have adverse United States federal income tax consequences to United States holders.***

A non-United States corporation will be treated as a “passive foreign investment company,” or PFIC, for United States federal income tax purposes if either (a) at least 75% of its gross income for any taxable year consists of certain types of “passive income” or (b) at least 50% of the average value of the corporation’s assets produce or are held for the production of those types of “passive income.” For purposes of these tests, “passive income” includes dividends, interest and gains from the sale or exchange of investment property and rents and royalties other than rents and royalties that are received from unrelated parties in connection with the active conduct of a trade or business. For purposes of these tests, income derived from the performance of services does not constitute “passive income.” United States stockholders of a PFIC are subject to a disadvantageous United States federal income tax regime with respect to the income derived by the PFIC, the distributions they receive from the PFIC, and the gain, if any, they derive from the sale or other disposition of their shares in the PFIC. In particular, United States holders who are individuals would not be eligible for the 15% tax rate on qualified dividends.

Based on our current operations and anticipated future operations, we believe that it is more likely than not that we currently will not be treated as a PFIC. In this regard, we intend to treat gross income we derive or are deemed to derive from our period time chartering activities as services income, rather than rental income. Accordingly, we believe that our income from our period time chartering activities should not constitute “passive income,” and that the assets we own and operate in connection with the production of that income do not constitute passive assets.

There are legal uncertainties involved in this determination. A recent case decided by the United States Court of Appeals for the Fifth Circuit held that, contrary to the position of the United States Internal Revenue Service or the “IRS” in that case, and for purposes of a different set of rules under the Internal Revenue Code of 1986, or the “Code,” income received under a period time charter of vessels should be treated as rental income rather than services income. If the reasoning of this case were extended to the PFIC context, the gross income we derive or are deemed to derive from our period time chartering activities would be treated as rental income, and we would probably be a PFIC. In recent guidance, however, the IRS stated that it disagreed with the holding in the Fifth Circuit case, and specified that income from period time charters should be treated as services income. In light of these authorities, the IRS or a United States court may not accept the position that we are not a PFIC, and there is a risk that the IRS or a United States court could determine that we are a PFIC. Moreover, we may not constitute a PFIC for any future taxable year if there were to be changes in our assets, income or operations.

If the IRS were to find that we are or have been a PFIC for any taxable year, our United States stockholders will face adverse United States tax consequences. See “Item 10. Additional Information—E. Tax Considerations—United States Federal Income Tax Considerations—United States Federal Income Taxation of United States Holders” for a more comprehensive discussion of the United States federal income tax consequences to United States stockholders if we are treated as a PFIC.

***If the regulations regarding the exemption from Liberian taxation for non-resident corporations issued by the Liberian Ministry of Finance were found to be invalid, the net income and cash flows of our Liberian subsidiaries and therefore our net income and cash flows would be materially reduced.***

The majority of our vessel-owning subsidiaries is incorporated under the laws of the Republic of Liberia. The Republic of Liberia enacted a new income tax act effective as of January 1, 2001 (the “New Act”) which does not distinguish between the taxation of “non-resident” Liberian corporations, such as our subsidiaries, which conduct no business in Liberia and were wholly exempt from taxation under the income tax law previously in effect since 1977, and “resident” Liberian corporations which conduct business in Liberia and are, and were under the prior law, subject to taxation.

In 2004, the Liberian Ministry of Finance issued regulations exempting non-resident corporations engaged in international shipping (and not exclusively within Liberia), such as our vessel-owning subsidiaries, from Liberian taxation under the New Act retroactive to January 1, 2001. It is unclear whether these regulations, which ostensibly conflict with the express terms of the New Act adopted by the Liberian legislature, are valid. However, the Liberian Ministry of Justice issued an opinion that the new regulations are a valid exercise of the regulatory authority of the Ministry of Finance. The Liberian Ministry of Finance has not at any time since January 1, 2001 sought to collect taxes from any of our subsidiaries.

If our subsidiaries were subject to Liberian income tax under the New Act, they would be subject to tax at a rate of 35% on their worldwide income. As a result, their, and subsequently our, net income and cash flows would be materially reduced. In addition, as the ultimate stockholder of our Liberian subsidiaries, we would be subject to Liberian withholding tax on dividends paid by our subsidiaries at rates ranging from 15% to 20%, which would limit our access to funds generated by the operations of our subsidiaries and further reduce our income and cash flows.

#### **ITEM 4. INFORMATION ON THE COMPANY**

##### **A. History and Development of the Company**

Safe Bulkers, Inc. was incorporated in the Republic of The Marshall Islands on December 11, 2007, under The Marshall Islands Business Corporations Act, for the purpose of acquiring ownership of various subsidiaries that either owned or were scheduled to own vessels. We are controlled by the Hajioannou family, which has a long history of operating and investing in the international shipping industry, including a long history of vessel ownership. Vassos Hajioannou, the late father of Polys Hajioannou, our chief executive officer, first invested in shipping in 1958. Polys Hajioannou has been actively involved in the industry since 1987, when he joined the predecessor of Safety Management.

Over the past 17 years under the leadership of Polys Hajioannou, we have renewed our fleet by selling eleven drybulk vessels during periods of what we viewed as favorable secondhand market conditions and contracting to acquire 40 drybulk newbuilds. Also under his leadership, we have expanded the classes of drybulk vessels in our fleet and the aggregate carrying capacity of our fleet has grown from 146,000 deadweight tons in 1995 to 1,886,400 dwt currently. The quality and size of our current fleet, together with our long-term relationships with several of our charter customers, are, we believe, the results of our long-term strategy of maintaining a young, high quality fleet, our broad knowledge of the drybulk industry and our strong management team. In addition to benefiting from the experience and leadership of Polys Hajioannou, we also benefit from the expertise of our Manager which, along with its predecessor, has specialized in drybulk shipping since 1965, providing services to over 35 drybulk vessels. A number of our Managers’ key management and operational personnel have been continuously employed with Safety Management and its predecessor company for over 25 years. In June 2008, we completed an initial public offering of our common stock in the United States and our common stock began trading on the New York Stock Exchange. We maintain our offices at 30-32 Avenue Karamanli, P.O. Box 70837, 16605 Voula, Athens, Greece. Our telephone number at that address is 011-30-210-899-4980. Our registered address in the Republic of The Marshall Islands is Trust Company Complex, Ajeltake Road, Ajeltake Island, Majuro, Republic of the Marshall Islands MH96960. The name of our registered agent at such address is The Trust Company of The Marshall Islands, Inc.

## B. Business Overview

We are an international provider of marine drybulk transportation services, transporting bulk cargoes, particularly coal, grain and iron ore, along worldwide shipping routes for some of the world's largest consumers of marine drybulk transportation services. As of February 25, 2012, we had a fleet of 20 drybulk vessels, with an aggregate carrying capacity of 1,886,400 dwt and an average age of 4.0 years, making us one of the world's youngest fleets of Panamax, Kamsarmax, Post-Panamax and Capesize class vessels. Our fleet is expected to grow through 2014 as the result of the delivery of nine further contracted newbuilds, comprised of three Panamax class vessels, three Kamsarmax class vessels, two Post-Panamax class vessels and one Capesize class vessel. Upon delivery of the last of our contracted newbuilds, our fleet will be comprised of 29 vessels, having an aggregate carrying capacity of 2,709,600 dwt.

We employ our vessels on both period time charters and spot charters, according to our assessment of market conditions, with some of the world's largest consumers of marine drybulk transportation services. The vessels we deploy on period time charters provide us with relatively stable cash flow and high utilization rates, while the vessels we deploy in the spot market allow us to take advantage of attractive spot charter rates during periods of strong charter market conditions.

### General

As of February 25, 2012 our fleet comprised 20 vessels, of which five are Panamax class vessels, three are Kamsarmax class vessels, ten are Post-Panamax class vessels and two are Capesize class vessels, with an aggregate carrying capacity of 1,886,400 dwt and an average age of 4.0 years. Assuming delivery of the last of our contracted newbuilds in 2014, our fleet will be comprised of eight Panamax class vessels, six Kamsarmax class vessels, 12 Post-Panamax class vessels and three Capesize class vessels, and the aggregate carrying capacity of our 29 vessels will be 2,709,600 dwt. As of February 25, 2012, the average remaining duration of the charters for our existing fleet was 2.73 years.

The majority of vessels in our fleet have sister ships with similar specifications in our existing or newbuild fleet. We believe using sister ships provides cost savings because it facilitates efficient inventory management and allows for the substitution of sister ships to fulfill our period time charter obligations.

### Our Fleet and Newbuilds

The table below presents additional information with respect to our drybulk vessel fleet, including our newbuilds, and its deployment as of February 25, 2012.

| Vessel Name               | Dwt    | Year Built (1) | Country of Construction | Charter Type | Charter Rate (2) | Commissions (3) | Charter Period (4)    | Sister Ship (5) |
|---------------------------|--------|----------------|-------------------------|--------------|------------------|-----------------|-----------------------|-----------------|
| Current Fleet             |        |                |                         |              |                  |                 |                       |                 |
| Panamax                   |        |                |                         |              |                  |                 |                       |                 |
| <i>Maria</i>              | 76,000 | 2003           | Japan                   | Time         | \$ 20,250        | 3.50%           | Apr. 2011 – Apr. 2014 | A               |
| <i>Vassos</i>             | 76,000 | 2004           | Japan                   | Time         | \$ 29,000        | 1.25%           | Nov. 2008 – Oct. 2013 | A               |
| <i>Katerina</i>           | 76,000 | 2004           | Japan                   | Time         | \$ 20,000        | 3.375%          | Feb. 2011 – Feb. 2014 | A               |
| <i>Maritsa</i>            | 76,000 | 2005           | Japan                   | Time         | \$ 26,727        | 1.25%           | Apr. 2011 – Mar. 2015 | A               |
| <i>Efrossini</i>          | 75,000 | 2012           | Japan                   | Spot         | \$ 5,950         | 5.50%           | Feb. 2012 – Apr. 2012 |                 |
| Kamsarmax                 |        |                |                         |              |                  |                 |                       |                 |
| <i>Pedhoulas Merchant</i> | 82,300 | 2006           | Japan                   | Time         | \$ 18,350        | 3.50%           | Aug. 2011 – Aug. 2013 | B               |
| <i>Pedhoulas Trader</i>   | 82,300 | 2006           | Japan                   | Time (6)     | \$ 69,000        | 1.00%           | Aug. 2008 – Jul. 2009 | B               |
|                           |        |                |                         |              | \$ 56,500        |                 | Aug. 2009 – Jul. 2010 |                 |
|                           |        |                |                         |              | \$ 42,000        |                 | Aug. 2010 – Jul. 2011 |                 |
|                           |        |                |                         |              | \$ 20,000        |                 | Aug. 2011 – Jul. 2013 |                 |
|                           |        |                |                         | Time (7)     | BPI + 6.5%       | 3.50%           | Aug. 2013 – Jul. 2015 |                 |
| <i>Pedhoulas Leader</i>   | 82,300 | 2007           | Japan                   | Spot         | \$ 17,600        | 4.75%           | Jan. 2012 – Mar. 2012 | B               |
| Post-Panamax              |        |                |                         |              |                  |                 |                       |                 |
| <i>Stalo</i>              | 87,000 | 2006           | Japan                   | Time         | \$ 34,160        | 1.25%           | Mar. 2010 – Feb. 2015 | C               |
| <i>Marina</i>             | 87,000 | 2006           | Japan                   | Time         | \$ 19,500        | 1.25%           | Dec. 2011 – Dec. 2013 | C               |
| <i>Sophia</i>             | 87,000 | 2007           | Japan                   | Time         | \$ 34,720        | 1.25%           | Oct. 2008 – Sep. 2013 | C               |

| Vessel Name           | Dwt              | Year Built (1) | Country of Construction | Charter Type | Charter Rate (2)             | Commissions (3) | Charter Period (4)    | Sister Ship (5) |
|-----------------------|------------------|----------------|-------------------------|--------------|------------------------------|-----------------|-----------------------|-----------------|
| <i>Eleni</i>          | 87,000           | 2008           | Japan                   | Time         | \$ 34,160                    | 1.25%           | Apr. 2010 – Mar. 2015 | C               |
| <i>Martine</i>        | 87,000           | 2009           | Japan                   | Time         | \$ 40,500                    | 1.25%           | Feb. 2009 – Feb. 2014 | C               |
| <i>Andreas K</i>      | 92,000           | 2009           | South Korea             | Time         | \$ 15,250                    | 3.75%           | Nov. 2011 – Mar. 2012 | D               |
| <i>Panayiota K</i>    | 92,000           | 2010           | South Korea             | Time         | \$ 15,250                    | 3.75%           | Nov. 2011 – Apr. 2012 | D               |
| <i>Venus Heritage</i> | 95,800           | 2010           | Japan                   | Spot         | \$ 13,500                    | 4.75%           | Jan. 2012 – Mar. 2012 | E               |
| <i>Venus History</i>  | 95,800           | 2011           | Japan                   | Spot         | \$ 5,900                     | 5.00%           | Jan. 2012 – Mar. 2012 | E               |
| <i>Venus Horizon</i>  | 95,800           | 2012           | Japan                   | Spot         | \$ 14,750<br>+ ballast bonus | 5.00%           | Feb. 2012 – Apr. 2012 | E               |
| <b>Capesize</b>       |                  |                |                         |              |                              |                 |                       |                 |
| <i>Kanaris</i>        | 178,100          | 2010           | China                   | Time         | \$ 25,928                    | 2.50%           | Sep. 2011 – May 2031  |                 |
| <i>Pelopidas</i>      | 176,000          | 2011           | China                   | Time         | \$ 38,000                    | 1.00%           | Jan. 2012 – Dec. 2021 |                 |
| <b>Subtotal</b>       | <b>1,886,400</b> |                |                         |              |                              |                 |                       |                 |
| <b>New builds</b>     |                  |                |                         |              |                              |                 |                       |                 |
| <b>Kamsarmax</b>      |                  |                |                         |              |                              |                 |                       |                 |
| <i>Hull No. 616</i>   | 82,000           | 1H 2012        | China                   | Time (8)     | \$ 13,250                    | 4.75%           | Apr. 2012 – Apr. 2014 | F               |
| <i>Hull No. 631</i>   | 82,000           | 1H 2012        | China                   | Time (9)     | (BPI + 4%) -<br>\$ 1,000     |                 | Jun. 2012 – Apr. 2013 | F               |
| <i>Hull No. 617</i>   | 82,000           | 2H 2012        | China                   |              |                              |                 |                       | F               |
| <b>Panamax</b>        |                  |                |                         |              |                              |                 |                       |                 |
| <i>Hull No. 1659</i>  | 76,600           | 2H 2013        | Japan                   |              |                              |                 |                       | G               |
| <i>Hull No. 1154</i>  | 76,000           | 1H 2014        | China                   |              |                              |                 |                       |                 |
| <i>Hull No. 1660</i>  | 76,600           | 1H 2014        | Japan                   |              |                              |                 |                       | G               |
| <b>Post-Panamax</b>   |                  |                |                         |              |                              |                 |                       |                 |
| <i>Hull No. 2396</i>  | 84,000           | 2H 2014        | Japan                   |              |                              |                 |                       | H               |
| <i>Hull No. 2397</i>  | 84,000           | 2H 2014        | Japan                   |              |                              |                 |                       | H               |
| <b>Capesize</b>       |                  |                |                         |              |                              |                 |                       |                 |
| <i>Hull No. 131</i>   | 180,000          | 2H 2012        | China                   | Time (10)    | \$ 24,810                    | 1.25%           | Oct. 2012 – Oct. 2022 |                 |
| <b>Subtotal</b>       | <b>823,200</b>   |                |                         |              |                              |                 |                       |                 |
| <b>TOTAL</b>          | <b>2,709,600</b> |                |                         |              |                              |                 |                       |                 |

- (1) For newbuilds, the dates shown reflect the expected delivery dates.
- (2) Quoted charter rates are gross charter rates. Gross charter rates are inclusive of commissions. Net charter rates are charter rates after the payment of commissions.
- (3) Commissions reflect payments made to third-party brokers or our charterers, and do not include the 1.25% fee payable on gross freight, charter hire, ballast bonus and demurrage to our Manager pursuant to our vessel management agreements with our Manager.
- (4) The start dates listed reflect either actual start dates or, in the case of contracted charters that had not commenced as of February 25, 2012, scheduled start dates. Actual start dates and redelivery dates may differ from the scheduled start and redelivery dates depending on the terms of the charter and market conditions.
- (5) Each vessel with the same letter is a “sister ship” of each other vessel that has the same letter, and under certain of our charter contracts, may be substituted with its “sister ships.”
- (6) Charter agreement which provides for variable charter rates.
- (7) A period time charter with a forward delivery date in August of 2013 for a duration of 23 to 25 months, at a gross daily charter rate linked to the Baltic Panamax Index (“BPI”) plus a premium of 6.5%.
- (8) The charter agreement provides us with the option to nominate any of the three newbuild vessels *Hulls 616, 617 or 631* for employment under this charter.
- (9) A period time charter with a forward delivery date in June of 2012 for a duration of 10 to 12 months, at a gross daily charter rate linked to the BPI plus a premium of 4%. Net daily charter rate payable will be reduced by an amount of \$1,000. The charter agreement provides us with the option to nominate any of the three newbuild vessels *Hulls 616, 617 or 631* for employment under this charter.
- (10) The charter agreement grants the charterer the option to extend the period time charter for an additional twelve months at a time, at a gross daily charter rate of \$26,330, less 1.25% total commissions, which option may be exercised by the charterer a maximum of two times. The charter agreement also grants the charterer an option to purchase the vessel at any time beginning at the end of the seventh year of the period time charter period, at a price of \$39 million less 1.00% commission, decreasing thereafter on a pro-rated basis by \$1.5 million per year. Should the charterer decide to subsequently sell the vessel to a third party after exercising

this purchase option, we have retained a right of first refusal to buy back the vessel.

From the beginning of 1995 through February 25, 2012, we have taken delivery of 31 newbuilds. As of February 25, 2012, we were contracted to take delivery of nine newbuilds, comprised of two Japanese-built Panamax class vessels, three Chinese-built Kamsarmax vessels, one Chinese-built Panamax class vessel, two Japanese-built Post-Panamax class vessels and one Chinese-built Capesize class vessel. As of February 25, 2012, our remaining capital expenditure requirements were \$245.4 million, of which \$106.3 million is payable in 2012, \$39.9 million in 2013 and \$99.2 million in 2014.

### ***Chartering of Our Fleet***

We currently deploy the vessels in our fleet under long-term, or period time, charters and trip time charters, which are short-term time charters of up to three months where the vessel performs one or more voyages between load port(s) and discharge port(s). Trip time charters and voyage charters (described below) of three months or less are referred to in our industry as spot charters or spot market charters due to their short-term duration. Our vessels are used to transport bulk cargoes, particularly coal, grain and iron ore, along worldwide shipping routes. We intend to employ our drybulk vessels on a mix of period and spot charters and, according to our assessment of market conditions, adjust the mix of these charters to take advantage of the relatively stable cash flow and high utilization rates associated with long-term period time charters or to profit from attractive spot rates during periods of strong charter market conditions.

A time charter is a contract to charter a vessel for a fixed period of time at a set daily rate and can last from a few days up to several years. Under our time charters the charterer pays for most voyage expenses, such as port, canal and fuel costs, agents' fees, extra war risks insurance and any other expenses related to the cargoes, and we pay for vessel operating expenses, which include, among other costs, costs for crewing, provisions, stores, lubricants, insurance, maintenance and repairs, drydocking and intermediate and special surveys.

Voyage charters are generally contracts to carry a specific cargo from a load port to a discharge port, including positioning the vessel at the load port. Under a voyage charter, the charterer pays an agreed upon total amount or on a per cargo ton basis, and we pay for both vessel operating expenses and voyage expenses. We infrequently enter into voyage charters.

### ***Our Customers***

Since 2005 our customers have included over 30 national, regional and international companies, including Bunge, Cargill, Daiichi Chuo Kishen Kaisha, Intermare Transport G.m.b.H., Eastern Energy Pte. Ltd., NYK, NS United Kaiun Kaisha, Kawasaki Kisen Kaisha or their affiliates. During 2011, two of our charterers accounted for 66.10% of our revenues, namely Daiichi Chuo Kishen Kaisha and Kawasaki Kisen Kaisha, with each one accounting for more than 10% of total revenues. During 2010, three of our charterers accounted for 76.3% of our revenues, namely Daiichi Chuo Kishen Kaisha, Kawasaki Kisen Kaisha and Cargill, with each one accounting for more than 10% of total revenues. During 2009, two of our charterers accounted for 74.9% of our revenues, namely Daiichi Chuo Kishen Kaisha and Kawasaki Kisen Kaisha, with each one accounting for more than 10% of total revenue. We seek to charter our vessels primarily to charterers who intend to use our vessels without sub-chartering them to third parties. A prospective charterer's financial condition and reliability are also important factors in negotiating employment for our vessels.

### ***Management of Our Fleet***

We have a management agreement pursuant to which our Manager provides us with technical, administrative, commercial and certain other services for an initial term of two years with automatic one-year renewals for an additional eight years, during which the management fees can be adjusted every year upon agreement between us and our Manager. The management agreement can be terminated if we provide notice of non-renewal 12 months prior to the end of the then-current term. The initial two year term expired on May 28, 2010. We have not provided notice of termination to our Manager. Our arrangements with our Manager and its performance are reviewed by our board of directors. Our chief executive officer, president, chief financial officer and chief operating officer,

collectively referred to in this annual report as our “executive officers,” provide strategic management for our company and also supervise the management of our day-to-day operations by our Manager. Our Manager reports to us and our board of directors through our executive officers.

In return for providing such services our Manager receives a management fee of \$700 per day per vessel. In return for chartering services rendered to us, our Manager also receives a fee of 1.25% on all freight, charter hire, ballast bonus and demurrage for each vessel. Our Manager also receives a commission of 1.0% based on the contract price of any vessel bought or sold by it on our behalf, including the acquisition of each of our contracted newbuilds. We also pay our Manager a flat supervision fee of \$550,000 per newbuild, of which 50% is payable upon the signing of the relevant supervision agreement, and 50% upon successful completion of the sea trials of each newbuild, which we capitalize, for the on-premises supervision by selected engineers and others on the Manager’s staff of newbuilds we have agreed to acquire pursuant to shipbuilding contracts, memoranda of agreement, or otherwise.

Our Manager has agreed that, during the term of our management agreement and for a period of one year following its termination, our Manager will not provide management services to, or with respect to, any drybulk vessels other than (a) on our behalf or (b) with respect to drybulk vessels that are owned or operated by companies affiliated with our chief executive officer or his brother Nicolaos Hadjioannou, and drybulk vessels that are acquired, invested in or controlled by companies affiliated with our chief executive officer or Nicolaos Hadjioannou subject in each case to compliance with, or waivers of, the restrictive covenant agreements entered into between us and such companies. Our Manager has also agreed that if one of our drybulk vessels and a drybulk vessel owned or operated by any such company are both available and meet the criteria for a charter being arranged by our Manager, our drybulk vessel will receive such charter.

Historically our Manager has rarely provided services to third parties. Currently our Manager does not provide management services to any third party vessels.

### ***Competition***

We operate in highly competitive markets that are based primarily on supply and demand. Our business fluctuates in line with the main patterns of trade of the major drybulk cargoes and varies according to changes in the supply and demand for these items. We believe we differentiate ourselves from our competition by providing young, modern vessels with advanced designs and technological specifications. As of February 25, 2012 our fleet had an average age of 4.0 years compared to an industry average of approximately 11.7 years. Upon delivery of our contracted newbuilds, the majority of our fleet will have been built in Japanese shipyards, which we believe provides us with an advantage in attracting large, well-established customers, including Japanese customers.

The drybulk sector is characterized by relatively low barriers to entry, and ownership of drybulk vessels is highly fragmented. In general, we compete with other owners of Panamax class or larger drybulk vessels for charters based upon price, customer relationships, operating expertise, professional reputation and size, age, location and condition of the vessel.

### ***Crewing and Shore Employees***

Our management team consists of our chief executive officer, president, chief financial officer and chief operating officer, all of whom are provided by our Manager. In addition, we employ a legal representative for our office in Greece. Our Manager is responsible for the technical management of our fleet and therefore also handles the recruiting, either directly or through crewing agents, of the senior officers and all other crew members for our vessels. As of December 31, 2011, approximately 387 people served on board the vessels in our fleet, and our Manager employed approximately 47 people on shore.

### ***Permits and Authorizations***

We are required by various governmental and other agencies to obtain certain permits, licenses, certificates and financial assurances with respect to each of our vessels. The kinds of permits, licenses, certificates and financial assurances required by governmental and other agencies depend upon several factors, including the commodity

being transported, the waters in which the vessel operates, the nationality of the vessel's crew and the type and age of the vessel. All permits, licenses, certificates and financial assurances currently required to operate our vessels have been obtained. Additional laws and regulations, environmental or otherwise, may be adopted which could limit our ability to do business or increase the cost of doing business.

### ***Risk of Loss and Liability Insurance***

#### *General*

The operation of our fleet includes risks such as mechanical failure, collision, property loss, cargo loss or damage as well as personal injury, illness and loss of life. In addition, the operation of any oceangoing vessel is subject to the inherent possibility of marine disaster, including oil spills and other environmental mishaps, and the liabilities arising from owning and operating vessels in international trade. The U.S. Oil Pollution Act of 1990 ("OPA 90"), which imposes virtually unlimited liability upon owners, operators and demise charterers of vessels trading in the United States exclusive economic zone for certain oil pollution accidents in the United States, has made liability insurance more expensive for vessel owners and operators trading in the United States market.

Our Manager is responsible for arranging insurance for all our vessels on terms specified in our Management Agreement, which we believe are in line with standard industry practice. In accordance with our Management Agreement, our Manager procures and maintains hull and machinery insurance, war risks insurance, freight, demurrage and defense coverage and protection and indemnity coverage with mutual assurance associations. Due to our low incident rate and the young age of our fleet, we are generally able to procure relatively low rates for all types of insurance.

While our insurance coverage for our drybulk vessel fleet is in amounts that we believe to be prudent to protect us against normal risks involved in the conduct of our business and consistent with standard industry practice, our Manager may not be able to maintain this level of coverage throughout a vessel's useful life. Furthermore, all risks may not be adequately insured against, any particular claim may not be paid and adequate insurance coverage may not always be obtainable at reasonable rates.

#### *Hull and machinery insurance*

Our marine hull and machinery insurance covers risks of partial loss or actual or constructive total loss from collision, fire, grounding, engine breakdown and other insured risks up to an agreed amount per vessel. Our vessels will each be covered up to at least their fair market value after meeting certain deductibles per incident per vessel. We also maintain increased value coverage for each of our vessels. Under this increased value coverage, in the event of the total loss of a vessel, we are entitled to recover amounts in excess of the total loss amount recoverable under our hull and machinery policy.

#### *Protection and indemnity insurance*

Protection and indemnity insurance is a form of mutual indemnity insurance provided by mutual marine protection and indemnity associations, or "P&I Associations," formed by vessel owners to provide protection from large financial loss to one club member by contribution towards that loss by all members.

Protection and indemnity insurance covers our third-party liabilities in connection with our shipping activities. This includes third-party liability and other related expenses of injury or death of crew members, passengers and other third parties, loss or damage to cargo, claims arising from collisions with other vessels, damage to other third party property, pollution arising from oil or other substances, and salvage, towing and other related costs, including wreck removal. Our coverage, except for pollution, will be unlimited. Furthermore, within this aggregate limit, club coverage is also limited to the amount of the member's legal liability.

Our protection and indemnity insurance coverage for pollution is limited to \$1.0 billion per vessel per incident. Our protection and indemnity insurance coverage in respect of passengers is limited to \$2.0 billion and in respect of passengers and seamen is limited to \$3.0 billion per vessel per incident. The 13 P&I Associations that comprise the

International Group of P&I Clubs (the “International Group”) insure approximately 90% of the world’s commercial blue-water tonnage and have entered into a pooling agreement to reinsure each P&I Association’s liabilities. As a member of a P&I Association that is a member of the International Group, we are subject to calls payable to the P&I Association based on the International Group’s claim records, as well as the claim records of all other members of the individual associations.

Although the P&I Associations compete with each other for business, they have found it beneficial to mutualise their larger risks among themselves through the International Group. This is known as the “Pool.” This pooling is regulated by a contractual agreement which defines the risks that are to be covered and how claims falling on the Pool are to be shared among the participants in the International Group. The Pool provides a mechanism for sharing all claims in excess of \$8.0 million up to \$60.0 million. For claims in excess of \$60.0 million, the International Group purchases reinsurance from the commercial market of up to \$2.06 billion per vessel per incident in excess of \$60.0 million and additional overspill insurance of \$1.0 billion in excess of \$2.05 billion in respect of passengers and seamen, per vessel per incident.

#### *War risks insurance*

Our war risk insurance covers risks of partial loss or actual or constructive total loss from confiscations, seizure, capture, vandalism, sabotage and other war related risks and is \$500.0 million per vessel per incident.

#### *Inspection by Classification Societies*

Every oceangoing vessel must be “classed” by a classification society. The classification society certifies that the vessel is “in class,” signifying that the vessel has been built and maintained in accordance with the rules and regulations of the classification society. In addition, each vessel must comply with all applicable laws, rules and regulations of the vessel’s country of registry, or “flag state,” as well as the international conventions of which that flag state is a member. A vessel’s compliance with international conventions and corresponding laws and ordinances of its flag state can be confirmed by the applicable flag state, port state control or, upon application or by official order, the classification society, acting on behalf of the authorities concerned.

The classification society also undertakes, upon request, other surveys and checks that are required by regulations and requirements of the flag state. These surveys are subject to agreements made in each individual case or to the regulations of the country concerned.

All areas subject to survey as defined by the classification society are required to be surveyed at least once per class period, unless shorter intervals between surveys are prescribed elsewhere. The period between two subsequent surveys of each area must not exceed five years. The maintenance of class, regular and extraordinary surveys of a vessel’s hull and machinery, including the electrical plant, and any special equipment classed are required to be performed as follows:

- **Annual Surveys.** For oceangoing vessels, annual surveys are conducted for their hulls and machinery, including the electrical plants, and for any special equipment classed, at intervals of 12 months from the date of commencement of the class period indicated in the certificate.
- **Intermediate Surveys.** Extended annual surveys are referred to as “intermediate surveys” and typically are conducted on the occasion of the second or third annual survey after commissioning and after each class renewal.
- **Class Renewal / Special Surveys.** Class renewal surveys, also known as “special surveys,” are more extensive than intermediate surveys and are carried out at the end of each five-year period. During the special survey the vessel is thoroughly examined, including thickness-gauging to determine any diminution in the steel structures. Should the thickness be found to be less than class requirements, the classification society would prescribe steel renewals. It may be expensive to have steel renewals pass a special survey if the vessel is aged or experiences excessive wear and tear. A vessel owner has the option of arranging with the classification society for the vessel’s

machinery to be on a continuous survey cycle, according to which all machinery would be surveyed within a five-year cycle. At an owner's application, the surveys required for class renewal may be split according to an agreed schedule to extend over the entire period of class.

Vessels are drydocked during intermediate and special surveys for repairs of their underwater parts. If "In Water Survey" notation is assigned by class, as is the case for our vessels, the vessel owner has the option of carrying out an underwater inspection of the vessel in lieu of drydocking related to intermediate surveys up to the tenth anniversary of vessel delivery, subject to certain conditions, thereby generally achieving a higher utilization for the relevant vessel.

Following an incident or a scheduled survey, if any defects are found, the classification surveyor will issue a "recommendation or condition of class" which must be rectified by the vessel owner within the prescribed time limits.

In general, insurance underwriters make it a condition for insurance coverage that a vessel be certified as "in class" by a classification society which is a member of the International Association of Classification Societies ("IACS"). All of our vessels are certified as being "in class" by either Lloyd's Register of Shipping or the American Bureau of Shipping, both of which are members of IACS.

The following table lists the dates by which we expect to carry out the next drydockings and special surveys for the vessels in our current drybulk vessel fleet:

| <b>Vessel Name</b>        | <b>Drydocking <sup>(1)</sup></b> | <b>Special Survey <sup>(1)</sup></b> |
|---------------------------|----------------------------------|--------------------------------------|
| <i>Maria</i>              | April 2012                       | April 2013                           |
| <i>Vassos</i>             | February 2013                    | February 2014                        |
| <i>Katerina</i>           | May 2013                         | May 2014                             |
| <i>Maritsa</i>            | January 2014                     | January 2015                         |
| <i>Pedhoulas Merchant</i> | March 2015                       | March 2016                           |
| <i>Pedhoulas Trader</i>   | May 2015                         | May 2016                             |
| <i>Pedhoulas Leader</i>   | February 2016                    | February 2017                        |
| <i>Stalo</i>              | January 2015                     | January 2016                         |
| <i>Marina</i>             | January 2015                     | January 2016                         |
| <i>Sophia</i>             | June 2016                        | June 2012                            |
| <i>Eleni</i>              | November 2012                    | November 2013                        |
| <i>Martine</i>            | February 2013                    | February 2014                        |
| <i>Andreas K</i>          | August 2013                      | August 2014                          |
| <i>Kanaris</i>            | March 2014                       | March 2015                           |
| <i>Panayiota K</i>        | April 2014                       | April 2015                           |
| <i>Venus Heritage</i>     | December 2014                    | December 2015                        |
| <i>Venus History</i>      | September 2015                   | September 2016                       |
| <i>Pelopidas</i>          | November 2015                    | November 2016                        |

(1) We have the ability to carry out in-water surveys of these vessels in lieu of drydocking, subject to certain conditions, which allows us to achieve a higher utilization of the relevant vessel. In the event of an in-water survey as part of a particular intermediate survey, drydocking would be required for the following special survey. Drydocking can be undertaken as part of a special survey if the drydocking occurs within 15 months prior to the special survey deadline.

## *Environmental and Other Regulations*

### *General*

Government regulation significantly affects the ownership and operation of our vessels. Our vessels are subject to international conventions and national, state and local laws and regulations in force in international waters and the countries in which they operate or are registered, including environmental protection requirements governing the management and disposal of hazardous substances and wastes, the cleanup of oil spills and the management of other contamination, air emissions, water discharges and ballast water. These laws and regulations include the International Convention for Prevention of Pollution from Ships, the International Convention for Safety of Life at Sea (“SOLAS”) and implementing regulations adopted by the International Maritime Organization (“IMO”), the European Union (“EU”) and other international, national and local regulatory bodies. They also include laws and regulations in the jurisdictions where our vessels travel and in the ports where our vessels call. In the U.S., the requirements include OPA 90, the U.S. Comprehensive Environmental Response, Compensation, and Liability Act (“CERCLA”), the U.S. Clean Water Act (“CWA”) and Clean Air Act (“CAA”), Compliance with these environmental protection requirements can impose significant cost and expense, including the cost of vessel modifications and implementation of certain operating procedures. Our fleet, however, is young and modern and complies with all current requirements and we do not anticipate incurring significant vessel modification expenditures in the current or subsequent fiscal year to comply with such requirements. Under our Management Agreement, our Manager has assumed technical management responsibility for our fleet, including compliance with all applicable government and other regulations. If the Management Agreement with our Manager terminates, we would attempt to hire another party to assume this responsibility. In the event of termination, we may be unable to hire another party to perform these and other services for a fixed fee, as is the case with our Manager. However, due to the nature of our relationship with our Manager, we do not expect our Management Agreement to be terminated early.

A variety of governmental and private entities subject our vessels to both scheduled and unscheduled inspections. These entities include the local port authorities (such as the U.S. Coast Guard, harbor master or equivalent), classification societies, flag state administration (country of registry), charterers and terminal operators. Certain of these entities require us to obtain permits, licenses, financial assurances and certificates for the operation of our vessels. Failure to maintain necessary permits or approvals could require us to incur substantial costs or result in the temporary suspension of the operation of one or more of our vessels.

We believe that the heightened level of environmental and quality concerns among insurance underwriters, regulators and charterers is leading to greater inspection and safety requirements on all vessels and may accelerate the scrapping of older vessels throughout the drybulk shipping industry. Increasing environmental concerns have created a demand for vessels that conform to the stricter environmental standards. We are required to maintain operating standards for all of our vessels that emphasize operational safety, quality maintenance, continuous training of our officers and crews and compliance with U.S. and international regulations. We believe that the operation of our vessels is in substantial compliance with all environmental laws and regulations applicable to us as of the date of this annual report. However, because such laws and regulations are subject to frequent change and may impose increasingly stricter requirements, such future requirements may limit our ability to do business, increase our operating costs, force the early retirement of our vessels and/or affect their resale value, all of which could have a material adverse effect on our financial condition and results of operations. However, we believe that because our fleet is young and modern, we will not be exposed to the same level of risk faced by owners of older, less modern vessels.

### *The International Maritime Organization*

Our vessels are subject to standards imposed by the IMO, the United Nations agency for maritime safety and the prevention of pollution by ships. The IMO has adopted regulations to reduce pollution in international waters, both from accidents and routine operations, and has negotiated international conventions that impose liability for oil pollution in international waters and a signatory’s territorial waters. For example, Annex III of the International Convention for the Prevention of Pollution from Ships (“MARPOL”) regulates the transportation of marine pollutants and imposes standards on packing, marking, labeling, documentation, stowage, quantity limitations and pollution prevention. These requirements have been expanded by the International Maritime Dangerous Goods

Code, which imposes additional standards for all aspects of the transportation of dangerous goods and marine pollutants by sea.

In 1997, the IMO adopted Annex VI to MARPOL to address air pollution from vessels. Annex VI became effective in 2005, and sets limits on sulfur oxide and nitrogen oxide emissions from vessel exhausts and prohibits deliberate emissions of ozone depleting substances, such as chlorofluorocarbons. Annex VI also includes a global cap on the sulfur content of marine fuels and allows for the establishment of Emission Control Areas (“ECAs”) with more stringent controls on sulfur emissions. An ECA for North America will take effect in 2012 and an ECA for the Caribbean will take effect in 2014. In 2008, the IMO Marine Environment Protection Committee adopted amendments to Annex VI regarding particulate matter, nitrogen oxides and sulfur oxide emissions. These amendments, which entered into force in 2010, are designed to reduce air pollution from vessels by, among other things, (i) implementing a progressive reduction of sulfur oxide emissions from ships; and (ii) establishing new tiers of stringent nitrogen oxide emissions standards for new marine engines, depending on their date of installation. In addition, the European Union has established separate limitations on the sulfur content of marine fuels, and some European Union countries may be declared Emission Control Areas in the future, pursuant to Annex VI and its amendments. We have obtained International Air Pollution Prevention Certificates for all our vessels, and believe that maintaining compliance with the existing and known future Annex VI requirements will not have an adverse financial impact on the operation of our vessels. However, additional or new requirements, conventions, laws or regulations, including the adoption of additional ECAs, or other new or more stringent emissions requirements adopted by the IMO, the European Union, the United States or individual states, or other jurisdictions in which we operate, could require vessel modifications or otherwise increase the costs of our operations.

The IMO adopted vessel energy efficient requirements, which will take effect in 2013. The requirements will impose energy efficiency design on new vessels and require energy efficiency management plans for existing vessels. We do not expect these requirements to have a material effect on our operations.

In 2001, the IMO adopted the International Convention on Civil Liability for Bunker Oil Pollution Damage, or the “Bunker Convention,” which imposes strict liability on ship owners for pollution damage in jurisdictional waters of ratifying states caused by discharges of bunker fuel. The Bunker Convention also requires registered owners of ships over 1,000 gross tons to maintain insurance in specified amounts to cover their liability for relevant pollution damage. The Bunker Convention became effective on November 21, 2008. The IMO recently adopted a requirement that vessels traveling through the Antarctic region (waters south of latitude 60 degrees south) must use lower density fuel. We do not expect this requirement to affect our operations, which do not involve Antarctic travel.

The operation of our vessels is also affected by the requirements set forth in the ISM Code. The ISM Code requires vessel owners or any other person, such as a manager or bareboat charterer, who has assumed responsibility for the operation of a vessel from the vessel owner and on assuming such responsibility has agreed to take over all the duties and responsibilities imposed by the ISM Code, to develop and maintain an extensive SMS that includes the adoption of a safety and environmental protection policy setting forth instructions and procedures for safe operation and describing procedures for dealing with emergencies. The ISM Code requires that vessel operators obtain a “Safety Management Certificate” for each vessel they operate from the government of the vessel’s flag state. The certificate verifies that the vessel operates in compliance with its approved SMS. Currently, our Manager has the requisite documents of compliance and safety management certificates for each of the vessels in our fleet for which the certificates are required by the IMO. Our Manager is required to renew these documents of compliance and safety management certificates every five years. Compliance is externally verified on an annual basis for the Manager and between the second and third years for each vessel by the applicable flag state. Although all our vessels are currently ISM Code-certified, such certification may not be maintained by all our vessels at all times.

Noncompliance by a vessel owner, manager or bareboat charterer with the ISM Code may subject such party to increased liability, invalidate existing insurance or decrease available insurance coverage for the affected vessels and result in a denial of access to, or detention in, certain ports. For example, the U.S. Coast Guard and EU authorities have indicated that vessels not in compliance with the ISM Code will be prohibited from trading in U.S. and EU ports.

### *The U.S. Oil Pollution Act of 1990*

OPA 90 established an extensive regulatory and liability regime for the protection of the environment from oil spills and cleanup of oil spills. OPA 90 applies to discharges of any oil from a vessel, including discharges of fuel and lubricants. OPA 90 affects all owners and operators whose vessels trade in the United States, its territories and possessions or whose vessels operate in U.S. waters, which includes the United States' territorial sea and its two hundred nautical mile exclusive economic zone. While our vessels do not carry oil as cargo, they do carry lubricants and fuel oil, or "bunkers," which subjects our vessels to the requirements of OPA 90.

Under OPA 90, vessel owners, operators and bareboat charterers are "responsible parties" and are jointly, severally and strictly liable (unless the discharge of pollutants results solely from the act or omission of a third party, an act of God or an act of war) for all containment and clean-up costs and other damages arising from discharges, or threatened discharges, of pollutants from their vessels, including bunkers.

OPA 90 preserves the right to recover damages under other existing laws, including maritime tort law.

Effective July 31, 2009, the U.S. Coast Guard adopted regulations that adjust the limits of liability of responsible parties under OPA 90 to the greater of \$1,000 per gross ton or \$854,400 per non-tank vessel and established a procedure for adjusting the limits for inflation every three years. These limits of liability do not apply if an incident was directly caused by violation of applicable U.S. safety, construction or operating regulations or by a responsible party's gross negligence or willful misconduct, or if the responsible party fails or refuses to report the incident or to cooperate and assist in connection with oil removal activities. As a result of the oil spill in the Gulf of Mexico resulting from the explosion of the Deepwater Horizon drilling rig, bills have been introduced in the U.S. Congress to increase the limits of OPA liability for all vessels, including tanker vessels.

All owners and operators of vessels over 300 gross tons are required to establish and maintain with the U.S. Coast Guard evidence of financial responsibility sufficient to meet their potential aggregate liabilities under OPA 90 and CERCLA, which is discussed below. An owner or operator of a fleet of vessels is required only to demonstrate evidence of financial responsibility in an amount sufficient to cover the vessel in the fleet having the greatest maximum liability under OPA 90 and CERCLA. We have complied with the U.S. Coast Guard regulations by providing a financial guarantee evidencing sufficient self-insurance. We have satisfied these requirements and obtained a U.S. Coast Guard certificate of financial responsibility for all of our vessels.

The U.S. Coast Guard's regulations concerning certificates of financial responsibility provide, in accordance with OPA 90, that claimants may bring suit directly against an insurer or guarantor that furnishes certificates of financial responsibility and that the insurer or guarantor may only assert limited defenses. Certain organizations, which had typically provided certificates of financial responsibility under pre-OPA 90 laws, including the major protection and indemnity organizations, have declined to furnish evidence of insurance for vessel owners and operators if they are subject to direct actions or required to waive insurance policy defenses. This requirement may limit the availability of coverage required by the U.S. Coast Guard and could increase our costs of obtaining this insurance for our fleet, as well as the costs of our competitors that also require such coverage.

We currently maintain, for each of our vessels, oil pollution liability coverage insurance in the amount of \$1.0 billion per incident. Although our vessels carry a relatively small amount of bunkers, a spill of oil from one of our vessels could be catastrophic under certain circumstances. We also carry hull and machinery protection and indemnity insurance to cover the risks of fire and explosion. Losses as a result of fire or explosion could be catastrophic under some conditions. While we believe that our existing insurance coverage is adequate, not all risks can be insured and there can be no guarantee that any specific claim will be paid, or that we will always be able to obtain adequate insurance coverage at reasonable rates. If the damages from a catastrophic spill exceeded our insurance coverage, the payment of those damages could have a severe, adverse effect on us and could possibly result in our insolvency.

OPA 90 requires the owner or operator of any non-tank vessel of 400 gross tons or more that carries oil of any kind as a fuel for main propulsion, including bunkers, to prepare and submit a response plan for each vessel. These vessel response plans include detailed information on actions to be taken by vessel personnel to prevent or mitigate

any discharge or substantial threat of such a discharge of ore from the vessel due to operational activities or casualties. All of our vessels have U.S. Coast Guard-approved response plans.

OPA 90 specifically permits individual states to impose their own liability regimes with regard to oil pollution incidents occurring within their boundaries, and some states have enacted legislation providing for unlimited liability for oil spills. In some cases, states which have enacted such legislation have not yet issued implementing regulations defining vessels owners' responsibilities under these laws. We intend to comply with all applicable state regulations in the ports where our vessels call.

#### *The U.S. Comprehensive Environmental Response, Compensation, and Liability Act*

CERCLA applies to spills or releases of hazardous substances other than petroleum or petroleum products, whether on land or at sea. CERCLA imposes joint and several liability, without regard to fault, on the owner or operator of a ship, vehicle or facility from which there has been a release, along with other specified parties. Liability under CERCLA is generally limited to the greater of \$300 per gross ton or \$0.5 million per vessel carrying non-hazardous substances (\$5.0 million for vessels carrying hazardous substances), unless the incident is caused by gross negligence, willful misconduct or a violation of certain regulations, in which case liability is unlimited. As described above, owners and operators of vessels must establish and maintain with the U.S. Coast Guard evidence of financial responsibility sufficient to meet their potential liabilities under CERCLA.

#### *The U.S. Clean Water Act*

The CWA prohibits the discharge of oil or hazardous substances in navigable waters and imposes strict liability in the form of penalties for any unauthorized discharges. It also imposes substantial liability for the costs of removal, remediation and damages and complements the remedies available under the more recently enacted OPA 90 and CERCLA, discussed above. The U.S. Environmental Protection Agency ("EPA") regulates the discharge in U.S. ports of ballast water and other substances incidental to the normal operation of vessels. Under EPA regulations, commercial vessels greater than 79 feet in length are required to obtain coverage under the Vessel General Permit, or "VGP," to discharge ballast water and other wastewater into U.S. waters by submitting a Notice of Intent, or "NOI." The VGP requires vessel owners and operators to comply with a range of best management practices and reporting and other requirements for a number of incidental discharge types and incorporates current U.S. Coast Guard requirements for ballast water management, as well as supplemental ballast water requirements. We have submitted NOIs for our vessels operating in U.S. waters and will likely incur costs to meet the requirements of the VGP. In addition, various states have enacted legislation restricting ballast water discharges and the introduction of non-indigenous species considered to be invasive. These and any similar ballast water discharge restrictions enacted in the future could increase the costs of operating in the relevant waters.

The EPA recently released a draft of the 2013 VGP. The draft 2012 VGP would require most vessels to meet numeric ballast water discharge limits based on a staggered schedule based on the first dry docking after Jan. 1, 2014, or Jan. 1, 2016 (depending on vessel ballast capacity). The 2013 draft VGP would also impose more strict technology-based limits in the form of best management practices for discharges related to oil-to-sea interfaces and require routine inspections, monitoring, reporting, and recordkeeping. The requirements of the 2013 VGP could require vessel modifications, the installation of ballast treatment equipment, or otherwise increase the costs of our operations.

#### *The U.S. Clean Air Act*

In 2008, the U.S. ratified the amended Annex VI to the MARPOL Convention, addressing air pollution from ships, which went into effect in 2009. In December 2009, the EPA announced its intention to publish final amendments to the emission standards for new marine diesel engines installed on ships flagged or registered in the United States that are consistent with standards required under recent amendments to Annex VI of MARPOL. The new regulations include near-term standards that began in 2011 for newly built engines requiring more efficient use of engine technologies in use today and long-term standards beginning in 2016 requiring an 80 percent reduction in nitrogen oxide emissions below current standards. The CAA also requires states to adopt State Implementation Plans, or "SIPs," designed to attain air quality standards. Several SIPs regulate emissions resulting from vessel loading and unloading operations by requiring the installation of vapor control equipment. In addition, individual

states, including California, have attempted to regulate vessel emissions within state waters. The California Air Resources Board also has recently adopted fuel content regulations that would apply to all vessels sailing within 24 nautical miles of the California coast and whose itineraries call for them to enter California ports, terminal facilities or estuarine waters. Our vessels typically do not enter California ports.

New or more stringent air emission regulations which may be adopted could require significant capital expenditures to retrofit vessels and could otherwise increase our operating costs.

#### *Other environmental initiatives*

The EU has adopted legislation that (1) requires member states to refuse access to their ports by certain substandard vessels, according to vessel type, flag and number of previous detentions; (2) obliges member states to inspect at least 25% of vessels using their ports annually and increase surveillance of vessels posing a high risk to maritime safety or the marine environment; (3) provides the EU with greater authority and control over classification societies, including the ability to seek to suspend or revoke the authority of negligent societies; and (4) requires member states to impose criminal sanctions for certain pollution events, such as the unauthorized discharge of tank washings. It is also considering legislation that will affect the operation of vessels and the liability of owners for oil pollution. While we do not believe that the costs associated with our compliance with these adopted and proposed EU initiatives will be material, it is difficult to predict what additional legislation, if any, may be promulgated by the EU or any other country or authority.

The U.S. National Invasive Species Act (“NISA”) was enacted in 1996 in response to growing reports of harmful organisms being released into U.S. ports through ballast water taken on by vessels in foreign ports. Under NISA, the U.S. Coast Guard adopted regulations in July 2004 imposing mandatory ballast water management practices for all vessels equipped with ballast water tanks entering U.S. waters. These requirements can be met by performing mid-ocean ballast exchange, by retaining ballast water on board the vessel or by using environmentally sound alternative ballast water management methods approved by the U.S. Coast Guard. Mid-ocean ballast exchange is the primary method for compliance with the U.S. Coast Guard regulations, since holding ballast water can prevent vessels from performing cargo operations and alternative methods are still under development. The U.S. Coast Guard has proposed amendments to its ballast water management regulations that, if finalized, could set stricter discharge limits for various invasive species or lead to requirements for active treatment of ballast water. Several U.S. states, including Michigan and California, have adopted legislation or regulations relating to the permitting and management of ballast water discharges. Other states could adopt similar requirements that could increase the costs of operation in state waters.

In 2004, the IMO adopted an International Convention for the Control and Management of Ships’ Ballast Water and Sediments (the “BWM Convention”). The BWM Convention’s implementing regulations call for a phased introduction of mandatory ballast water exchange requirements, to be replaced in time with mandatory concentration limits. The BWM Convention will not enter into force until 12 months after it has been adopted by 30 states, the combined merchant fleets of which represent not less than 35% of the gross tonnage of the world’s merchant shipping. As of January 31, 2012, the BWM Convention had been adopted by 33 states, representing 26.46% of the world’s tonnage. Each vessel in our current fleet has been issued a BWM plan Statement of Compliance by the classification society with respect to the applicable IMO regulations and guidelines.

If mid-ocean ballast exchange is made mandatory at the international level or if ballast water treatment requirements or options are instituted, significant capital expenditures to retrofit vessels and install ballast treatment equipment will be needed and our operating costs could increase.

#### *Greenhouse Gas Regulation*

In February 2005, the Kyoto Protocol to the United Nations Framework Convention on Climate Change entered into force. Pursuant to the Protocol, adopting countries are required to implement national programs to reduce emissions of certain gases, generally referred to as greenhouse gases, which are suspected of contributing to global warming. Currently, the emissions of greenhouse gases from international shipping are not subject to the Kyoto Protocol. However, a new treaty may be adopted in the future that includes restrictions on shipping emissions. International and multinational bodies or individual countries also may adopt their own climate change regulatory initiatives. The

IMO recently announced its intention to develop reduction measures for greenhouse gases from international shipping. The European Union has indicated that it intends to propose an expansion of the existing European Union emissions trading scheme to include emissions of greenhouse gases from vessels. In the United States, the EPA is considering a petition from the California Attorney General and a coalition of environmental groups to regulate greenhouse gas emissions from ocean-going vessels under the Clean Air Act. These or other developments may result in regulations relating to the control of greenhouse gas emissions. Any passage of climate control legislation or other regulatory initiatives in the jurisdictions where we operate could entail financial impacts on our operations that we cannot predict with certainty at this time.

#### *Vessel security regulations*

A number of initiatives have been introduced in recent years intended to enhance vessel security. On November 25, 2002, the Maritime Transportation Security Act of 2002 (the “MTSA”) came into effect. To implement certain portions of the MTSA, the U.S. Coast Guard issued regulations in July 2003 requiring the implementation of certain security requirements aboard vessels operating in waters subject to the jurisdiction of the United States. Similarly, in December 2002, amendments to SOLAS created a new chapter of the convention dealing specifically with maritime security. This new chapter came into effect in July 2004 and imposes various detailed security obligations on vessels and port authorities, most of which are contained in the newly created International Ship and Port Facilities Security Code, or “ISPS Code.” Among the various requirements are:

- on-board installation of automatic information systems to enhance vessel-to-vessel and vessel-to-shore communications;
- on-board installation of ship security alert systems;
- the development of vessel security plans; and
- compliance with flag state security certification requirements.

The U.S. Coast Guard regulations, intended to align with international maritime security standards, exempt non-U.S. vessels from MTSA vessel security measures, provided such vessels have on board a valid “International Ship Security Certificate” that attests to the vessel’s compliance with SOLAS security requirements and the ISPS Code. We have implemented the various security measures addressed by the IMO, SOLAS and the ISPS Code, and we have approved ISPS certificates and plans on board all our vessels, which have been certified by the applicable flag state.

#### *Seasonality*

We operate our vessels in markets that have historically exhibited seasonal variations in demand and, as a result, in charter rates. This seasonality may result in quarter-to-quarter volatility in our results of operations. The market for marine drybulk transportation services is typically stronger in the fall and winter months in anticipation of increased consumption of coal and other raw materials in the northern hemisphere during the winter months. In addition, unpredictable weather patterns in these months tend to disrupt vessel scheduling and supplies of certain commodities. This seasonality could materially affect our business, financial condition, results of operations and ability to pay dividends.

### **C. Organizational Structure**

Safe Bulkers, Inc. is a holding company with 33 subsidiaries, 24 of which are incorporated in Liberia, eight of which are incorporated in the Republic of The Marshall Islands and one of which is incorporated in the Republic of Cyprus. Our subsidiaries are wholly-owned by us. A list of our subsidiaries as of February 25, 2012 is set forth in Exhibit 8.1 to this annual report.

## **D. Property, Plant and Equipment**

We have no freehold or material leasehold interest in any real property. We occupy office space at 30-32 Avenue Karamanli, 16605 Voula, Athens, Greece, that is provided to us as part of the services we receive under our Management Agreement. We have established a representation office in Greece and pursuant to legal obligations for such establishment, we directly lease an office space in the same building for that purpose. Other than our vessels, we do not have any material property. Our vessels are subject to priority mortgages, which secure our obligations under our various credit facilities. For further details regarding our credit facilities, refer to “Item 5. Operating and Financial Review and Prospects — B. Liquidity and Capital Resources — Credit Facilities.”

## **ITEM 4A. UNRESOLVED STAFF COMMENTS**

None.

## **ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS**

*The following discussion of our financial condition and results of operations should be read in conjunction with the financial statements and the notes to those statements included elsewhere in this annual report. This discussion includes forward-looking statements that involve risks and uncertainties. As a result of many factors, such as those set forth under “Item 3. Key Information—D. Risk Factors” and elsewhere in this annual report, our actual results may differ materially from those anticipated in these forward-looking statements. Please see the section “Forward-Looking Statements” at the beginning of this annual report.*

### ***Overview***

Our business is to provide international marine drybulk transportation services by operating vessels in the drybulk sector of the shipping industry. As of February 25, 2012 our fleet consisted of 20 drybulk vessels, and we had newbuild contracts for an additional nine vessels with an aggregate capacity of 2,709,600 dwt. We deploy our vessels on a mix of period time and spot charters according to our assessment of market conditions, adjusting the mix of these charters to take advantage of the relatively stable cash flow and high utilization rates associated with period time charters, or to profit from attractive spot charter rates during periods of strong charter market conditions, or to maintain employment flexibility that the spot market offers during periods of weak time charter market conditions. As of February 25, 2012, 15 out of 20 vessels in our fleet were employed on period time charters. We believe our customers, some of which have been chartering our vessels or vessels of our predecessor for over 22 years, enter into period time and spot charters with us because of the quality of our young and modern vessels and our record of safe and efficient operations.

The average number of vessels in our fleet for the years ended December 31, 2009, 2010 and 2011 was 13.2, 14.6 and 16.4 respectively.

After delivery of our contracted newbuilds, our drybulk fleet will consist of 29 vessels and will have an aggregate carrying capacity of 2,709,600 dwt, assuming we do not acquire any additional vessels or dispose of any of our vessels.

### ***Our Manager***

Our operations are managed by our Manager, Safety Management Overseas S.A., under the supervision of our executive officers and our board of directors. Under our Management Agreement, our Manager provides us with technical, administrative and commercial services for an initial term that expired on May 28, 2010, with automatic one-year renewals for an additional eight years, at our option. Our Manager is controlled by Polys Hajioannou.

## A. Operating Results

Our operating results are largely driven by the following factors:

- *Ownership days.* We define ownership days as the aggregate number of days in a period during which each vessel in our fleet has been owned by us. Ownership days are an indicator of the size of our fleet over a period and affect both the amount of revenues and the amount of expenses that we record during a period.
- *Available days.* We define available days (also referred to as voyage days) as the total number of days in a period during which each vessel in our fleet was in our possession net of off-hire days associated with scheduled maintenance, which includes major repairs, drydockings, vessel upgrades or special or intermediate surveys. Available days are used to measure the number of days in a period during which vessels should be capable of generating revenues.
- *Operating days.* We define operating days as the number of our available days in a period less the aggregate number of days that our vessels are off-hire due to any reason, excluding scheduled maintenance. Operating days are used to measure the aggregate number of days in a period during which vessels actually generate revenues.
- *Fleet utilization.* We calculate fleet utilization by dividing the number of our operating days during a period by the number of our ownership days during that period. Fleet utilization is used to measure a company's ability to efficiently find suitable employment for its vessels and minimize the number of days that its vessels are off-hire for reasons such as scheduled repairs, vessel upgrades, drydockings or special surveys. During the three years ended December 31, 2011, our average annual fleet utilization rate was approximately 99.22%. However, an increase in annual off-hire days could reduce our operating days, and therefore, our fleet utilization.
- *Time charter equivalent rates.* We define time charter equivalent rates, or "TCE rates," as our charter revenues less commissions and voyage expenses during a period divided by the number of our available days during the period. TCE rate is a standard shipping industry performance measure used primarily to compare daily earnings generated by vessels on period time charters and trip time charters with daily earnings generated by vessels on voyage charters, because charter rates for vessels on voyage charters are generally not expressed in per day amounts, while charter rates for vessels on period time charters and trip time charters generally are expressed in such amounts. We have only rarely employed our vessels on voyage charters and, as a result, generally our TCE rates approximate our time charter rates.

|                                       | <b>Year Ended December 31,</b>                                                               |                   |                   |
|---------------------------------------|----------------------------------------------------------------------------------------------|-------------------|-------------------|
|                                       | <b>2009</b>                                                                                  | <b>2010</b>       | <b>2011</b>       |
|                                       | <b>(In thousands of U.S. dollars except available days and time charter equivalent rate)</b> |                   |                   |
| Time charter revenues .....           | \$ 168,400                                                                                   | \$ 159,698        | \$ 172,036        |
| Less commissions .....                | 3,794                                                                                        | 2,678             | 3,128             |
| Less voyage expenses .....            | 577                                                                                          | 610               | 1,987             |
| Time charter equivalent revenue ..... | <u>\$ 164,029</u>                                                                            | <u>\$ 156,410</u> | <u>\$ 166,921</u> |
| Available days .....                  | <u>4,795</u>                                                                                 | <u>5,296</u>      | <u>5,976</u>      |
| Time charter equivalent rate .....    | <u>\$ 34,208</u>                                                                             | <u>\$ 29,534</u>  | <u>\$ 27,932</u>  |

- *Daily vessel operating expenses.* We define daily vessel operating expenses to include the costs for crewing, insurance, lubricants, spare parts, provisions, stores, repairs, maintenance, statutory and classification expense, drydocking, intermediate and special surveys and other miscellaneous items. Daily vessel operating expenses are calculated by dividing vessel operating expenses by ownership days for the relevant period. Our ability to control our fixed and variable expenses,

including our daily vessel operating expenses, also affects our financial results. In addition, factors beyond our control, such as developments relating to market premiums for insurance and the value of the U.S. dollar compared to currencies in which certain of our expenses, including certain crew wages, are denominated can cause our vessel operating expenses to increase.

The following table reflects our ownership days, available days, operating days, fleet utilization, TCE rates and daily vessel operating expenses for the periods indicated:

|                                       | <b>Year Ended December 31,</b> |             |             |
|---------------------------------------|--------------------------------|-------------|-------------|
|                                       | <b>2009</b>                    | <b>2010</b> | <b>2011</b> |
| Ownership days .....                  | 4,817                          | 5,326       | 5,992       |
| Available days .....                  | 4,795                          | 5,296       | 5,976       |
| Operating days.....                   | 4,778                          | 5,269       | 5,962       |
| Fleet utilization.....                | 99.19%                         | 98.93%      | 99.50%      |
| TCE rates.....                        | \$ 34,208                      | \$ 29,534   | \$ 27,932   |
| Daily vessel operating expenses ..... | \$ 4,075                       | \$ 4,342    | \$ 4,350    |

### **Revenues**

Our revenues are driven primarily by the number of vessels in our fleet, the number of days during which our vessels operate and the amount of daily charter rates that our vessels earn under our charters, which, in turn, are affected by a number of factors, including:

- levels of demand and supply in the drybulk shipping industry;
- the age, condition and specifications of our vessels;
- the duration of our charters;
- our decisions relating to vessel acquisitions and disposals;
- the amount of time that we spend positioning our vessels;
- the availability of our vessels, which is related to the amount of time that our vessels spend in drydock undergoing repairs and the amount of time required to perform necessary maintenance or upgrade work; and
- other factors affecting charter rates for drybulk vessels.

Revenue is recognized as earned on a straight-line basis over the charter period in respect of charter agreements that provide for varying rates. The difference between the revenue recognized and the actual charter rate is recorded either as unearned revenue or accrued revenue (see “—Unearned Revenue” below). Commissions (address and brokerage), regardless of charter type, are always paid by us and are deferred and amortized over the related charter period and are presented as a separate line item in revenues to arrive at net revenues in the accompanying consolidated statements of income.

Revenues from our period time charters comprised 92.8%, 99.5% and 92.0% respectively, of our charter revenues for the years ended December 31, 2009, 2010 and 2011. The revenues from our spot charters comprised 7.2%, 0.5% and 8.0%, respectively, of our charter revenues for the years ended December 31, 2009, 2010 and 2011.

Vessels operating on period time charters provide more predictable cash flows, but can yield lower profit margins than vessels operating in the spot market during periods characterized by favorable market conditions. Vessels operating in the spot market generate revenues that are less predictable than those on period time charters, but may enable us to capture increased profit margins during periods of high drybulk charter rates, although we are exposed

to the risk of low drybulk charter rates, which may have a materially adverse impact on our financial performance. During periods of volatility or weak market conditions, period time charters of past periods may provide relatively stable cash flows, while spot time charters can provide employment flexibility. If we fix vessels on period time charters, future spot market rates may be higher or lower than those rates at which we have time chartered our vessels. We are constantly evaluating potential opportunities to increase the number of our drybulk vessels employed on period time charters, but only expect to enter into additional period time charters if we can obtain contract terms that satisfy our criteria.

### ***Unearned Revenue***

Unearned revenue as of December 31, 2011 includes: (i) cash received prior to the balance sheet date relating to services to be rendered after the balance sheet date amounting to \$4.1 million as of December 31, 2011 and (ii) deferred revenue resulting from straight-line revenue recognition in respect of charter agreements that provide for varying charter rates amounting to \$36.9 million, all of which will be recognized as revenue during the period from January 1, 2012 until March 1, 2015.

Unearned revenue as of December 31, 2010 includes: (i) cash received prior to the balance sheet date relating to services to be rendered after the balance sheet date amounting to \$4.7 million as of December 31, 2010 and (ii) deferred revenue resulting from straight-line revenue recognition in respect of charter agreements that provide for varying charter rates amounting to \$37.4 million, all of which would be recognized as revenue during the period from January 1, 2010 until March 1, 2015.

### ***Commissions***

We pay commissions currently ranging up to 5.5% on our period time and trip time charters, which are a type of spot charter, to unaffiliated ship brokers, other brokers associated with our charterers and to our charterers. These commissions are directly related to our revenues, from which they are deducted. We expect that the amount of our total commissions to unaffiliated ship brokers and other brokers associated with our charterers and our charterers will continue to grow as the size of our fleet grows and revenues increase following delivery of our nine remaining contracted newbuilds and as a result of additional vessel acquisitions. These commissions do not include fees we pay to our Manager, which are described under “Item 4. Information on the Company—B. Business Overview—Management of Our Fleet.”

### ***Voyage Expenses***

We charter our vessels primarily through period time charters and trip time charters under which the charterer is responsible for most voyage expenses, such as the cost of bunkers, port expenses, agents’ fees, canal dues, extra war risks insurance and any other expenses related to the cargo. We are responsible for the remaining voyage expenses such as draft surveys, hold cleaning, bunkers during ballast period, postage and other minor miscellaneous expenses related to the voyage. We generally do not employ our vessels on voyage charters under which we would be responsible for all voyage expenses. We also record within voyage expenses the 4% United States federal tax we pay in respect of our U.S. source shipping income (imposed on gross income without the allowance for any deductions). In many cases, we recover these taxes from the charterers, and we record such recovered amounts within revenues.

### ***Vessel Operating Expenses***

Vessel operating expenses include costs for crewing, insurance, lubricants, spare parts, provisions, stores, repairs, maintenance, statutory and classification expense, drydocking, intermediate and special surveys and other minor miscellaneous items. We expect that crewing costs will continue to increase in the future due to the limited supply and increase in demand for well-qualified crew. In addition, we expect that insurance costs, drydocking and maintenance costs will increase as our vessels age. In addition, a portion of our vessel operating expenses, crew wages paid to our Greek crew members, are in currencies other than the U.S. dollar. These expenses may increase or decrease as a result of fluctuation of the U.S. dollar against these currencies.

### ***Depreciation***

We depreciate our drybulk vessels on a straight-line basis over the expected useful life of each vessel. Depreciation is based on the cost of the vessel less its estimated residual value. We estimate the useful life of our vessels to be 25 years from the date of delivery from the shipyard. Furthermore, we estimate the residual value of our vessels to be \$182 per light-weight ton.

### ***Vessels, Net***

Vessels are recorded at their historical cost, which consists of the contracted purchase price, any direct material expenses incurred upon acquisition (including improvements, on-site supervision expenses incurred during the construction period, commissions paid, delivery expenses and other expenditures to prepare the vessel for her initial voyage) and financing costs incurred during the construction of the vessel, less any potential discount or commission payable to us resulting in a contract price reduction. Subsequent expenditures for conversions and major improvements are also capitalized when it is determined that they appreciably extend the life, increase the earning capacity or improve the efficiency or safety of the vessels. If such factors are not met, such expenditures are not capitalized and, instead, are charged to expenses as incurred.

For the years ended December 31, 2010 and 2011, we capitalized interest amounting to \$315,084 and \$1,471,785, respectively.

Under our Management Agreement with our Manager, for purchases of vessels including with respect to each of our nine remaining contracted newbuilds, we will pay our Manager a commission of 1.0% on the contract price of the relevant vessel for our Manager's services in connection with finalizing the contract and arranging for various regulatory approvals. In addition, as of May 29, 2011, according to an agreement between us and our Manager, the flat supervision fee we pay our Manager was set to \$550,000 per newbuild, of which 50% is payable upon the signing of the relevant supervision agreement, and 50% upon successful completion of the sea trials of each newbuild, for the on-premises supervision of all newbuilds we have agreed to acquire pursuant to shipbuilding contracts, memoranda of agreement, or otherwise. These amounts payable to our Manager are included as part of the vessel cost.

### ***General and Administrative Expenses***

General and administrative expenses consist of management fees paid to our Manager, which is a related party, in relation to management services offered, and expenses paid to third parties associated with us being a public company, which include the preparation of disclosure documents, legal and accounting costs, including costs related to compliance with the Sarbanes-Oxley Act of 2002, director and officer liability insurance costs and director compensation.

In connection with our initial public offering which was completed in June 2008, we entered into a two year initial term Management Agreement with our Manager, with automatic one-year renewals for an additional eight years. The fees were fixed for the initial two-year period at \$575 per day and 1.0% on gross freight, charter hire, ballast bonus and demurrage and were to be adjusted thereafter every year by agreement between us and our Manager. The initial term of two years expired on May 28, 2010 and as of May 29, 2010, pursuant to an agreement between us and our Manager, the fee on gross freight, charter hire, ballast bonus and demurrage was readjusted to 1.25%. As of May 29, 2011, pursuant to an agreement between us and our Manager, the flat daily fee was readjusted to \$700 per day per vessel from \$575 per day.

In addition to the fees described above, we pay our Manager the commissions and fees with respect to vessel purchases and newbuilds described above in “— Vessels, Net” and the commissions with respect to vessel sales described below under “—Gain on Sale of Assets.” Such commissions and fees remained unchanged.

Although we have not, within the past seven years, deployed our vessels on bareboat charters and do not currently have any plans to deploy our vessels on bareboat charters, under our Management Agreement, we will also provide our Manager with a fee of \$250 per day per vessel deployed on bareboat charters for providing commercial,

technical and administrative services. We expect that the amount of our total management fees will increase following the delivery of our nine contracted newbuilds and as a result of additional vessel acquisitions.

### ***Interest Expense and Other Finance Costs***

We incur interest expense on outstanding indebtedness under our existing credit facilities, which we include in interest expenses. We also incurred financing costs in connection with establishing those facilities, which are capitalized and amortized over the period of the facility. The amortization of the finance costs is included in amortization and write-off of deferred finance charges. We will incur additional interest expense in the future on our outstanding borrowings and under future borrowings.

### ***Inflation***

Inflation has only a moderate effect on our expenses given current economic conditions. In the event that significant global inflationary pressures appear, these pressures would increase our operating, voyage, administrative and financing expenses.

### ***Gain on Sale of Assets***

In June 2009, we agreed to sell our oldest vessel, the Panamax class *Efrossini* (which is hereinafter called “*Old Efrossini*”, as we currently own another vessel with the same name), which was delivered to her new owners on January 7, 2010. The gain from the sale of this vessel amounted to \$15.2 million, which was recorded as gain on sale of assets during the year ended December 31, 2010. In connection with the sale of *Old Efrossini*, we paid our Manager a commission of 1.0% of the sale price of the vessel. Under our Management Agreement, we are required to pay our Manager a commission of 1.0% of the sale price of a vessel for any future vessel sales.

No gain on sale of assets was recorded in the other periods presented.

### ***Early Redelivery Income, Net***

Early redelivery cost reflects amounts payable to charterers for early termination of a period time charter resulting from our request for early redelivery of a vessel. We generally request such early redelivery when we would like to take advantage of a strong period time charter market environment and believe that an opportunity to enter into a similarly priced period time charter is not likely to be available when the relevant vessel is scheduled to be redelivered.

Early redelivery income reflects amounts payable to us for early termination of a period time charter resulting from a charterer’s request for early redelivery of a vessel. We may accept such requests from charterers when we believe that we are compensated by a substantial portion of the contracted revenue and maintain the opportunity to re-employ the vessel either in the spot or in the period time charter market at adequate levels.

We have entered into such arrangements for early redelivery, and incurred such costs or income in the past and we may continue to do so in the future, depending on market conditions.

On January 1, 2009, we took early redelivery of the *Maritsa*, instead of on January 13, 2009. The respective charterer paid cash compensation of \$0.6 million, net of commissions. No replacement charter contract had been secured at the time of conclusion of the early redelivery agreement. The vessel was subsequently fixed at a gross daily charter rate of \$15,500 until February 2010.

On March 15, 2009, we took early redelivery of the *Old Efrossini*, instead of on January 8, 2011. The respective charterer paid cash compensation of \$25.5 million, net of commissions. An amount of \$3.6 million, representing the unearned revenue from the terminated period time charter contract, was recorded as additional early redelivery income. No replacement charter contract had been secured at the time of conclusion of the early redelivery agreement. The vessel was subsequently fixed in the spot market, at a gross daily charter rate of \$13,750 until April 2009.

On June 26, 2009, we took early redelivery of the *Katerina*, instead of on November 26, 2010. The respective charterer paid cash compensation of \$21.5 million, net of commissions. An amount of \$0.9 million, representing the unearned revenue from the terminated period time charter contract, was recorded as additional early redelivery income. No replacement charter contract had been secured at the time of conclusion of the early redelivery agreement. The vessel was subsequently fixed at a gross daily charter rate of \$15,500 until September 2011.

On June 28, 2009, we took early redelivery of the *Maria*, instead of on January 2, 2011. The respective charterer paid cash compensation of \$15.5 million, net of commissions. An amount of \$4.5 million, representing the unearned revenue from the terminated period time charter contract, was recorded as additional early redelivery income. No replacement charter contract had been secured at the time of conclusion of the early redelivery agreement. The vessel was subsequently fixed at a gross daily charter rate of \$18,000 until August 2010.

On July 19, 2009, we took early redelivery of the *Pedhoulas Leader*, instead of on November 22, 2009. The respective charterer paid cash compensation of \$2.7 million, net of commissions. No replacement charter contract had been secured at the time of conclusion of the early redelivery agreement. The vessel was subsequently fixed at a gross daily charter rate of \$18,500 until November.

On July 20, 2009, we took early redelivery of the *Stalo*, instead of on July 29, 2009. The respective charterer paid cash compensation of \$0.2 million, net of commissions. No replacement charter contract had been secured at the time of conclusion of the early redelivery agreement. The vessel was subsequently fixed in the spot market at a gross daily charter rate of \$42,500 until October 2009.

On March 25, 2010, we agreed with the charterers of the *Katerina* to terminate the \$15,500 daily fixed rate time charter which had commenced on June 26, 2009, and was due to expire by September 15, 2011. As compensation for early redelivery, we paid the charterers \$1.5 million. No replacement charter contract had been secured at the time of conclusion of the early redelivery agreement. The vessel was subsequently fixed at a gross daily charter rate of \$20,000 for three years.

On April 13, 2010, we took early redelivery of the *Pedhoulas Merchant*, instead of the contracted earliest redelivery date of November 5, 2010. In connection with this early redelivery, we recognized early redelivery income of \$3.6 million, comprising cash compensation paid by the relevant charterer of \$4.8 million net of commissions, less accrued revenue of \$1.2 million. No replacement charter contract had been secured at the time of conclusion of the early redelivery agreement. The vessel was subsequently fixed at a gross daily charter rate of \$27,250 until April 2011.

On April 28, 2010, we agreed with the charterers of the *Pedhoulas Leader* to terminate the \$18,500 daily fixed rate time charter which had commenced on July 19, 2009, and was due to expire by September 30, 2011. As compensation for early redelivery of the vessel, we paid the charterers \$1.8 million. No replacement charter contract had been secured at the time of conclusion of the early redelivery agreement. The vessel was redelivered on November 12, 2010, and was subsequently fixed in the spot market at a gross daily charter rate of \$21,750.

On July 30, 2010, we agreed with the charterers of the *Maria* to terminate the \$18,000 daily fixed rate time charter which had commenced on June 28, 2009, and was due to expire by November 30, 2010. As compensation for early redelivery of the vessel, we paid the charterers \$0.2 million. No replacement charter contract had been secured at the time of conclusion of the early redelivery agreement. The vessel was redelivered on August 24, 2010, and was subsequently fixed at a gross daily charter rate of \$17,750 until April 2011.

### ***Critical Accounting Policies***

We prepared our consolidated financial statements in accordance with U.S. GAAP, which requires us to make estimates in the application of our accounting policies based on our best assumptions, judgments and opinions. We base these estimates on the information currently available to us and on various other assumptions we believe are reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. Following is a discussion of the accounting policies that involve a high degree of judgment and the

methods of their application. For a further description of our material accounting policies, please read Note 2 to our financial statements at the end of this annual report.

#### *Vessels' Depreciation*

Depreciation is computed using the straight-line method over the estimated useful life of a vessel, after considering the estimated residual value. We estimate the useful life of our vessels to be 25 years from the date of initial delivery from the shipyard. An increase in the useful life of a drybulk vessel or in its residual value would have the effect of decreasing the annual depreciation and extending it into later periods. A decrease in the useful life of a drybulk vessel or in its residual value would have the effect of increasing the annual depreciation.

#### *Impairment of Long-lived Assets*

The Company reviews for impairment its long-lived assets held and used whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. When the estimate of undiscounted cash flows, excluding interest charges, expected to be generated by the use of the asset is less than its carrying amount, we are required to evaluate the asset for an impairment loss. Measurement of the impairment loss is based on the fair value of the asset.

The carrying values of our vessels may not represent their fair market value at any point in time since the market prices of second-hand vessels tend to fluctuate with changes in charter rates and the cost of newbuilds. Historically, both charter rates and vessel values tend to be cyclical. Declines in the fair market value of vessels, prevailing market charter rates, vessel sale and purchase considerations, and regulatory changes in dry bulk shipping industry, changes in business plans or changes in overall market conditions that may adversely affect cash flows are considered as potential impairment indicators. In the event the independent market value of a vessel is lower than its carrying value, we determine undiscounted projected net operating cash flow for such vessel and compare it to the vessel carrying value.

The undiscounted projected net operating cash flows for each vessel are determined by considering the charter revenues from existing time charters for the fixed vessel days and an estimated daily time charter equivalent for the unfixed days (based on our company budgeted charter rate for the first 12 months and the most recent ten year historical average of similar size vessels for the period thereafter) over the remaining estimated life of the vessel, net of brokerage commissions, expected outflows for vessels' maintenance, vessel operating expenses, assuming an average annual inflation rate and management fees. The undiscounted cash flows incorporate various factors such as estimated future charter rates, future drydocking costs, estimated vessel operating costs assuming an average annual inflation rate of 3%, estimated vessel utilization rates, estimated remaining lives of the vessels, assumed to be 25 years from the delivery of the vessel from the shipyard and estimated salvage value of the vessels at \$182 per light weight ton. These assumptions are based on historical trends as well as future expectations. Although management believes that the assumptions used to evaluate potential impairment are reasonable and appropriate, such assumptions are highly subjective.

Our analysis of the impairment test performed for the year ended December 31, 2010, indicated a variance of plus 6% for the first twelve months, between actual net receipts during 2011 and net receipts forecasted by the company for the same period. Our analysis of the impairment test performed for the year ended December 31, 2011, which also involved sensitivity tests on the future time charter rates (which is the input that is most sensitive to variations), allowing for variances of up to 37% depending on vessel type on time charter rates from the Company's base scenario, indicated no impairment on any of our vessels.

No impairment loss was recorded for any of the periods presented.

#### *Recent Accounting Pronouncements*

Refer to Note 2 of the consolidated financial statements attached to this report.

## ***Results of Operations***

### ***Year ended December 31, 2011 compared to year ended December 31, 2010***

During the year ended December 31, 2011, we had an average of 16.4 drybulk vessels in our fleet. During the year ended December 31, 2010, we had an average of 14.6 drybulk vessels in our fleet.

During the year ended December 31, 2011, we acquired the vessels *Venus History*, a Post-Panamax class vessel and *Pelopidas*, a Capesize class vessel.

During the year ended December 31, 2010, we acquired the vessels *Kanaris*, a Capesize class vessel, *Panayiota K*, a Post-Panamax class vessel, and *Venus Heritage*, a Post-Panamax class vessel and sold *Old Efrossini*, a Panamax class vessel.

### ***Revenues***

Revenues increased by 7.7%, or \$12.3 million, to \$172.0 million during the year ended December 31, 2011 from \$159.7 million during the year ended December 31, 2010, as result of the net effect of the following factors: (i) a decrease in the TCE rate for 2011 by 5.4% to \$27,932, compared to \$29,534 for 2010 due to the decrease in prevailing charter rates and (ii) an increase in operating days for the year ended December 31, 2011 by 13.2% to 5,962 days, compared to 5,269 days for the year ended December 31, 2010, due to an increase in the weighted number of vessels during 2010 of 14.6 compared to 16.4 during 2011, due to the deliveries of the vessels *Venus History* in September 2011, and *Pelopidas* in November 2011.

### ***Commissions***

Commissions to unaffiliated ship brokers, other brokers associated with our charterers and our charterers during the year ended December 31, 2011 amounted to \$3.1 million, an increase of \$0.4 million, or 14.8%, compared to \$2.7 million during the year ended December 31, 2010, primarily due to the increase in our revenues and to a lesser extent to higher average contracted commissions, which increased in 2011 to 1.81% from 1.68% in 2010.

### ***Vessel operating expenses***

Vessel operating expenses increased by 12.6% to \$26.0 million during the year ended December 31, 2011 from \$23.1 million during the year ended December 31, 2010. This increase of \$2.9 million reflects mainly: (i) crewing cost of \$13.2 million, compared to \$11.4 million primarily attributable to increased salaries paid to our crews and increased number of ownership days from 5,326 in 2010 to 5,992 in 2011, (ii) insurance cost of \$2.3 million, compared to \$1.9 million primarily attributable to the increase number of vessels in 2011 and to increased insurances paid to our insurers, (iii) the cost for repairs, maintenance and drydocking of \$2.1 million, compared to \$1.8 million, and (iv) cost for lubricants of \$3.1 million, compared to \$2.8 million mainly due to increased number of operating days from 5,269 in 2010 to 5,962 in 2011 and increased lubricants prices.

Consequently, daily operating expenses, which represent the operating expenses per vessel per ownership day, increased marginally by 0.2% to \$4,350 during the year ended December 31, 2011 from \$4,342 during the year ended December 31, 2010.

### ***Depreciation***

Depreciation expenses increased by 19.8% to \$23.6 million during the year ended December 31, 2011, compared to \$19.7 million during the year ended December 31, 2010, due to the increase in the average number of vessels from 14.6 during the year ended December 31, 2010 to 16.4 during the year ended December 31, 2011.

### *General and administrative expenses*

General and administrative expenses increased by 21.4% to \$8.5 million during the year ended December 31, 2011 from \$7.0 million during the year ended December 31, 2010, due to an increase in the number of ownership days by 12.5% from 5,326 in 2010 to 5,992 in 2011, as well as due to an increase, as of May 29, 2011, in the flat daily fee per vessel to \$700 from \$575.

### *Interest expense*

Interest expenses decreased by 18.8% to \$5.2 million during the year ended December 31, 2011 from \$6.4 million during the year ended December 31, 2010. The \$1.2 million decrease in interest expense was mainly attributable to the increase in the capitalized interest during the year ended December 31, 2011 of \$1.5 million from \$0.3 million during the year ended December 31, 2010, and the decrease in the average loans outstanding during the year ended December 31, 2011 of \$460.4 million from \$476.9 million during the year ended December 31, 2010, partly offset by the increase of the weighted average interest rate of our outstanding indebtedness to 1.439% per annum (“p.a.”) for the year ended December 31, 2011 from 1.394% p.a. for the year ended December 31, 2010.

### *Loss on derivatives*

Loss on derivatives increased by \$4.3 million to \$12.5 million during the year ended December 31, 2011 from \$8.2 million during the year ended December 31, 2010. The increase of \$4.3 million mainly reflects an increase in losses of \$4.4 million from interest rate derivatives as a result of the realized loss and the mark-to-market valuation of interest rate swap transactions to \$12.4 million for the year ended December 31, 2011 compared to \$8.0 million for the year ended December 31, 2010.

As of December 31, 2011, the aggregate notional amount of interest rate swap transactions outstanding was \$547.1 million, compared to \$638.0 million at December 31, 2010. The aggregate notional amount of interest rate swap transactions outstanding at December 31, 2011 is higher than the aggregate loans outstanding at December 31, 2011, of \$484.3 million, as two of the interest rate swap transactions outstanding at December 31, 2011 will become effective upon the expiration of the existing interest rate swap transactions relating to such loans. These swaps economically hedged the interest rate exposure of 95% of the Company’s aggregate loans outstanding as of December 31, 2011. The mark-to-market valuation of these interest rate swap transactions at the end of each period is affected by the prevailing comparable interest rates at that time.

### *Foreign currency gain/(loss)*

Foreign currency loss was \$0.8 million during the year ended December 31, 2011, compared to gain of \$0.3 million during the year ended December 31, 2010. Foreign currency exchange gains or losses resulted primarily from currency translation or currency conversion of advances for vessel acquisitions and vessels under construction denominated in foreign currencies. None of our loans were denominated in foreign currency as of December 31, 2011.

### *Early redelivery income, net*

During the year ended December 31, 2011, we recorded early redelivery income, relating to the early termination of period time charters of our vessels, of \$0.2 million compared to \$0.1 million early redelivery income during the year ended December 31, 2010.

### ***Year ended December 31, 2010 compared to year ended December 31, 2009***

During the year ended December 31, 2010, we had an average of 14.6 drybulk vessels in our fleet. During the year ended December 31, 2009, we had an average of 13.2 drybulk vessels in our fleet.

During the year ended December 31, 2010, we acquired the vessels *Kanaris*, a Capesize class vessel, *Panayiota K*, a Post-Panamax class vessel, and *Venus Heritage*, a Post-Panamax class vessel and sold *Old Efrossini*, a Panamax class vessel.

During the year ended December 31, 2009, we acquired the vessels *Martine*, a Post-Panamax class vessel, and *Andreas K*, a Post-Panamax class vessel.

#### *Revenues*

Revenues decreased by 5.2%, or \$8.7 million, to \$159.7 million during the year ended December 31, 2010 from \$168.4 million during the year ended December 31, 2009, as result of the net effect of the following factors: (i) a decrease in the TCE rate for 2010 by 13.7% to \$29,534, compared to \$34,208 for 2009 due to the decrease in prevailing charter rates at which a number of our vessels were chartered and (ii) an increase in operating days for the year ended December 31, 2010 by 10.3% to 5,269 days, compared to 4,778 days for the year ended December 31, 2009 due to deliveries of the vessels *Kanaris* in March 2010, *Panayiota K* in April 2010 and *Venus Heritage* in December 2010 and the sale of *Old Efrossini* in January 2010.

#### *Commissions*

Commissions to unaffiliated ship brokers, other brokers associated with our charterers and our charterers during the year ended December 31, 2010 amounted to \$2.7 million, a decrease of \$1.1 million, or 28.9%, compared to \$3.8 million during the year ended December 31, 2009, primarily due to the decrease in our revenues and to lower average contracted commissions, which were reduced to 1.68% from 2.25% for the years ended December 31, 2010 and 2009, respectively.

#### *Vessel operating expenses*

Vessel operating expenses increased by 17.9% to \$23.1 million during the year ended December 31, 2010 from \$19.6 million during the year ended December 31, 2009. This increase of \$3.5 million reflects mainly: (i) the cost for repairs, maintenance and drydocking of \$1.8 million, compared to \$1.0 million, including three drydockings completed during 2010, of our vessels *Marina*, *Pedhoulas Trader* and *Pedhoulas Merchant*, compared to two drydockings completed during 2009, of our vessels *Stalo*, and *Maritsa*, (ii) crewing cost of \$11.4 million, compared to \$10.1 million primarily attributable to increased salaries paid to our crews and increased number of ownership days from 4,817 in 2009 to 5,326 in 2010, (iii) cost for lubricants of \$2.8 million, compared to \$2.5 million mainly due to increased number of operating days from 4,778 in 2009 to 5,269 in 2010 and increased lubricants prices and (iv) cost for spares, stores and provisions of \$3.9 million, compared to \$2.8 million due to increased use of spares for repairs, including one additional dry-docking and one additional vessel delivery, increased prices for stores and provisions and increased number of ownership days during the year ended December 31, 2010 and December 31, 2009, respectively.

Consequently, daily operating expenses, which represent the operating expenses per vessel per ownership day, increased by 6.6% to \$4,342 during the year ended December 31, 2010 from \$4,075 during the year ended December 31, 2009, as a result of the increase of vessel operating expenses by 17.9% partially offset by the 10.6% increase of ownership days, as described above.

#### *Depreciation*

Depreciation expense increased by 41.7% to \$19.7 million during the year ended December 31, 2010, compared to \$13.9 million during the year ended December 31, 2009, due to the increase in the average number of vessels from 13.2 during the year ended December 31, 2009 to 14.6 during the year ended December 31, 2010.

#### *General and administrative expenses*

General and administrative expenses remained stable at \$7.0 million for the years ended December 31, 2010, and December 31, 2009.

### *Interest expense*

Interest expense decreased by 37.9% to \$6.4 million during the year ended December 31, 2010 from \$10.3 million during the year ended December 31, 2009. The \$3.9 million decrease in interest expense was mainly attributable to the decrease in the weighted average interest rate of our outstanding indebtedness to 1.39% p.a. for the year ended December 31, 2010 from 2.14% p.a. for the year ended December 31, 2009 due to lower prevailing LIBOR rates. The total loans outstanding as of December 31, 2010 amounted to \$494.74 million compared to \$471.2 million as of December 31, 2009.

### *Loss on derivatives*

Loss on derivatives increased by \$3.8 million to \$8.2 million during the year ended December 31, 2010 from \$4.4 million during the year ended December 31, 2009. The increase of \$3.8 million reflects: (i) an increase in losses of \$4.5 million from interest rate derivatives as a result of the realized loss and the mark-to-market valuation of interest rate swap transactions to \$8.0 million for the year ended December 31, 2010 compared to \$3.5 million for the year ended December 31, 2009, and (ii) a decrease in losses of \$0.7 million from foreign exchange derivatives, as a result of the decrease in the nominal value of the foreign exchange derivatives and movements of the rates of the currencies in which the derivatives contracts were denominated, to \$0.2 million for the year ended December 31, 2010, compared to \$0.9 million for the year ended December 31, 2009.

As of December 31, 2010, the aggregate notional amount of interest rate swap transactions outstanding was \$638.0 million, compared to \$452.5 million at December 31, 2009. The aggregate notional amount of interest rate swap transactions outstanding at December 31, 2010 is higher than the aggregate loans outstanding at December 31, 2010, of \$494.7 million, as during the year ended December 31, 2010, we entered into four interest rate swap transactions relating to four outstanding loans, whereby the new interest rate swap transactions will become effective upon the expiration of the existing interest rate swap transactions relating to such loans. These swaps economically hedged the interest rate exposure of 98% of the Company's aggregate loans outstanding as of December 31, 2010. The mark-to-market valuation of these interest rate swap transactions at the end of each period is affected by the prevailing comparable interest rates at that time.

### *Foreign currency gain/(loss)*

Foreign currency gain was \$0.3 million during the year ended December 31, 2010, compared to gain of \$0.8 million during the year ended December 31, 2009. Foreign currency exchange gains resulted primarily from currency translation or currency conversion of loans denominated in foreign currencies. Following conversions during 2008 and the first quarter of 2009, none of our loans were denominated in foreign currency as of December 31, 2010.

### *Early redelivery income, net*

During the year ended December 31, 2010, we recorded early redelivery income, relating to the early termination of period time charters of our vessels, of \$0.1 million compared to \$75.0 million early redelivery income during the year ended December 31, 2009. Early redelivery income during the year ended December 31, 2010 is analyzed as follows: (i) *Maria* was redelivered on August 24, 2010 instead of November 30, 2010, for which we paid compensation of \$0.2 million, net of commissions, (ii) *Katerina* was agreed to be redelivered on January 15, 2011 instead of September 15, 2011, for which we recognized a cost of \$1.5 million, consisting of cash compensation paid to charterer on April 7, 2010, net of commissions, (iii) *Pedhoulas Merchant* was redelivered on April 13, 2010 instead of November 5, 2010, for which we recognized income of \$3.6 million, consisting of cash compensation paid by the relevant charterer on May 6, 2010 of \$4.8 million, net of commissions, less \$1.2 million representing the accrued revenue from the terminated period time charter contract, (iv) *Pedhoulas Leader* was redelivered on November 12, 2010 instead of September 30, 2011, for which we recognized a cost of \$1.8 million, consisting all of cash compensation paid to the relevant charterer on May 6, 2010, net of commissions. Early redelivery income during the year ended December 31, 2009 is analyzed as follows: (i) *Maritsa* was redelivered on January 1, 2009 instead of January 13, 2009, for which we received compensation of \$0.6 million, net of commissions, (ii) *Old Efrogssini* was redelivered on March 15, 2009 instead of January 8, 2011, for which we recognized income of \$29.1 million consisting of cash compensation received of \$25.5 million, net of commissions, and \$3.6 million representing the unearned revenue from the terminated period time charter contract, (iii) *Katerina* was redelivered

on June 26, 2009 instead of November 26, 2010, for which we recognized income of \$22.3 million consisting of cash compensation paid by the relevant charterer on July 1, 2009 of \$21.5 million, net of commissions, and \$0.9 million representing the unearned revenue from the terminated period time charter contract, (iv) *Maria* was redelivered on June 28, 2009 instead of January 2, 2011, for which we recognized income of \$20.0 million consisting of cash compensation paid by the relevant charterer on July 1, 2009 of \$15.5 million, net of commissions, and \$4.5 million representing the unearned revenue from the terminated period time charter contract, (v) *Pedhoulas Leader* was redelivered on July 19, 2009 instead of November 22, 2009, for which we received cash compensation of \$2.7 million, net of commissions and (vi) *Stalo* was redelivered on July 20, 2009 instead of July 29, 2009, for which we received cash compensation of \$0.2 million, net of commissions.

## **B. Liquidity and Capital Resources**

As of December 31, 2011, we had \$33.5 million in cash and restricted cash, of which \$28.1 million consisted of cash and cash equivalents, and \$5.4 million was long-term restricted cash. In addition, as of December 31, 2011, we had \$50.0 million in a long-term floating rate note investment (for more information, please see Note 8 to our financial statements included at the end of this annual report). Against this investment we may borrow, under certain conditions, up to \$40.0 million in cash.

As of December 31, 2011, we had aggregate debt outstanding of \$484.3 million, of which \$18.5 million was payable within the next 12 months. As of December 31, 2011, we had aggregate additional borrowing capacity of \$178.9 million, consisting of \$135.2 million available in undrawn or committed loan facilities and \$43.7 million available under existing revolving credit facilities. The undrawn loan facilities consist of \$24.0 million under a new credit facility for *Panayiota K* signed in 2010, \$52.8 million under a new credit facility for *Pelopidas* signed in 2011 and \$38.4 million under a new credit facility for *Venus Horizon* signed in 2011. In addition, in 2011 we accepted a commitment letter for a new credit facility for *Hull No. 616* scheduled to be delivered in 2012, in the amount of \$20 million, the documentation for which was concluded in February 2012. In February 2012, we accepted an offer letter from a bank for a new revolving credit facility of up to \$18 million which will be utilized to finance the acquisition of one of the remaining newbuild vessels (see Note 23 to our financial statements included at the end of this annual report).

Our primary liquidity needs are to fund capital expenditures in relation to newbuild contracts, financing expenses, debt repayment, vessel operating expenses, general and administrative expenses and dividend payments to our stockholders. We anticipate that our primary sources of funds will be the existing cash and cash equivalents as of December 31, 2011 of \$28.1 million, borrowings of \$40 million against our long term floating rate note investment, additional undrawn or committed borrowing capacity of \$178.9 million, cash from operations and possibly, additional indebtedness to be raised against seven unencumbered newbuild vessels upon their delivery and equity financing.

Our commitments for newbuilds of \$259.7 million as of December 31, 2011 consisted of \$150.9 million, payable in 2012, \$38.2 million, payable in 2013 and \$70.6 million, payable in 2014. These commitments represent the remaining installment payments for the delivery of ten newbuild vessels, six of which are scheduled to be delivered in 2012, one in 2013 and three in 2014.

We currently estimate that the contracted cash flow from operations, existing cash and cash equivalents, additional borrowing against our floating rate note investment, existing undrawn loan and revolving credit facilities and commitments and additional indebtedness secured by seven newbuild vessels which are currently unencumbered, will be sufficient to fund the operations of our fleet, including our working capital requirements, and the capital expenditure requirements through the end of 2012. However, during 2012 or 2013, we may seek additional indebtedness to partially fund our capital expenditure requirements in order to maintain a strong cash position. We may incur additional indebtedness secured by our other seven newbuild vessels upon their delivery which are currently unencumbered. To the extent that market conditions deteriorate, charterers may default or seek to renegotiate charter contracts, and vessel valuations may decrease, resulting in a breach of our debt covenants. In such case our contracted revenues may decrease and we may be required to make additional prepayments under existing loan facilities, resulting in additional financing needs. If we acquire additional vessels, our capital expenditure requirements will increase and we will need to rely on existing cash and time deposits, operating cash surplus and existing undrawn loan commitments. If we are unable to obtain additional indebtedness, or to find

alternative financing, we will not be capable of funding our commitments for capital expenditures relating to our contracted newbuilds. A failure to fulfill our commitment would generally result in a forfeiture of the advance we paid to the shipyard with respect to the contracted newbuild. In addition, we may also be liable for other damages for breach of contract. Examples of such liabilities could include payments to the shipyard for the difference between the forfeited advance and the amount that remains to be paid by us if the shipyard cannot locate a third-party buyer that is willing to pay an amount equal to the difference or compensatory payments by us to charter parties with whom we have entered into charters with respect to the contracted newbuilds. Such events could adversely impact the dividends we intend to pay, and could have a material adverse effect on our business, financial condition and results of operation.

We have paid dividends to our stockholders each quarter since our initial public offering in June 2008, including an aggregate amount of \$41.8 million over four consecutive quarterly dividends, each in the amount of \$0.15 per share, payable during 2011. We also declared a dividend of \$0.15 per share, payable on February 29, 2012, to our shareholders of record on February 24, 2012. Our future liquidity needs will impact our dividend policy. We currently intend to use a portion of our free cash to pay dividends to our stockholders. The declaration and payment of dividends, if any, will always be subject to the discretion of our board of directors. The timing and amount of any dividends declared will depend on, among other things: (i) our earnings, financial condition and cash requirements and available sources of liquidity, (ii) decisions in relation to our growth strategies, (iii) provisions of Marshall Islands and Liberian law governing the payment of dividends, (iv) restrictive covenants in our existing and future debt instruments and (v) global financial conditions. Dividends might not be paid in the future.

### ***Cash Flows***

Cash and cash equivalents decreased to \$28.1 million as of December 31, 2011, compared to \$65.3 million as of December 31, 2010. We consider highly liquid investments such as time deposits and certificates of deposit with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents are primarily held in U.S. dollars.

#### *Net Cash Provided by Operating Activities*

Net cash provided by operating activities amounted to \$107.2 million in 2011, consisting of net income after non-cash items of \$114.4 million plus an increase in working capital of \$7.2 million. Net cash provided by operating activities amounted to \$118.1 million in 2010, consisting of net income after non-cash items of \$109.6 million plus a decrease in working capital of \$8.5 million. Net cash provided by operating activities amounted to \$211.3 million in 2009, consisting of net income after non-cash items of \$195.1 million plus a decrease in working capital of \$16.2 million.

#### *Net Cash Used in Investing Activities*

Net cash flows used in investing activities were \$125.9 million for the year ended December 31, 2011 compared to net cash flows used in investing activities of \$131.7 million for the year ended December 31, 2010. The decrease in cash flows used in investing activities of \$5.8 million from 2010 is mainly attributable to the net effect of the following factors: (i) a decrease in our net bank time deposits by \$35.0 million during the year ended December 31, 2011, compared to a decrease of \$22.8 million during the same period in 2010 and (ii) a decrease of \$31.5 million in payments for vessel acquisitions and advances for vessels under construction during the year ended December 31, 2011 due to our acquisition of two new vessels, *Venus History* in September, and *Pelopidas* in November, while during the year ended December 31, 2010, we acquired three new vessels, *Kanaris* in March, *Panayiota K* in April and *Venus Heritage* in December, 2010 and (iii) proceeds from sale of vessels, amounting to \$32.2 million in 2010 due to the sale of the *Old Efrogssini*; no vessels were sold in 2011.

Net cash flows used in investing activities were \$131.7 million for the year ended December 31, 2010 compared to net cash flows used in investing activities of \$191.9 million for the year ended December 31, 2009. The decrease in cash flows used in investing activities of \$60.2 million from 2010 is mainly attributable from the following factors: (i) investment in a 5 year floating rate note of \$50 million in 2009, compared to no new long term investments in 2010, (ii) a decrease in our net bank time deposits by \$22.8 million during the year ended December 31, 2010, compared to an increase of \$36.6 million during the same period in 2009 and (iii) proceeds of \$32.2 million during

the year ended December 31, 2010 from the sale of *Old Efrossini* on January 7, 2010, compared to no sales of assets during the year ended December 31, 2009 and (iv) a partial offset caused by an increase of \$60.9 million to \$192.4 million from \$131.5 million in vessel acquisitions and advances for vessels payments during the year ended December 31, 2010 due to our acquisition of three new vessels, *Kanaris* in March, *Panayiota K* in April and *Venus Heritage* in December, while during the year ended December 31, 2009, we acquired two new vessels, *Martine* in February and *Andreas K* in September.

#### *Net Cash (Used in)/Provided by Financing Activities*

Net cash flows used in financing activities were \$18.5 million for the year ended December 31, 2011, compared to net cash flows provided by financing activities of \$60.1 million for the year ended December 31, 2010. This increase of \$78.6 million compared to 2010 is largely attributable to a decrease of \$35.4 million in proceeds from the issuance of common stock, an increase in long-term debt principal payments of \$43.5 million, an increase in long-term debt proceeds of \$9.5 million an increase in payments of deferred financing costs of \$5.4 million and an increase in dividends paid of \$4 million.

Net cash flows provided by financing activities were \$60.1 million for the year ended December 31, 2010, compared to net cash flows used in financing activities of \$28.7 million for the year ended December 31, 2009. This increase of \$88.8 million, compared to 2010 is largely attributable to an increase of \$75.0 million in proceeds from the issuance of common stock, an increase in long-term debt principal payments of \$13.0 million, an increase in long-term debt proceeds of \$32.5 million and an increase in dividends paid of \$5.1 million.

#### *Credit Facilities*

We operate in a capital intensive industry which requires significant amounts of investment, and we fund a portion of this investment through long-term bank debt. Our subsidiaries have generally entered into individual credit facilities in order to finance the acquisition of the vessels owned by these subsidiaries and for general corporate purposes. The durations until maturity of our 16 credit facilities outstanding on December 31, 2011, ranged from four to 12 years, and they are generally repaid by semiannual principal installments and a balloon payment for 13 out of 15 of them, due on maturity except for the Maxdeka and Shikoku loan facilities, which are repayable in semi-annual installments. We generally pay interest on these facilities which bear interest at LIBOR plus a margin, except for the Maxdeka and Shikoku loan facilities, under which a portion of the principal amounts bear interest at the Commercial Interest Reference Rate published by the Organization for Economic Co-operation and Development (“OECD”) applicable on the date of signing of the relevant loan agreements. The obligations under our credit facilities are secured by, among other types of security, first priority mortgages over the vessels owned by the respective borrower subsidiaries, first priority assignments of all insurances and earnings of the mortgaged vessels and guarantees by Safe Bulkers, Inc.

During 2011, we drew down loans totaling \$84.0 million and we repaid \$94.5 million of our indebtedness. As of December 31, 2011, we had 16 outstanding credit facilities with a combined outstanding balance of \$484.3 million. These debt facilities have maturity dates between 2015 and 2023. For a description of our debt facilities as of December 31, 2011, please see Note 7 to our financial statements included at the end of this annual report. During 2012, we plan to repay approximately \$18.5 million of our long-term debt outstanding as of December 31, 2011. During 2011, we entered into a new credit facility in the amount of \$52.8 million for *Pelopidas* and we entered into a new credit facility in the amount of \$38.4 million for *Venus Horizon*. Additionally, during 2011, we accepted a commitment letter from a bank for a credit facility for up to \$20.0 million, which will be used for the financing of the acquisition of *Hull No. 616*, the documentation for which was concluded in February 2012. This credit facility will be made available after delivery from the shipyard of *Hull No. 616*. Additionally, during February 2012, we accepted a commitment letter from a bank for a credit facility for up to \$18.0 million, which will be used for the financing of the acquisition of *Hull No. 631*. For more information regarding these credit facilities, please refer to Notes 10(b) and 23(b) of the financial statements included at the end of this annual report.

### *Covenants under Credit Facilities*

The credit facilities impose operating and financial restrictions on us. These restrictions in our existing credit facilities generally limit our subsidiaries' ability to, among other things, and subject to exceptions set forth in such credit facilities:

- pay dividends if an event of default has occurred and is continuing or would occur as a result of the payment of such dividends;
- enter into certain long-term charters;
- incur additional indebtedness, including through the issuance of guarantees;
- change the flag, class or management of the vessel mortgaged under such facility or terminate or materially amend the management agreement relating to such vessel;
- create liens on their assets;
- make loans;
- make investments;
- make capital expenditures;
- undergo a change in ownership or control or permit a change in ownership and control of our Manager;
- sell the vessel mortgaged under such facility; and
- permit our chief executive officer to change.

Our existing credit facilities also require certain of our subsidiaries to maintain financial ratios and satisfy financial covenants. Depending on the credit facility, certain of our subsidiaries are subject to financial ratios and covenants requiring that these subsidiaries:

- ensure that the market value of the vessel mortgaged under the applicable credit facility, determined in accordance with the terms of that facility, does not fall below 110% to 120%, as applicable, of the outstanding amount of the loan (the "Minimum Value Covenant");
- ensure that outstanding amounts in currencies other than the U.S. dollar do not exceed 100% or 110%, as applicable, of the U.S. dollar equivalent amount specified in the relevant credit agreement for the applicable period by, if necessary, providing cash collateral security in an amount necessary for the outstanding amounts to meet this threshold; and
- ensure that we comply with certain financial covenants under the guarantees described below.

In addition, under guarantees we have entered into with respect to certain of our subsidiaries' existing credit facilities, we are subject to financial covenants. Depending on the guarantee, these financial covenants include the following:

- our total consolidated liabilities with the relevant bank divided by our total consolidated assets must not exceed 70% or 80% as the case may be ("Consolidated Leverage Covenant"). The total consolidated assets are based on the market value of our vessels and the book values of all other assets, on an adjusted basis as set out in the relevant guarantee;

- the ratio of our aggregate debt to EBITDA must not at any time exceed 5.5:1 on a trailing 12 months' basis ("EBITDA Covenant");
- our net consolidated worth (total consolidated assets less total consolidated liabilities) ("Consolidated Net Worth Covenant") must not at any time be less than \$150.0 million, \$175.0 million or \$200.0 million, as the case may be, with the relevant bank;
- payment of dividends is subject to no event of default having occurred;
- maintenance of minimum free liquidity of \$500,000 is required on deposit on a per vessel basis for five vessels; and
- a minimum of 51% of the Company's shares shall remain directly or indirectly beneficially owned by the Hajjoannou family for the duration of the relevant credit facilities.

As of December 31, 2011, the Company was in compliance with all debt covenants with respect to its credit facilities.

### ***Interest Rate Swaps***

We have entered into interest rate swap agreements converting floating interest rate exposure into fixed interest rates in order to economically hedge our exposure to fluctuations in prevailing market interest rates. For more information on our interest rate swap agreements, refer to Note 13 to our financial statements included at the end of this annual report.

### **C. Research and Development, Patents and Licenses**

We incur from time to time expenditures relating to inspections for acquiring new vessels that meet our standards. Such expenditures are insignificant and they are expensed as they are incurred.

### **D. Trend Information**

Our results of operations depend primarily on the charter hire rates that we are able to realize, and the demand for drybulk vessel services. After reaching historical highs in mid-2008, charter hire rates for Panamax and Capesize drybulk vessels reached near historically low levels. For example, the Baltic Drybulk Index, or "BDI," declined from a high of 11,793 in May 2008 to a low of 663 in December 2008, which represents a decline of 94% within a single calendar year. During 2011, the BDI remained volatile, reaching a low of 1,043 on February 4, 2011 and a high of 2,173 on October 14, 2011. On February 3, 2012, the BDI reached a 26 year low of 647, due to a combination of weak demand and further growth in vessel supply. As of February 24, 2012, the BDI was 718.

The decline and volatility in charter rates in the drybulk market reflects in part the fact that the supply of drybulk vessels in the market has been increasing, and the number of newbuild drybulk vessels on order is near historic highs. Demand for drybulk vessel services is influenced by global financial conditions. The recovery in China and India positively influenced the charter rates; however, global financial conditions remain volatile and demand for drybulk services may decrease in the future. The combination of increasing drybulk capacity (both current and expected) and decreasing demand or demand which is not offset by the increase in drybulk capacity is likely to result in reductions in charter hire rates and, as a consequence, adversely affect our operating results.

In response to the volatile market conditions, we seek to strengthen our charter coverage. Currently, 15 of our 20 vessels are employed or scheduled to be employed in period time charters of more than three months. Additionally, we believe we have structured our capital expenditure requirements, debt commitments and liquidity resources in a way that will provide us with financial flexibility (see "Item 5. Operating and Financial Review and Prospects — B. Liquidity and Capital Resources" for more information).

## E. Off-Balance Sheet Arrangements

As of December 31, 2011, we did not have any off-balance sheet arrangements.

## F. Contractual Obligations<sup>1</sup>

Our contractual obligations as of December 31, 2011 were:

|                                   | <u>Total</u>           | <u>Less than 1<br/>year (2012)</u> | <u>1-3 years<br/>(2013-2014)</u> | <u>3-5 years<br/>(2015-2016)</u> | <u>More than 5<br/>years (After<br/>January 1,<br/>2017)</u> |
|-----------------------------------|------------------------|------------------------------------|----------------------------------|----------------------------------|--------------------------------------------------------------|
|                                   | (Dollars in thousands) |                                    |                                  |                                  |                                                              |
| Long-term debt obligations .....  | \$ 484,291             | \$ 18,486                          | \$ 55,321                        | \$ 101,032                       | \$ 309,452                                                   |
| Interest payments (1) .....       | \$ 69,962              | \$ 16,834                          | \$ 23,877                        | \$ 15,328                        | \$ 13,923                                                    |
| Payments to our Manager (2) ..... | \$ 16,794              | \$ 10,661                          | \$ 6,133                         | —                                | —                                                            |
| Newbuild contracts .....          | \$ 251,837             | \$ 146,515                         | \$ 105,322                       | \$ —                             | —                                                            |
| Total .....                       | <u>\$ 822,884</u>      | <u>\$ 192,496</u>                  | <u>\$ 190,653</u>                | <u>\$ 116,360</u>                | <u>\$ 323,375</u>                                            |

- (1) Amounts shown reflect estimated interest payments we expect to make with respect to our long-term debt obligations and interest rate swaps. The interest payments reflect an assumed LIBOR-based applicable interest rate of 0.8080% (the six-month LIBOR rate as of December 31, 2011), plus the relevant margin of the applicable credit facility and the estimated net settlement of our interest rate swaps. See “—B. Liquidity and Capital Resources—Interest Rate Swaps.”
- (2) Represents a fee of \$700 per vessel per day and 1.25% of estimated charter hire based on charter agreements in place as of December 31, 2011, based on the management fees effective as of May 29, 2011. In addition, it includes amounts payable to our Manager in respect of the commission of 1.0% of the contract price of our newbuilds and \$550,000 per newbuild for the on-premises supervision of newbuilds, of which 50% is payable upon the signing of the relevant supervision agreement, and 50% upon successful completion of the sea trials of each newbuild, we have agreed to acquire pursuant to shipbuilding contracts, memoranda of agreement or otherwise. The levels of the above mentioned fees are subject to adjustment every year and will be agreed upon between us and our Manager. The fees shown in the table above do not take into account any potential future changes to the fees.

## ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES

### A. Directors and Senior Management

The following table sets forth, as of February 25, 2012, information regarding our directors and executive officers.

| <u>Name</u>              | <u>Age</u> | <u>Position</u>                                                     |
|--------------------------|------------|---------------------------------------------------------------------|
| Polys Hajioannou         | 45         | Chief Executive Officer, Chairman of the Board and Class I Director |
| Dr. Loukas Barmparis     | 49         | President, Secretary and Class II Director                          |
| Konstantinos Adamopoulos | 49         | Chief Financial Officer and Class III Director                      |
| Ioannis Foteinos         | 53         | Chief Operating Officer and Class I Director                        |
| John Gaffney             | 51         | Class II Director                                                   |
| Frank Sica               | 61         | Class III Director                                                  |
| Ole Wikborg              | 56         | Class I Director                                                    |

<sup>1</sup> The information set forth under the heading "F. Contractual Obligations" has been conformed to reflect disclosure provided in an amendment to the Company's 2011 Annual Report on Form 20-F.

**Polys Hajioannou** is our Chief Executive Officer and has been Chairman of our board of directors since 2008. Mr. Hajioannou also serves with our Manager and prior to its inception, our Manager's predecessor Alassia Steamship Co., Ltd., which he joined in 1987. Mr. Hajioannou was elected as a member of the board of directors of the Union of Greek Shipowners in 2006 and served on the board until February 2009. Mr. Hajioannou is also a founding member of the Union of Cyprus Shipowners. Mr. Hajioannou is a member of the Lloyd's Register Hellenic Advisory Committee. In 2011, Mr. Hajioannou was appointed to the board of directors of the Hellenic Mutual War Risks Association (Bermuda) Limited. Mr. Hajioannou holds a Bachelor of Science degree in nautical studies from Sunderland University.

**Dr. Loukas Barmparis** is our President and Secretary and has been a member of our board of directors since 2008. Dr. Barmparis also serves as the technical manager of our Manager, which he joined in February 2006. Until 2009 he was the project development manager of the affiliated Alasia Development S.A., responsible for renewable energy projects. Prior to joining our Manager and Alasia Development S.A., from 1999 to 2005 and from 1993 to 1995, Dr. Barmparis was employed at N. Daskalantonakis Group, Grecotel, one of the largest hotel chains in Greece, as technical manager and project development general manager. During the interim period between 1995 and 1999, Dr. Barmparis was employed at Exergia S.A. as an energy consultant. Dr. Barmparis holds a master of business administration ("MBA") from the Athens Laboratory of Business Administration, a doctorate from the Imperial College of Science Technology and Medicine, a master of applied science from the University of Toronto and a diploma in mechanical engineering from the Aristotle University of Thessaloniki.

**Konstantinos Adamopoulos** is our Chief Financial Officer and has been a member of our board of directors since 2008. Prior to joining us, Mr. Adamopoulos was employed at Calyon, a financial institution, as a senior relationship manager in shipping finance for 14 years. Prior to this, from 1990 to 1993, Mr. Adamopoulos was employed by the National Bank of Greece in London as an account officer for shipping finance and in Athens as deputy head of the export finance department. Prior to this, from 1987 to 1989, Mr. Adamopoulos served as a finance officer in the Greek Air Force. Mr. Adamopoulos holds an MBA in finance from the City University Business School and a Bachelor of Science degree in business administration from the Athens School of Economics and Business Science.

**Ioannis Foteinos** is our Chief Operating Officer and has been a member of our board of directors since February 2009. Mr. Foteinos has 25 years of experience in the shipping industry. After obtaining a bachelor's degree in nautical studies from Sunderland University, he joined the predecessor of our Manager, Safety Management Overseas, in 1984, where he presently serves and will continue to serve as Chartering Manager.

**Frank Sica** has been a member of our board of directors and of our corporate governance, nominating and compensation committee, and a member and chairman of our audit committee, since 2008. Mr. Sica has served as a Managing Partner at Tailwind Capital, a private equity firm since 2006. From 2004 to 2005, Mr. Sica was a Senior Advisor to Soros Private Funds Management. From 1998 to 2003, Mr. Sica worked at Soros Fund Management where he oversaw the direct real estate and private equity investment activities of Soros. From 1988 to 1998, Mr. Sica was a Managing Director at Morgan Stanley. Mr. Sica is a graduate of Wesleyan University, where he received a B.A. degree, and of the Amos Tuck School of Business at Dartmouth College, where he received his M.B.A. Mr. Sica is also director of CSG Systems International, an account management and billing software company for communication industries, JetBlue Airways Corporation, a commercial airline, and Kohl's Corporation, an owner and operator of department stores.

**Ole Wikborg** has been a member of our board of directors and of our audit committee and corporate governance, nominating and compensation committee since 2008. Mr. Wikborg has been involved in the marine and shipping industry in various capacities for over 30 years. Since 2002, Mr. Wikborg has served as a director, senior underwriter and member of the management team of the Norwegian Hull Club, based in Oslo, Norway. From 2002 to 2006, Mr. Wikborg also served as a member and chairman of the Ocean Hull Committee of the International Union of Marine Insurance ("IUMI"). Since 2006, he has served as Vice President and a member of the Executive Board of the IUMI and in 2010, he was elected as President of IUMI. Since 1997, Mr. Wikborg has served as a board member of the Central Union of Marine Insurers, based in Oslo, and is presently that organization's Chairman. From 1997 until 2002, Mr. Wikborg served as the senior vice president and manager of the marine and energy division of the Zurich Protector Insurance Company ASA, based in Oslo and Zurich, and from 1993 until 1997, he served as a senior underwriter for the marine division of Protector Insurance Company ASA, based in Oslo.

Prior to his career in the field of marine insurance, Mr. Wikborg served in the Royal Norwegian Navy, attaining the rank of Lieutenant Commander.

**John Gaffney** has been a member of our board of directors and of our audit committee, and a member and chairman of our corporate governance, nominating and compensation committee, since October 2011. Mr. Gaffney joined the law firm of Gibson, Dunn & Crutcher LLP as a partner in November 2011. From January 2010 through September 2011, Mr. Gaffney was a Senior Vice President, Corporate Affairs and General Counsel of Solyndra, Inc., where he led Solyndra's corporate affairs and legal activities. From January 2008 through December 2009, Mr. Gaffney was an Executive Vice President at First Solar, where he led First Solar's corporate development, legal, sustainable development and environmental affairs activities. Prior to joining First Solar, Mr. Gaffney practiced law at the firm of Cravath, Swaine & Moore LLP, where he was a partner from 1993 to 2008. During his time at Cravath, Mr. Gaffney advised numerous corporate and financial institution clients on merger, acquisition and capital markets transactions. Mr. Gaffney holds a B.A. from George Washington University and a J.D. and an MBA from New York University.

## **B. Compensation of Directors and Senior Management**

Non-executive independent directors of the Company are paid an annual fee in the amount of \$40,000 plus reimbursement for their out-of-pocket expenses.

In addition, the chairman of the audit committee, Frank Sica, receives the annual equivalent of \$60,000 in the form of shares of our common stock. John Gaffney and Ole Wikborg receive the annual equivalent of \$30,000 in the form of shares of our common stock. The members of our senior management are provided and compensated by our Manager and have not received and will not receive any compensation from us. We do not have any employment contracts with any of our executive officers whose services are provided to us by our Manager. For a discussion of the fees payable to our Manager, refer to "Item 7. Major Shareholders and Related Party Transactions—B. Related Party Transactions—Management Agreement". Also, we do not have any service contracts with any of our non-executive directors that provide for benefits upon termination of their services.

No amounts are set aside or accrued by us to provide pension, retirement or similar benefits.

## **C. Board Practices**

As of December 31, 2011, we had seven members on our board of directors. The board of directors may change the number of directors to not less than three, nor more than 15, by a vote of a majority of the entire board. Each director shall be elected to serve until the third succeeding annual meeting of stockholders and until his or her successor shall have been duly elected and qualified, except in the event of death, resignation or removal. A vacancy on the board created by death, resignation, removal (which may only be for cause), or failure of the stockholders to elect the entire class of directors to be elected at any election of directors or for any other reason, may be filled only by an affirmative vote of a majority of the remaining directors then in office, even if less than a quorum, at any special meeting called for that purpose or at any regular meeting of the board of directors. None of our directors is a party to service contracts with us providing for benefits upon termination of employment.

During the fiscal year ended December 31, 2011, the full board of directors held four meetings. Each director attended all of the meetings of committees of which the director was a member. Our board of directors has determined that each of Mr. Sica, Gaffney and Wikborg are independent within the current meanings of independence employed by the corporate governance rules of the New York Stock Exchange and the SEC.

Stockholders who wish to send communications on any topic to the board of directors or to the independent directors as a group, or to the chairman of the audit committee, Mr. Frank Sica, or to the chairman of the corporate governance, nominating and compensation committee, Mr. John Gaffney, may do so by writing to our Secretary, Dr. Loukas Barmparis, Safe Bulkers, Inc., 30-32 Avenue Karamanli, 16605, Voula, Athens, Greece.

## ***Corporate Governance***

The board of directors and our Company's management have engaged in an ongoing review of our corporate governance practices in order to oversee our compliance with the applicable corporate governance rules of the New York Stock Exchange and the SEC.

We have adopted a number of key documents that are the foundation of the Company's corporate governance, including:

- a Code of Business Conduct and Ethics for all officers and employees, which incorporates a Code of Ethics for directors and a Code of Conduct for corporate officers;
- a Corporate Governance, Nominating and Compensation Committee Charter; and
- an Audit Committee Charter.

These documents and other important information on our governance are posted on our website and may be viewed at <http://www.safebulkers.com>. We will also provide a paper copy of any of these documents upon the written request of a stockholder. Stockholders may direct their requests to the attention of our Secretary, Dr. Loukas Barmparis, Safe Bulkers, Inc., 30-32 Avenue Karamanli, 16605, Voula, Athens, Greece.

## ***Committees of the Board of Directors***

### *Audit committee*

Our audit committee consists of Ole Wikborg, John Gaffney and Frank Sica, as chairman. Our board of directors has determined that Frank Sica qualifies as an audit committee "financial expert," as such term is defined in Regulation S-K promulgated by the SEC. The audit committee is responsible for:

- the appointment, compensation, retention and oversight of independent auditors and approving any non-audit services performed by such auditor;
- assisting the board in monitoring the integrity of our financial statements, the independent auditors' qualifications and independence, the performance of the independent accountants and our internal audit function and our compliance with legal and regulatory requirements;
- annually reviewing an independent auditors' report describing the auditing firm's internal quality-control procedures, and any material issues raised by the most recent internal quality control review, or peer review, of the auditing firm;
- discussing the annual audited financial and quarterly statements with management and the independent auditors;
- discussing earnings press releases, as well as financial information and earnings guidance provided to analysts and rating agencies;
- discussing policies with respect to risk assessment and risk management; 55
- meeting separately, and periodically, with management, internal auditors and the independent auditor;
- reviewing with the independent auditor any audit problems or difficulties and management's responses;

- setting clear hiring policies for employees or former employees of the independent auditors;
- annually reviewing the adequacy of the audit committee’s written charter, the internal audit charter, the scope of the annual internal audit plan and the results of internal audits;
- reporting regularly to the full board of directors; and
- handling such other matters that are specifically delegated to the audit committee by the board of directors from time to time.

*Corporate governance, nominating and compensation committee*

Our corporate governance, nominating and compensation committee consists of Ole Wikborg, Frank Sica and John Gaffney, as chairman. The corporate governance, nominating and compensation committee is responsible for:

- nominating candidates, consistent with criteria approved by the full board of directors, for the approval of the full board of directors to fill board vacancies as and when they arise, as well as putting in place plans for succession, in particular, of the chairman of the board of directors and executive officers;
- selecting, or recommending that the full board of directors select, the director nominees for the next annual meeting of shareholders;
- developing and recommending to the full board of directors corporate governance guidelines applicable to us and keeping such guidelines under review;
- overseeing the evaluation of the board and management; and
- handling such other matters that are specifically delegated to the corporate governance, nominating and compensation committee by the board of directors from time to time.

**D. Employees**

Other than an employee who serves as our legal representative in Greece, we have no salaried employees and have not entered into any employment agreements. Our Manager employs, and provides us with, all four of our executive officers, including our chief executive officer, Polys Hajioannou, our president, Dr. Loukas Barmparis, our chief financial officer, Konstantinos Adamopoulos, and our chief operating officer, Ioannis Foteinos. Our Manager is responsible for paying any salaries payable to our executive officers. As of December 31, 2011, approximately 387 people served on board the vessels in our fleet, and our Manager employed approximately 47 people on shore.

**E. Share Ownership**

The common stock beneficially owned by our directors and executive officers and/or companies affiliated with these individuals is disclosed in “Item 7. Major Shareholders and Related Party Transactions—A. Major Shareholders” below.

***Equity Compensation Plans***

We have agreed to provide the chairman of the audit committee, Mr. Frank Sica, as part of his remuneration, the annual equivalent of \$60,000 in the form of shares of our common stock, and our non-executive independent directors, Mr. John Gaffney and Mr. Ole Wikborg, as part of their remuneration, the annual equivalent of \$30,000 each, in the form of shares of our common stock.

## ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS

### A. Major Shareholders

The following table sets forth certain information regarding the beneficial ownership of our outstanding common stock as of February 25, 2012 held by:

- each person or entity that we know beneficially owns 5% or more of our common stock;
- each of our officers and directors; and
- all our directors and officers as a group.

Beneficial ownership is determined in accordance with the rules of the SEC. In general, a person who has voting power or investment power with respect to securities is treated as a beneficial owner of those securities.

Beneficial ownership does not necessarily imply that the named person has the economic or other benefits of ownership. For purposes of this table, shares subject to options, warrants or rights or shares exercisable within 60 days of February 25, 2012 are considered as beneficially owned by the person holding those options, warrants or rights. Each stockholder is entitled to one vote for each share held. The applicable percentage of ownership for each stockholder is based on 70,896,924 shares of common stock outstanding as of February 25, 2012. Information for certain holders is based on their latest filings with the SEC or information delivered to us. Except as noted below, the address of all stockholders, officers and directors identified in the table and the accompanying footnotes below is in care of our principal executive offices.

| Identity of Person or Group                                              | Number of<br>Shares<br>of Common Stock<br>Owned | Percentage<br>of<br>Common<br>Stock |
|--------------------------------------------------------------------------|-------------------------------------------------|-------------------------------------|
| <i>5% Beneficial Owners:</i>                                             |                                                 |                                     |
| Vorini Holdings Inc. <sup>(1)</sup> .....                                | 45,826,015                                      | 64.64%                              |
| <i>Officers and Directors:</i>                                           |                                                 |                                     |
| Polys Hajioannou <sup>(2)</sup> .....                                    | 45,826,015                                      | 64.64%                              |
| Dr. Loukas Barmparis .....                                               | —                                               | —                                   |
| Konstantinos Adamopoulos .....                                           | —                                               | —                                   |
| Ioannis Foteinos .....                                                   | —                                               | —                                   |
| Frank Sica .....                                                         | 46,877                                          | *                                   |
| Ole Wikborg .....                                                        | 8,070                                           | *                                   |
| John Gaffney .....                                                       | 8,070                                           | *                                   |
| <i>All executive officers and directors as a group (7 persons)</i> ..... | 45,889,032                                      | 64.73%                              |

\* Less than 1%

(1) Vorini Holdings Inc. is controlled by Polys Hajioannou and his family.

(2) By virtue of shares owned indirectly through Vorini Holdings Inc., which is our principal stockholder.

In June 2008, we completed a registered public offering of our shares of common stock in which the selling stockholder was Vorini Holdings Inc., and our common stock began trading on the New York Stock Exchange. Our major stockholders have the same voting rights as our other stockholders. As of February 25, 2012, we had five stockholders of record, three of these stockholders of record were located in the United States and held an aggregate 25,388,854 shares of common stock, representing approximately 35.8% of our outstanding shares of common stock. However, one of the United States stockholders of record is Cede & Co., a nominee of The Depository Trust Company, which holds 25,372,059 shares of our common stock. Accordingly, we believe that the shares held by Cede & Co. include shares of common stock beneficially owned by both holders in the United States and non-United States beneficial owners. We are not aware of any arrangements the operation of which may at a subsequent

date result in our change of control. We are not aware of any significant changes in the percentage ownership held by any major stockholders since our initial public offering.

Vorini Holdings Inc. owns approximately 64.64% of our outstanding common stock. This stockholder is able to control the outcome of matters on which our stockholders are entitled to vote, including the election of our entire board of directors and other significant corporate actions. Shares of our common stock held by Vorini Holdings Inc. do not have different or unique voting rights.

## **B. Related Party Transactions**

### ***Management Affiliations***

Our Manager, Safety Management Overseas S.A., is controlled by Polys Hajioannou, our chief executive officer, through another entity, Machairiotissa Holdings, Inc. Our Manager, along with its predecessor, has provided services to our vessels since 1965 and continues to provide technical, administrative and certain commercial services which support our business, as well as comprehensive ship management services such as technical supervision and commercial management, including chartering our vessels, pursuant to our Management Agreement described below.

### ***Management Agreement***

Under our Management Agreement, our Manager is responsible for providing us with technical, administrative and certain commercial services, which include the following:

#### ***Technical Services***

These services include managing day-to-day vessel operations, performing general vessel maintenance, ensuring regulatory compliance and compliance with the law of the flag state of each vessel and of the places where the vessel operates, ensuring classification society compliance, supervising the maintenance and general efficiency of vessels, arranging the hire of qualified officers and crew, training, transportation and lodging, insurance (including handling and processing all claims) of, and appropriate investigation of any charterer concerns with respect to, the crew, conducting union negotiations concerning the crew, performing normally scheduled drydocking and general and routine repairs, arranging insurance for vessels (including marine hull and machinery, protection and indemnity and risks insurance), purchasing stores, supplies, spares, lubricating oil and maintenance capital expenditures for vessels, appointing supervisors and technical consultants, providing technical support, shoreside support and shipyard supervision, and attending to all other technical matters necessary to run our business.

#### ***Commercial Services***

These services include chartering the vessels which we own, assisting in our chartering, locating, purchasing, financing and negotiating the purchase and sale of our vessels, supervising the design and construction of newbuilds, and such other commercial services as we may reasonably request from time to time.

#### ***Administrative Services***

These services include administering payroll services, assistance with the preparation of our tax returns and financial statements, assistance with corporate and regulatory compliance matters not related to our vessels, procuring legal and accounting services, assistance in complying with U.S. and other relevant securities laws, human resources (including provision of our executive officers and directors of our subsidiaries), cash management and bookkeeping services, development and monitoring of internal audit controls, disclosure controls and information technology, assistance with all regulatory and reporting functions and obligations, furnishing any reports or financial information that might be requested by us and other non-vessel related administrative services, assistance with office space, providing legal and financial compliance services, overseeing banking services (including the opening, closing, operation and management of all of our accounts, including making deposits and withdrawals reasonably necessary for the management of our business and day-to-day operations), arranging general insurance and director and officer

liability insurance (at our expense), providing all administrative services required for any subsequent debt and equity financings and attending to all other administrative matters necessary to ensure the professional management of our business.

### *Reporting Structure*

Our Manager reports to us and to our board of directors through our executive officers.

### *Compensation of Our Manager*

Under our Management Agreement, in return for providing technical, commercial and administrative services, our Manager receives a flat daily fee of \$700 per vessel for vessels in our fleet, prorated for the number of calendar days that we own or charter-in each vessel and \$250 per vessel per day, for bareboat charters. Our Manager also receives a fee of 1.25% on all gross freight, charter hire, ballast bonus and demurrage with respect to each vessel in our fleet. Further, our Manager receives a commission of 1.0% based on the contract price of any vessel bought or sold by it on our behalf, including each of our contracted newbuilds. We also pay our Manager a flat supervision fee of \$550,000 per newbuild, of which 50% is payable upon the signing of the relevant supervision agreement, and 50% upon successful completion of the sea trials of each newbuild, for the on-premises supervision of all newbuilds we have agreed to acquire pursuant to shipbuilding contracts, memoranda of agreement, or otherwise. The management fees were constant for the 2 year initial period of the Management Agreement, which ended on May 29, 2010. On May 29, 2010, pursuant to an agreement between us and our Manager, the fee on gross freight, charter hire, ballast bonus and demurrage was readjusted to 1.25% from 1.0%. On May 29, 2011, the flat daily fee per vessel was readjusted to \$700 from \$575, and the flat supervision fee per newbuild was readjusted to \$550,000 from \$375,000, while all other management fees remained constant.

The management fees do not cover capital expenditure, financial costs and operating expenses for our vessels and our general and administrative expenses such as directors, and officers' liability insurance, legal and accounting fees and other similar third party expenses. More specifically, we reimburse expenses of the Manager or its personnel directly related to the operation and management of our vessels, such as:

- interest, principal and other financial costs,
- voyage expenses
- vessel operating expenses including crewing costs, surveyor's attendance fees, bunkers, lubricant oils, spares, survey fees, classification society fees, maintenance and repair costs and vetting expenses,
- commissions, remuneration or disbursements due to lawyers, brokers, agents, surveyors, consultants, financial advisors, investment bankers, insurance advisors,
- deductibles, insurance premiums and/or P&I calls,
- postage, communication, traveling, victualling and other out of pocket expenses.

Each year, our Manager prepares and submits to us a detailed draft budget for the next calendar year, which includes a statement of estimated revenue, estimated general and administrative expenses and a proposed budget for capital expenditures, repairs or alterations. Once approved by us, this draft budget becomes the approved budget.

### *Term and Termination Rights*

Subject to the termination rights described below, the initial term of our Management Agreement expired on May 28, 2010. Since then our Management Agreement has been automatically renewed for two one-year periods, expiring May 28, 2012. Upon expiration of the renewal term, our Management Agreement automatically renews for one-year periods until May 28, 2018, at which point the agreement will expire. In addition to the termination

provisions outlined below, we are able to terminate our Management Agreement at any point after the initial term upon 12 months' notice to our Manager. Such notice of termination has not been provided to our Manager by us.

#### *Our Manager's Termination Rights*

Our Manager may terminate our Management Agreement prior to the end of its term if:

- any money payable by us is not paid when due or if due on demand, within ten business days following demand by our Manager;
- we default in the performance of any other material obligation under the Management Agreement and the matter is unresolved within 20 business days after we receive written notice of such default from our Manager;
- the management fee determined by arbitration in respect of any annual period following the initial term is unsatisfactory to our Manager, in which case the Manager may terminate upon 12 months' written notice to us;
- any acquisition of our shares or a merger, consolidation or similar transaction results in any "person" or "group" acquiring 40% or more of the total voting power of our or the resulting entity's outstanding voting securities, and such percentage represents a higher percentage of such voting power than that held directly or indirectly by Polys Hajioannou and Nicolaos Hadjioannou, collectively; or
- there is a change in directors after which a majority of the members of our board of directors are not continuing directors.

"Continuing directors" means, as of any date of determination, any member of our board of directors who was:

- a member of our board of directors on June 4, 2008; or
- nominated for election or elected to our board of directors with the approval of a majority of the directors then in office who were either directors on June 4, 2008 or whose nomination or election was previously so approved.

#### *Our Termination Rights*

In addition to certain standard termination rights, we may terminate our Management Agreement prior to the end of its term if:

- our Manager defaults in the performance of any material obligation under our Management Agreement and the matter is not resolved within 20 business days after our Manager receives from us written notice of such default; or
- any money payable by our Manager to us or third parties under our Management Agreement is not paid or accounted for within ten business days following written notice by us.

#### *Non-Competition*

Our Manager has agreed that, during the term of our Management Agreement and for one year after its termination, our Manager will not provide any management services to, or with respect to, any drybulk vessels, other than in the following circumstances:

- (a) pursuant to its involvement with us; or

- (b) with respect to drybulk vessels that are owned or operated by companies affiliated with our chief executive officer or Nicolaos Hadjioannou, subject in each case to compliance with, or waivers of, the restrictive covenant agreements entered into between us and companies affiliated with our chief executive officer or Nicolaos Hadjioannou.

Our Manager has also agreed that if one of our drybulk vessels and a drybulk vessel owned or operated by a company affiliated with our chief executive officer or Nicolaos Hadjioannou are both available and meet the criteria for a charter being fixed by our Manager, our drybulk vessel will receive such charter. Currently our Manager does not provide management services to any third party.

#### *Sale of Our Manager*

Our Manager has agreed that, during the term of the Management Agreement and for one year after its termination, our Manager will not transfer, assign, sell or dispose of all or substantially all of its business that is necessary for the performance of its services under the Management Agreement without the prior written consent of our board of directors. Furthermore, during such period, in the event of any proposed change in control of our Manager, we have a 30-day right of first offer to purchase our Manager. In December 2011, the Management Agreement was amended to define a “proposed change in control of our Manager” to mean (a) the approval by the board of directors of the Manager or the shareholders of the Manager of a proposed sale of all or substantially all of the assets or property of the Manager necessary for the performance of its services under the Management Agreement; or (b) the approval of any transaction that would result in: (i) Polys Hajioannou or Vorini Holdings Inc., or any entity controlled by, or under common control with, any of the above, beneficially owning, directly or indirectly, less than 60% of the outstanding voting securities or voting power of the Manager or Machairiotissa Holdings Inc., respectively, or (ii) Polys Hajioannou or Vorini Holdings Inc., or any entity controlled by, or under common control with, any of the above, together with all directors, officers and employees of the Manager beneficially owning, directly or indirectly, less than 80% of the outstanding voting securities or voting power of the Manager or Machairiotissa Holdings Inc., respectively. The Management Agreement was also amended to provide us the right to obtain certain information about the ownership of the Manager.

#### ***Restrictive Covenant Agreements***

Under the restrictive covenant agreements entered into with us, Polys Hajioannou, Vorini Holdings Inc., Machairiotissa Holdings Inc., or any entity controlled by, or under common control with, any of the above (together, the “Hajioannou Entities”), have agreed to restrictions on their ownership or operation of any drybulk vessels or the acquisition, investment in or control of any business involved in the ownership or operation of drybulk vessels, subject to the exceptions described below.

In the case of Polys Hajioannou, the restricted period continues until the later of (a) one year following the termination of the Management Agreement and (b) one year following the termination of his services and employment with us. In the case of the Hajioannou Entities, the restricted period continues until one year following the termination of the Management Agreement. Notwithstanding these restrictions, Polys Hajioannou and the Hajioannou Entities are permitted to engage in the restricted activities during the restricted periods in the following circumstances:

- (a) pursuant to their involvement with us;
- (b) pursuant to their involvement with our Manager, subject to compliance with, or waivers of, the Management Agreement;
- (c) with respect to certain permitted acquisitions (as defined below), provided that (i) any commercial management of drybulk vessels controlled by the restricted individuals and entities in connection with such permitted acquisition is performed by our Manager and (ii) the restricted individuals and entities comply with the requirements for permitted acquisitions described below; and

- (d) pursuant to their passive ownership of up to 9.99% of the outstanding voting securities of any publicly traded company that is engaged in the drybulk vessel business.

As noted above, Polys Hajioannou and the Hajioannou Entities are permitted to engage in restricted activities with respect to two types of permitted acquisitions. One such permitted acquisition is an acquisition of a drybulk vessel or an acquisition or investment in a drybulk vessel business on terms and conditions as to price that are not more favorable, and on such other terms and conditions that are not materially more favorable, than those first offered to us and refused by a majority of our independent directors. The second type of permitted acquisition is an acquisition of a group of vessels or a business that includes non-drybulk vessels and non-drybulk vessel businesses, provided that less than 50% of the fair market value of the acquisition is attributable to drybulk vessels or drybulk vessel businesses. Under this second type of permitted acquisition, we must be promptly given the opportunity to buy the drybulk vessels or drybulk vessel businesses included in the acquisition for their fair market value plus certain break-up costs.

Polys Hajioannou and the Hajioannou Entities have also agreed that if one of our drybulk vessels and a drybulk vessel owned or operated by any of the Hajioannou Entities are both available and meet the criteria for a charter being fixed by our Manager, our drybulk vessels will receive such charter.

### ***Registration Rights Agreement***

In connection with the closing of our initial public offering, we entered into a registration rights agreement with Vorini Holdings Inc., our largest stockholder, pursuant to which we have granted it and certain of its transferees the right, under certain circumstances and subject to certain restrictions, to require us to register under the Securities Act shares of our common stock held by those persons. Under the registration rights agreement, Vorini Holdings Inc. and certain of its transferees have the right to request us to register the sale of shares held by them on their behalf and may require us to make available shelf registration statements permitting sales of shares into the market from time to time over an extended period. In addition, those persons have the ability to exercise certain piggyback registration rights in connection with registered offerings initiated by us. Vorini Holdings Inc. currently owns 44,500,000 shares entitled to these registration rights.

### **C. Interests of Experts and Counsel**

Not applicable.

## **ITEM 8. ITEM 8. FINANCIAL INFORMATION**

### **A. Consolidated Statements and Other Financial Information**

See “Item 18. Financial Statements” below.

### ***Legal Proceedings***

We have not been involved in any legal proceedings which may have, or have had, a significant effect on our business, financial position, results of operations or liquidity, nor are we aware of any proceedings that are pending or threatened which may have a significant effect on our business, financial position, results of operations or liquidity.

The nature of our business exposes us to the risk of lawsuits for damages or penalties relating to, among other things, personal injury, property casualty and environmental contamination. From time to time, we may be subject to legal proceedings and claims in the ordinary course of business, principally personal injury and property casualty claims. We expect that these claims would be covered by insurance, subject to customary deductibles. However, such claims, even if lacking merit, could result in the expenditure of significant financial and managerial resources.

## **Dividend Policy**

We paid our first quarterly dividend as a public company of \$0.1461 per share in August 2008 and subsequent dividends of \$0.475 per share in November 2008 and \$0.15 per share in February 2009, May 2009, August 2009, November 2009, February 2010, May 2010, August 2010, November 2010, February 2011, May 2011, August 2011 and November 2011. We also declared a dividend of \$0.15 per share on February 14, 2012, for the shareholders of record on February 24, 2012, payable on February 29, 2012.

We currently intend to use a portion of our free cash to pay dividends to our shareholders. The declaration and payment of dividends, if any, will always be subject to the discretion of our board of directors. The timing and amount of any dividends declared will depend on, among other things: (a) our earnings, financial condition and cash requirements and available sources of liquidity, (b) decisions in relation to our growth strategies, (c) provisions of Marshall Islands and Liberian law governing the payment of dividends, (d) restrictive covenants in our existing and future debt instruments and (e) global financial conditions. Dividends might not be paid by us. Our ability to pay dividends may be limited by the amount of cash we can generate from operations following the payment of fees and expenses and the establishment of any reserves, as well as additional factors unrelated to our profitability. We are a holding company, and we depend on the ability of our subsidiaries to distribute funds to us in order to satisfy our financial obligations and to make dividend payments. See “Item 3. Key Information—D. Risk Factors—Risks Inherent in Our Industry and Our Business” for a discussion of the risks related to our ability to pay dividends.

### **B. Significant Changes**

No significant change has occurred since the date of the annual financial statements included in this annual report on Form 20-F.

## **ITEM 9. THE OFFER AND LISTING**

### *Trading on the New York Stock Exchange*

Since our initial public offering in the United States on May 29, 2008, our common stock has been listed on the New York Stock Exchange under the symbol “SB.” The following table shows the high and low closing sales prices for our common stock during the indicated periods.

|                                    | Price Range |         |
|------------------------------------|-------------|---------|
|                                    | High        | Low     |
| 2008 <sup>(1)</sup> .....          | \$ 19.05    | \$ 3.27 |
| 2009 .....                         | 9.4         | 2.81    |
| 2010 .....                         | 9.11        | 6.66    |
| 2011 .....                         | 9.53        | 5.61    |
| First Quarter 2010.....            | 9.11        | 6.97    |
| Second Quarter 2010 .....          | 8.26        | 6.66    |
| Third Quarter 2010 .....           | 7.93        | 6.79    |
| Fourth Quarter 2010 .....          | 8.86        | 7.79    |
| First Quarter 2011.....            | 9.53        | 8.3     |
| Second Quarter 2011 .....          | 9.52        | 7.03    |
| Third Quarter 2011 .....           | 7.92        | 6.19    |
| Fourth Quarter 2011 .....          | 7.01        | 5.61    |
| Aug-2011 .....                     | 7.56        | 6.26    |
| Sep-2011 .....                     | 6.97        | 6.19    |
| Oct-2011 .....                     | 7.01        | 5.61    |
| Nov-2011 .....                     | 6.87        | 5.97    |
| Dec-2011 .....                     | 6.32        | 5.94    |
| Jan-2012 .....                     | 7.28        | 6.22    |
| February 2012 <sup>(2)</sup> ..... | 7.65        | 6.75    |

- (1) For the period from May 29, 2008, the date on which our common stock began trading on the New York Stock Exchange, until the end of the period.
- (2) For the period through February 28, 2012.

## **ITEM 10. ADDITIONAL INFORMATION**

### **A. Share Capital**

Under our articles of incorporation, our authorized capital stock consists of 200,000,000 shares of common stock, par value \$0.001 per share, of which, as of December 31, 2011 and February 25, 2012, 70,891,916 and 70,896,924 shares were issued and outstanding, respectively, and 20,000,000 shares of blank check preferred stock, par value \$0.01 per share, of which, as of December 31, 2011 and February 25, 2012, no shares were issued and outstanding. Of this blank check preferred stock, 1,000,000 shares have been designated Series A Participating Preferred Stock in connection with our adoption of a stockholder rights plan as described below under “—Stockholder Rights Plan.” All of our shares of stock are in registered form.

Please see Note 9 to our financial statements included at the end of this annual report for a discussion of the history of our share capital.

### **B. Memorandum and Articles of Association**

Our purpose, as stated in our articles of incorporation, is to engage in any lawful act or activity for which corporations may now or hereafter be organized under the BCA. Our articles of incorporation and bylaws do not impose any limitations on the ownership rights of our stockholders.

The rights of our stockholders are set forth in our articles of incorporation and bylaws. Amendments to our articles of incorporation require the affirmative vote of the holders of a majority of all outstanding shares entitled to vote, except that amendments to certain provisions of our articles of incorporation dealing with the rights of stockholders, the board of directors, our bylaws and amendments to the articles of incorporation require the affirmative vote of at least 75% of all outstanding shares entitled to vote. Amendments to our bylaws require the affirmative vote of at least 75% of all outstanding shares entitled to vote.

Under our bylaws, annual stockholder meetings will be held at a time and place selected by our board of directors. The meetings may be held inside or outside of the Republic of The Marshall Islands. Special meetings may be called by the chairman of the board of directors, the chief executive officer or a majority of the board of directors. Our board of directors may set a record date between 15 and 60 days before the date of any meeting to determine the stockholders that will be eligible to receive notice and vote at the meeting. Our bylaws permit stockholder action by unanimous written consent.

We are registered at The Trust Company of The Marshall Islands, Inc. under registration number 27394.

### ***Directors***

Under our bylaws, our directors are elected by a plurality of the votes cast at each annual meeting of the stockholders by the holders of shares entitled to vote in the election. There is no provision for cumulative voting.

Pursuant to the provisions of our bylaws, the board of directors may change the number of directors to not less than three, nor more than 15, by a vote of a majority of the entire board. Each director shall be elected to serve until the third succeeding annual meeting of stockholders and until his or her successor shall have been duly elected and qualified, except in the event of death, resignation or removal. A vacancy on the board created by death, resignation, removal (which may only be for cause), or failure of the stockholders to elect the entire class of directors to be elected at any election of directors or for any other reason may be filled only by an affirmative vote of a majority of the remaining directors then in office, even if less than a quorum, at any special meeting called for that purpose or at any regular meeting of the board of directors. The board of directors has the authority to fix the

amounts which shall be payable to the non-employee members of our board of directors for attendance at any meeting or for services rendered to us.

### ***Common Stock***

Each outstanding share of common stock entitles the holder to one vote on all matters submitted to a vote of stockholders. Subject to preferences that may be applicable to any outstanding shares of preferred stock, holders of shares of common stock are entitled to receive ratably all dividends, if any, declared by our board of directors out of funds legally available for dividends. Upon our dissolution or liquidation or the sale of all or substantially all of our assets, after payment in full of all amounts required to be paid to creditors and to the holders of preferred stock having liquidation preferences, if any, the holders of our common stock will be entitled to receive pro rata our remaining assets available for distribution. Holders of common stock do not have conversion, redemption or preemptive rights to subscribe to any of our securities. All outstanding shares of common stock are fully paid and nonassessable. The rights, preferences and privileges of holders of common stock are subject to the rights of the holders of any shares of preferred stock which we may issue in the future. Our common stock is not subject to any sinking fund provisions and no holder of any shares will be required to make additional contributions of capital with respect to our shares in the future. There are no provisions in our articles of incorporation or bylaws discriminating against a shareholder because of his or her ownership of a particular number of shares.

We are not aware of any limitations on the rights to own our common stock, including rights of non-resident or foreign stockholders to hold or exercise voting rights on our common stock, imposed by foreign law or by our articles of incorporation or bylaws.

### ***Preferred Stock***

Our articles of incorporation authorize our board of directors, without any further vote or action by our stockholders, to issue up to 20,000,000 shares of blank check preferred stock, of which 1,000,000 shares have been designated Series A Participating Preferred Stock, in connection with our adoption of a stockholder rights plan as described below under “—Stockholder Rights Plan,” and to determine, with respect to any series of preferred stock established by our board of directors, the terms and rights of that series, including:

- the designation of the series;
- the number of shares of the series;
- the preferences and relative, participating, option or other special rights, if any, and any qualifications, limitations or restrictions of such series; and
- the voting rights, if any, of the holders of the series.

### ***Stockholder Rights Plan***

Each share of our common stock includes a right that entitles the holder to purchase from us a unit consisting of one-thousandth of a share of our Series A participating preferred stock at a purchase price of \$25.00 per unit, subject to specified adjustments. The rights are issued pursuant to a stockholder rights agreement between us and American Stock Transfer & Trust Company, as rights agent. Until a right is exercised, the holder of a right will have no rights to vote or receive dividends or any other stockholder rights.

The rights may have anti-takeover effects. The rights will cause substantial dilution to any person or group that attempts to acquire us without the approval of our board of directors. As a result, the overall effect of the rights may be to render more difficult or discourage any attempt to acquire us. Because our board of directors can approve a redemption of the rights or a permitted offer, the rights should not interfere with a merger or other business combination approved by our board of directors. The adoption of the rights agreement was approved by our existing stockholder prior to our initial public offering in May 2008.

We have summarized the material terms and conditions of the rights agreement and the rights below. For a complete description of the rights, we encourage you to read the stockholder rights agreement, which we have filed as an exhibit to this annual report.

#### *Detachment of rights*

The rights are attached to all certificates representing our outstanding common stock and will attach to all common stock certificates we issue prior to the rights distribution date that we describe below. The rights are not exercisable until after the rights distribution date and will expire at the close of business on the tenth anniversary date of the adoption of the rights plan, unless we redeem or exchange them earlier as described below. The rights will separate from the common stock and a rights distribution date will occur, subject to specified exceptions, on the earlier of the following two dates:

- ten days following the first public announcement that a person or group of affiliated or associated persons or an “acquiring person” has acquired or obtained the right to acquire beneficial ownership of 15% or more of our outstanding common stock; or
- ten business days following the start of a tender or exchange offer that would result, if closed, in a person becoming an “acquiring person.”

Our controlling stockholder, Vorini Holdings Inc., and its affiliates are excluded from the definition of “acquiring person” for purposes of the rights, and therefore their ownership or future share acquisitions cannot trigger the rights. Specified “inadvertent” owners that would otherwise become an acquiring person, including those who would have this designation as a result of repurchases of common stock by us, will not become acquiring persons as a result of those transactions.

Our board of directors may defer the rights distribution date in some circumstances, and some inadvertent acquisitions will not result in a person becoming an acquiring person if the person promptly divests itself of a sufficient number of shares of common stock.

Until the rights distribution date:

- our common stock certificates will evidence the rights, and the rights will be transferable only with those certificates; and
- any new shares of common stock will be issued with rights, and new certificates will contain a notation incorporating the rights agreement by reference.

As soon as practicable after the rights distribution date, the rights agent will mail certificates representing the rights to holders of record of common stock at the close of business on that date. As of the rights distribution date, only separate rights certificates will represent the rights.

We will not issue rights with any shares of common stock we issue after the rights distribution date, except as our board of directors may otherwise determine.

#### *Flip-in event*

A “flip-in event” will occur under the rights agreement when a person becomes an acquiring person. If a flip-in event occurs and we do not redeem the rights as described under the heading “—Redemption of rights” below, each right, other than any right that has become void, as described below, will become exercisable at the time it is no longer redeemable for the number of shares of common stock, or, in some cases, cash, property or other of our securities, having a current market price equal to two times the exercise price of such right.

If a flip-in event occurs, all rights that then are, or in some circumstances that were, beneficially owned by or transferred to an acquiring person or specified related parties will become void in the circumstances which the rights agreement specifies.

#### *Flip-over event*

A “flip-over event” will occur under the rights agreement when, at any time after a person has become an acquiring person:

- we are acquired in a merger or other business combination transaction; or
- 50% or more of our assets, cash flows or earning power is sold or transferred.

If a flip-over event occurs, each holder of a right, other than any right that has become void as we describe under the heading “—Flip-in event” above, will have the right to receive the number of shares of common stock of the acquiring company having a current market price equal to two times the exercise price of such right.

#### *Antidilution*

The number of outstanding rights associated with our common stock is subject to adjustment for any stock split, stock dividend or subdivision, combination or reclassification of our common stock occurring prior to the rights distribution date. With some exceptions, the rights agreement does not require us to adjust the exercise price of the rights until cumulative adjustments amount to at least 1% of the exercise price. It also does not require us to issue fractional shares of our preferred stock that are not integral multiples of one one-hundredth of a share, and, instead, we may make a cash adjustment based on the market price of the common stock on the last trading date prior to the date of exercise. The rights agreement reserves us the right to require, prior to the occurrence of any flip-in event or flip-over event, that, on any exercise of rights, a number of rights must be exercised so that we will issue only whole shares of stock.

#### *Redemption of rights*

At any time until ten days after the date on which the occurrence of a flip-in event is first publicly announced, we may redeem the rights in whole, but not in part, at a redemption price of \$0.01 per right. The redemption price is subject to adjustment for any stock split, stock dividend or similar transaction occurring before the date of redemption. At our option, we may pay that redemption price in cash, shares of common stock or any other consideration our board of directors may select. The rights are not exercisable after a flip-in event until they are no longer redeemable. If our board of directors timely orders the redemption of the rights, the rights will terminate on the effectiveness of that action.

#### *Exchange of rights*

We may, at our option, exchange the rights (other than rights owned by an acquiring person or an affiliate or an associate of an acquiring person, which have become void), in whole or in part. The exchange must be at an exchange ratio of one share of common stock per right, subject to specified adjustments at any time after the occurrence of a flip-in event and prior to

- any person other than our existing stockholder becoming the beneficial owner of common stock with voting power equal to 50% or more of the total voting power of all shares of common stock entitled to vote in the election of directors; or
- the occurrence of a flip-over event.

#### *Amendment of terms of rights*

While the rights are outstanding, we may amend the provisions of the rights agreement only as follows:

- to cure any ambiguity, omission, defect or inconsistency;
- to make changes that do not adversely affect the interests of holders of rights, excluding the interests of any acquiring person; or
- to shorten or lengthen any time period under the rights agreement, except that we cannot change the time period when rights may be redeemed or lengthen any time period, unless such lengthening protects, enhances or clarifies the benefits of holders of rights other than an acquiring person.

At any time when no rights are outstanding, we may amend any of the provisions of the rights agreement, other than decreasing the redemption price.

#### *Dissenters' Rights of Appraisal and Payment*

Under the BCA, our stockholders have the right to dissent from various corporate actions, including any merger or sale of all, or substantially all, of our assets not made in the usual course of our business, and receive payment of the fair value of their shares. In the event of any amendment of our articles of incorporation, a stockholder also has the right to dissent and receive payment for his or her shares if the amendment alters certain rights in respect of those shares. The dissenting stockholder must follow the procedures set forth in the BCA to receive payment. In the event that we and any dissenting stockholder fail to agree on a price for the shares, the BCA procedures involve, among other things, the institution of proceedings in the high court of the Republic of The Marshall Islands or in any appropriate court in any jurisdiction in which our shares are primarily traded on a local or national securities exchange. The value of the shares of the dissenting stockholder is fixed by the court after reference, if the court so elects, to the recommendations of a court-appointed appraiser.

#### *Stockholders' Derivative Actions*

Under the BCA, any of our stockholders may bring an action in our name to procure a judgment in our favor, also known as a derivative action, provided that the stockholder bringing the action is a holder of common stock both at the time the derivative action is commenced and at the time of the transaction to which the action relates.

#### *Limitations on Liability and Indemnification of Officers and Directors*

The BCA authorizes corporations to limit or eliminate the personal liability of directors and officers to corporations and their stockholders for monetary damages for breaches of directors' fiduciary duties. Our articles of incorporation include a provision that eliminates the personal liability of directors for monetary damages for actions taken as a director to the fullest extent permitted by law.

Our bylaws provide that we must indemnify our directors and officers to the fullest extent authorized by law. We are also expressly authorized to advance certain expenses (including attorneys' fees and disbursements and court costs) to our directors and officers and carry directors' and officers' insurance providing indemnification for our directors, officers and certain employees for some liabilities. We believe that these indemnification provisions and insurance are useful to attract and retain qualified directors and executive officers.

The limitation of liability and indemnification provisions in our articles of incorporation and bylaws may discourage stockholders from bringing a lawsuit against directors for breach of their fiduciary duty. These provisions may also have the effect of reducing the likelihood of derivative litigation against directors and officers, even though such an action, if successful, might otherwise benefit us and our stockholders. In addition, stockholders' investments may be adversely affected to the extent we pay the costs of settlement and damage awards against directors and officers pursuant to these indemnification provisions.

There is currently no pending material litigation or proceeding involving any of our directors, officers or employees for which indemnification is sought.

### ***Anti-Takeover Effect of Certain Provisions of our Articles of Incorporation and Bylaws***

Several provisions of our articles of incorporation and bylaws, which are summarized in the following paragraphs, may have anti-takeover effects. These provisions are intended to avoid costly takeover battles, lessen our vulnerability to a hostile change of control and enhance the ability of our board of directors to maximize stockholder value in connection with any unsolicited offer to acquire us. However, these anti-takeover provisions could also delay, defer or prevent (a) the merger or acquisition of our company by means of a tender offer, a proxy contest or otherwise that a stockholder might consider in its best interest, including attempts that may result in a premium over the market price for the shares held by the stockholders, and (b) the removal of incumbent officers and directors.

#### *Blank check preferred stock*

Under the terms of our articles of incorporation, our board of directors has authority, without any further vote or action by our stockholders, to issue up to 20,000,000 shares of blank check preferred stock, of which 1,000,000 shares have been designated Series A Participating Preferred Stock, in connection with our adoption of a stockholder rights plan as described above under “—Stockholder Rights Plan.” Our board of directors may issue shares of preferred stock on terms calculated to discourage, delay or prevent a change of control of our company or the removal of our management.

#### *Classified board of directors*

Our articles of incorporation provide for a board of directors serving staggered, three-year terms. Approximately one-third of our board of directors will be elected each year. This classified board provision could discourage a third party from making a tender offer for our shares or attempting to obtain control of our company. It could also delay stockholders who do not agree with the policies of the board of directors from removing a majority of the board of directors for two years.

#### *Election and removal of directors*

Our articles of incorporation prohibit cumulative voting in the election of directors. Our bylaws require parties other than the board of directors to give advance written notice of nominations for the election of directors. Our articles of incorporation and bylaws also provide that our directors may be removed only for cause. These provisions may discourage, delay or prevent the removal of incumbent officers and directors.

#### *Calling of special meeting of stockholders*

Our articles of incorporation and bylaws provide that special meetings of our stockholders may only be called by our Chairman of the board of directors, chief executive officer or by either, at the request of a majority of our board of directors.

#### *Advance notice requirements for stockholder proposals and director nominations*

Our bylaws provide that stockholders seeking to nominate candidates for election as directors or to bring business before an annual meeting of stockholders must provide timely notice of their proposal in writing to the corporate secretary.

Generally, to be timely, a stockholder’s notice must be received at our offices not less than 90 days nor more than 120 days prior to the first anniversary date of the previous year’s annual meeting. Our bylaws also specify requirements as to the form and content of a stockholder’s notice. These provisions may impede stockholders’ ability to bring matters before an annual meeting of stockholders or to make nominations for directors at an annual meeting of stockholders.

### **C. Material Contracts**

Not applicable.

#### **D. Exchange Controls and Other Limitations Affecting Security Holders**

Under Marshall Islands law, there are currently no restrictions on the export or import of capital, including foreign exchange controls or restrictions that affect the remittance of dividends, interest or other payments to non-resident holders of our common stock.

#### **E. Tax Considerations**

##### ***Marshall Islands Tax Considerations***

We are a non-resident domestic Marshall Islands corporation. Because we do not, and we do not expect that we will, conduct business or operations in the Republic of The Marshall Islands, under current Marshall Islands law we are not subject to tax on income or capital gains and our stockholders (so long as they are not citizens or residents of the Republic of The Marshall Islands) will not be subject to Marshall Islands taxation or withholding on dividends and other distributions (including upon a return of capital) we make to our stockholders. In addition, so long as our stockholders are not citizens or residents of the Republic of The Marshall Islands, our stockholders will not be subject to Marshall Islands stamp, capital gains or other taxes on the purchase, holding or disposition of our common stock, and our stockholders will not be required by the Republic of The Marshall Islands to file a tax return relating to our common stock.

Each stockholder is urged to consult their tax counselor or other advisor with regard to the legal and tax consequences, under the laws of pertinent jurisdictions, including the Republic of The Marshall Islands, of their investment in us. Further, it is the responsibility of each stockholder to file all state, local and non-U.S., as well as U.S. federal tax returns that may be required of them.

##### ***Liberian Tax Considerations***

Some of our vessel-owning subsidiaries are incorporated under the laws of the Republic of Liberia. The Republic of Liberia enacted a new income tax act effective as of January 1, 2001 (the “New Act”) which did not distinguish between the taxation of “non-resident” Liberian corporations, such as our subsidiaries, which conduct no business in Liberia and were wholly exempt from taxation under the income tax law previously in effect since 1977, and “resident” Liberian corporations which conduct business in Liberia and are, and were under the prior law, subject to taxation. The New Act was amended by the Consolidated Tax Amendments Act of 2011 which was published and became effective on November 1, 2011 (the “Amended Act”). The Amended Act specifically exempts from taxation non-resident Liberian corporations such as our Liberian subsidiaries that engage in international shipping (and not exclusively in Liberia) and that do not engage in other business or activities in Liberia other than specifically enumerated in the Amended Act. In addition, the Amended Act made such exemption from taxation retroactive to the effective date of the New Act.

##### ***United States Federal Income Tax Considerations***

The following discussion of United States federal income tax matters is based on the Code, judicial decisions, administrative pronouncements, and existing and proposed regulations issued by the United States Department of the Treasury, all of which are subject to change, possibly with retroactive effect. This discussion does not address any United States state or local taxes.

##### ***Taxation of Our Shipping Income***

For purposes of the following discussion “shipping income” means income that is derived by a non- United States corporation from:

- (a) the use of vessels;
- (b) the hiring or leasing of vessels for use on a time, operating or bareboat charter basis;

- (c) the participation in a pool, partnership, strategic alliance, joint operating agreement or other joint venture it directly or indirectly owns or participates in that generates such income; or
- (d) the performance of services directly related to those uses.

Shipping income attributable to transportation exclusively between non-United States ports is generally not subject to United States income tax. However, unless exempt from United States income tax under the rules contained in Section 883 of the Code, a non-United States corporation is, under the rules of Section 887 of the Code, subject to a 4% United States income tax in respect of its “United States source gross transportation income” (without the allowance for deductions). United States source gross transportation income includes 50% of shipping income that is attributable to transportation that begins or ends (but that does not both begin and end) in the United States. Under Section 883 of the Code, a non-United States corporation will be exempt from United States income tax on its United States source gross transportation income if:

- (a) it is organized in a foreign country (or its “country of organization”) that grants an “equivalent exemption” to United States corporations; and
- (b) either
  - (i) more than 50% of the value of its stock is owned, directly or indirectly, by individuals who are “residents” of its country of organization or of another foreign country that grants an “equivalent exemption” to United States corporations; or
  - (ii) its stock is “primarily and regularly traded on an established securities market” in its country of organization, in another country that grants an “equivalent exemption” to United States corporations, or in the United States.

We believe that we will not satisfy the requirements of Section 883 of the Code. As a result, we will be subject to the 4% United States income tax on United States source gross transportation income. Since 50% of our gross shipping income for transportation that begins or ends in the United States would be treated as United States source gross transportation income, we expect that the effective rate of United States income tax on our gross shipping income for such transportation would equal 2%. Many of our charters contain a provision that obligates the charterer to reimburse us for the 4% United States income tax that we are required to pay in respect of the vessel subject to the relevant charter.

In lieu of the foregoing rules, since the exemption of Section 883 of the Code will not apply to us, our United States source gross transportation income that is considered to be “effectively connected” with the conduct of a United States trade or business would be subject to the United States corporate income tax currently imposed at rates of up to 35% (net of applicable deductions). In addition, we may be subject to the 30% United States “branch profits” taxes on earnings effectively connected with the conduct of such trade or business, as determined after allowance for certain adjustments, and on certain interest paid or deemed paid attributable to the conduct of our United States trade or business.

We expect that none of our United States source gross transportation income will be “effectively connected” with the conduct of a United States trade or business. Such income would be considered “effectively connected” only if:

- (a) we had, or were considered to have, a fixed place of business in the United States involved in the earning of our United States source gross transportation income; and
- (b) substantially all of our United States source gross transportation income was attributable to regularly scheduled transportation, such as the operation of a vessel that followed a published schedule with repeated sailings at regular intervals between the same points for voyages that begin or end in the United States.

We believe that we will not meet these conditions because we will not have, or permit circumstances that would result in our having, any vessel sailing to or from the United States on a regularly scheduled basis. In addition, income attributable to transportation that both begins and ends in the United States is not subject to the tax rules described above. Such income is subject to either a 30% gross-basis tax or to United States corporate income tax on net income at rates of up to 35% (and the branch profits tax discussed above). Although there can be no assurance, we do not expect to engage in transportation that produces shipping income of this type.

#### *Taxation of Gain on Sale of Assets*

Regardless of whether we qualify for the exemption under Section 883 of the Code, we will not be subject to United States income taxation with respect to gain realized on a sale of a vessel, provided the sale is considered to occur outside of the United States (as determined under United States tax principles). In general, a sale of a vessel will be considered to occur outside of the United States for this purpose if title to the vessel (and risk of loss with respect to the vessel) passes to the buyer outside of the United States. We expect that any sale of a vessel will be so structured that it will be considered to occur outside of the United States.

#### ***United States Federal Income Taxation of United States Holders***

You are a “United States holder” if you are a beneficial owner of our common stock and you are a United States citizen or resident, a United States corporation (or other United States entity taxable as a corporation), an estate the income of which is subject to United States federal income taxation regardless of its source, or a trust if a court within the United States is able to exercise primary jurisdiction over the administration of the trust and one or more United States persons have the authority to control all substantial decisions of that trust.

If a partnership holds our common stock, the tax treatment of a partner will generally depend upon the status of the partner and upon the activities of the partnership. Partners in a partnership holding our common stock are encouraged to consult their tax advisors.

#### *Distributions on Our Common Stock*

Subject to the discussion of PFICs below, any distributions with respect to our common stock that you receive from us will generally constitute dividends, which may be taxable as ordinary income or “qualified dividend income” as described below, to the extent of our current or accumulated earnings and profits (as determined under United States tax principles). Distributions in excess of our earnings and profits will be treated first as a nontaxable return of capital to the extent of your tax basis in our common stock (on a dollar-for-dollar basis) and thereafter as capital gain. Because we do not intend to determine our earnings and profits on the basis of United States federal income tax principles, any distribution paid will generally be treated as a “dividend” for United States federal income tax purposes.

Because we are not a United States corporation, if you are a United States corporation (or a United States entity taxable as a corporation), you will not be entitled to claim a dividends-received deduction with respect to any distributions you receive from us.

Dividends paid with respect to our common stock will generally be treated as “passive category income” for purposes of computing allowable foreign tax credits for United States foreign tax credit purposes.

If you are an individual, trust or estate, dividends you receive from us should be treated as “qualified dividend income” taxed at a preferential rate of 15% (through 2012), provided that:

- (a) the common stock is readily tradable on an established securities market in the United States (such as the New York Stock Exchange);
- (b) We are not a PFIC for the taxable year during which the dividend is paid or the immediately preceding taxable year (see the discussion below under “—PFIC Status”);

- (c) You own our common stock for more than 60 days in the 121-day period beginning 60 days before the date on which the common stock becomes ex-dividend;
- (d) You are not under an obligation to make related payments with respect to positions in substantially similar or related property; and
- (e) Certain other conditions are met.

Special rules may apply to any “extraordinary dividend.” Generally, an extraordinary dividend is a dividend in an amount that is equal to (or in excess of) 10% of your adjusted tax basis (or fair market value in certain circumstances) in a share of our common stock. If we pay an “extraordinary dividend” on our common stock that is treated as “qualified dividend income” and if you are an individual, estate or trust, then any loss you derive from a subsequent sale or exchange of such common stock will be treated as long-term capital loss to the extent of such dividend.

There is no assurance that dividends you receive from us will be eligible for the preferential 15% rate. Dividends you receive from us that are not eligible for the preferential rate of 15% will be taxed at the ordinary income rates.

#### *Sale, Exchange or other Disposition of Common Stock*

Provided that we are not a PFIC for any taxable year, you generally will recognize taxable gain or loss upon a sale, exchange or other disposition of our common stock in an amount equal to the difference between the amount realized by you from such sale, exchange or other disposition and your tax basis in such stock. Such gain or loss will be treated as long-term capital gain or loss if your holding period is greater than one year at the time of the sale, exchange or other disposition. Such capital gain or loss will generally be treated as United States source income or loss, as applicable, for United States foreign tax credit purposes. Your ability to deduct capital losses against ordinary income is subject to limitations.

#### *PFIC Status*

Special United States income tax rules apply to you if you hold stock in a non-United States corporation that is classified as a “passive foreign investment company” (or “PFIC”) for United States income tax purposes. In general, we will be treated as a PFIC in any taxable year in which, after applying certain look-through rules, either:

- (a) at least 75% of our gross income for such taxable year consists of “passive income” (e.g., dividends, interest, capital gains and rents derived other than in the active conduct of a rental business); or
- (b) at least 50% of the average value of our assets during such taxable year consists of “passive assets” (*i.e.*, assets that produce, or are held for the production of, passive income).

For purposes of determining whether we are a PFIC, we will be treated as earning and owning our proportionate share of the income and assets, respectively, of any of our subsidiary corporations in which we own at least 25% of the value of the subsidiary’s stock. Income we earned, or are deemed to earn, in connection with the performance of services will not constitute passive income. By contrast, rental income will generally constitute passive income (unless we are treated under certain special rules as deriving our rental income in the active conduct of a trade or business).

Because we have chartered all our vessels to unrelated charterers on the basis of period time and spot charter contracts (and not on the basis of bareboat charters) and because we expect to continue to do so, we believe that currently we should not be treated as being and should not become a PFIC. We believe it is more likely than not that our gross income derived from our time charter activities constitutes active service income (as opposed to passive rental income) and, as a result, our vessels constitute active assets (as opposed to passive assets) for purposes of determining whether we are a PFIC. We believe there is legal authority supporting this position, consisting of case law and IRS pronouncements concerning the characterization of income derived from time

charters as service income for other tax purposes. However, there is no legal authority specifically relating to the statutory provisions governing PFICs or relating to circumstances substantially similar to ours. Moreover, a recent case by the United States Court of Appeals for the Fifth Circuit held that, contrary to the position of the IRS in that case, and for purposes of a different set of rules under the Code, income received under a time charter of vessels should be treated as rental income rather than services income. If the reasoning of the Fifth Circuit case were extended to the PFIC context, the gross income we derive or are deemed to derive from our time chartering activities would be treated as rental income, and we would probably be a PFIC.

We have not sought, and we do not expect to seek, an IRS ruling on this matter. As a result, the IRS or a court could disagree with our position that we are not currently a PFIC. No assurance can be given that this result will not occur. In addition, although we intend to conduct our affairs in a manner to avoid, to the extent possible, being classified as a PFIC with respect to any taxable year, we cannot assure you that the nature of our operations will not change in the future, or that we can avoid PFIC status in the future.

As discussed below, if we were to be treated as a PFIC for any taxable year, you generally would be subject to one of three different United States income tax regimes, depending on whether or not you make certain elections.

#### *Taxation of United States Holders That Make a Timely QEF Election*

If we were treated as a PFIC, and if you make a timely election to treat us as a “Qualifying Electing Fund” for United States tax purposes (a “QEF Election”), you would be required to report each year your pro rata share of our ordinary earnings and our net capital gain for our taxable year that ends with or within your taxable year, regardless of whether we make any distributions to you. Such income inclusions would not be eligible for the preferential tax rates applicable to “qualified dividend income.” Your adjusted tax basis in our common stock would be increased to reflect such taxed but undistributed earnings and profits. Distributions of earnings and profits that had previously been taxed would result in a corresponding reduction in your adjusted tax basis in our common stock and would not be taxed again once distributed. You would generally recognize capital gain or loss on the sale, exchange or other disposition of our common stock. Even if you make a QEF Election for one of our taxable years, if we were a PFIC for a prior taxable year during which you held our common stock and for which you did not make a timely QEF Election, you would also be subject to the more adverse rules described below under “Taxation of United States Holders That Make No Election.”

You would make a QEF Election with respect to any year that our company is treated as a PFIC by completing and filing IRS Form 8621 with your United States income tax return in accordance with the relevant instructions. If we were to become aware that we were to be treated as a PFIC for any taxable year, we would notify all United States holders of such treatment and would provide all necessary information to any United States holder who requests such information in order to make the QEF election described above.

#### *Taxation of United States Holders That Make a Timely “Mark-to-Market” Election*

Alternatively, if we were to be treated as a PFIC for any taxable year and, as we believe, our common stock is treated as “marketable stock,” you would be allowed to make a “mark-to-market” election with respect to our common stock, provided that you complete and file IRS Form 8621 in accordance with the relevant instructions. If that election is made, you generally would include as ordinary income in each taxable year the excess, if any, of the fair market value of our common stock at the end of the taxable year over your adjusted tax basis in our common stock. You also would be permitted an ordinary loss in respect of the excess, if any, of your adjusted tax basis in our common stock over its fair market value at the end of the taxable year (but only to the extent of the net amount previously included in income as a result of the mark-to-market election). Your tax basis in our common stock would be adjusted to reflect any such income or loss amount. Gain realized on the sale, exchange or other disposition of our common stock would be treated as ordinary income, and any loss realized on the sale, exchange or other disposition of the common stock would be treated as ordinary loss to the extent that such loss does not exceed the net mark-to-market gains previously included by you.

### *Taxation of United States Holders That Make No Election*

Finally, if we were treated as a PFIC for any taxable year and if you did not make either a QEF Election or a “mark-to-market” election for that year, you would be subject to special rules with respect to (a) any excess distribution (that is, the portion of any distributions received by you on our common stock in a taxable year in excess of 125% of the average annual distributions received by you in the three preceding taxable years, or, if shorter, your holding period for our common stock) and (b) any gain realized on the sale, exchange or other disposition of our common stock. Under these special rules:

- (i) the excess distribution or gain would be allocated ratably over your aggregate holding period for our common stock;
- (ii) the amount allocated to the current taxable year would be taxed as ordinary income; and
- (iii) the amount allocated to each of the other taxable years would be subject to tax at the highest rate of tax in effect for the applicable class of taxpayer for that year, and an interest charge for the deemed deferral benefit would be imposed with respect to the resulting tax attributable to each such other taxable year.

If an individual dies while owning our common stock, the individual’s successor generally would not receive a step-up in tax basis with respect to such stock for United States tax purposes.

### ***United States Federal Income Taxation of Non-United States Holders***

You are a “non-United States holder” if you are a beneficial owner of our common stock (other than a partnership for United States tax purposes) and you are not a United States holder.

#### *Distributions on Our Common Stock*

You generally will not be subject to United States income or withholding taxes on dividends you receive from us with respect to our common stock, unless that income is effectively connected with your conduct of a trade or business in the United States. If you are entitled to the benefits of an applicable income tax treaty with respect to those dividends, that income generally is taxable in the United States only if it is attributable to a permanent establishment maintained by you in the United States.

#### *Sale, Exchange or Other Disposition of Our Common Stock*

You generally will not be subject to United States income tax or withholding tax on any gain realized upon the sale, exchange or other disposition of our common stock, unless:

- (a) the gain is effectively connected with your conduct of a trade or business in the United States. If you are entitled to the benefits of an applicable income tax treaty with respect to that gain, that gain generally is taxable in the United States only if it is attributable to a permanent establishment maintained by you in the United States; or
- (b) you are an individual who is present in the United States for 183 days or more during the taxable year of disposition and certain other conditions are met.

If you are engaged in a United States trade or business for United States tax purposes, you will be subject to United States tax with respect to your income from our common stock (including dividends and the gain from the sale, exchange or other disposition of the stock that is effectively connected with the conduct of that trade or business) in the same manner as if you were a United States holder. In addition, if you are a corporate non-United States holder, your earnings and profits that are attributable to the effectively connected income (subject to certain adjustments) may be subject to an additional United States branch profits tax at a rate of 30%, or at a lower rate as may be specified by an applicable income tax treaty.

### ***United States Backup Withholding and Information Reporting***

In general, if you are a non-corporate United States holder, dividend payments (or other taxable distributions) made within the United States will be subject to information reporting requirements and backup withholding tax if you:

- (1) fail to provide us with an accurate taxpayer identification number;
- (2) are notified by the IRS that you have failed to report all interest or dividends required to be shown on your federal income tax returns; or
- (3) in certain circumstances, fail to comply with applicable certification requirements.

Under legislation enacted in 2010, United States holders who are individuals generally will be required to report our name, address and such information relating to an interest in our common stock as is necessary to identify the class or issue of which your common shares are a part. These requirements are subject to exceptions, including an exception for shares held in accounts maintained by certain financial institutions and an exception applicable if the aggregate value of all “specified foreign financial assets” (as defined in the Code) does not exceed \$50,000.

If you are a non-United States holder, you may be required to establish your exemption from information reporting and backup withholding by certifying your status on IRS Form W-8BEN, W-8ECI or W-8IMY, as applicable. If you sell our common stock to or through a United States office or broker, the payment of the sales proceeds is subject to both United States backup withholding and information reporting unless you certify that you are a non-United States person, under penalties of perjury, or you otherwise establish an exemption. If you sell our common stock through a non-United States office of a non-United States broker and the sales proceeds are paid to you outside the United States, then information reporting and backup withholding generally will not apply to that payment. However, United States information reporting requirements (but not backup withholding) will apply to a payment of sales proceeds, even if that payment is made outside the United States, if you sell our common stock through a non-United States office of a broker that is a United States person or has certain other connections with the United States.

Backup withholding tax is not an additional tax. Rather, you generally may obtain a refund of any amounts withheld under backup withholding rules that exceed your income tax liability by accurately completing and timely filing a refund claim with the IRS. You should consult your own tax advisor regarding the application of the backup withholding and information reporting rules.

#### **F. Dividends and Paying Agents**

Not applicable.

#### **G. Statement by Experts**

Not applicable.

#### **H. Documents on Display**

We are subject to the informational requirements of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). In accordance with these requirements, we file reports and other information as a foreign private issuer with the SEC. You may inspect and copy our public filings without charge at the public reference facilities maintained by the SEC at 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information about the public reference room. You may obtain copies of all or any part of such materials from the SEC upon payment of prescribed fees. You may also inspect reports and other information regarding registrants, such as us, that file electronically with the SEC without charge at a web site maintained by the SEC at <http://www.sec.gov>.

**I. Subsidiary Information**

Not applicable.

**ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

**A. Quantitative Information About Market Risk**

***Interest Rate Risk***

We are subject to market risks relating to changes in interest rates because we have floating rate debt outstanding, which is based on U.S. dollar LIBOR plus, in the case of each credit facility, a specified margin. Our objective is to manage the impact of interest rate changes on our earnings and cash flow in relation to our borrowings and to this effect, when we deem appropriate, we use derivative financial instruments. We had entered into 17 interest rate swap agreements as of December 31, 2011, compared to 18 interest rate swap agreements as of December 31, 2010, in order to manage future interest costs and the risk associated with changing interest rates.

The total notional principal amount of these swaps as of December 31, 2011 was \$547.1 million of which \$459.8 million was effective as of December 31, 2011 and \$87.3 million becomes effective during 2012 and 2013. The swaps have specified rates and durations. Refer to the table in Note 13 of our financial statements included at the end of this annual report which summarizes the interest rate swaps in place as of December 31, 2011 and December 31, 2010.

Under our interest rate swap transactions, the bank effects quarterly or semiannual floating-rate payments to us for the relevant amount based either on the three- or six-month U.S. dollar LIBOR and we make quarterly or semiannual payments to the bank on the relevant amount at the respective fixed rates.

We entered into these interest rate swap agreements to mitigate our exposure to interest rate fluctuations and at a time when we believed long-term interest rates were reasonably low. None of our interest rate swap meets hedge accounting criteria under accounting guidance relating to *Fair Value Measurement*. Although we are exposed to credit-related losses in the event of non-performance in connection with such swap agreements, because the counterparties are major financial institutions, we consider the risk of loss due to their nonperformance to be minimal.

Through these swap transactions, we effectively hedged the interest rate exposure of 95.0% of our loans outstanding as of December 31, 2011.

The following table sets forth the sensitivity of our existing loans as of December 31, 2011 as to a 100 basis point increase in LIBOR taking into account our interest rate swap agreements that are currently in place, during the next five years, and reflects the additional interest expense.

| <b>Year</b> | <b>Amount</b> |
|-------------|---------------|
| 2012 .....  | \$0.4 million |
| 2013 .....  | \$1.0 million |
| 2014 .....  | \$1.6 million |
| 2015 .....  | \$2.4 million |
| 2016 .....  | \$2.6 million |

***Foreign Currency Exchange Risk***

We generate all of our revenues in U.S. dollars, but for the year ended December 31, 2011 we incurred approximately 22.88% of our vessel operating expenses in currencies other than the U.S. dollar. As of December 31, 2011, approximately 20.51% of our outstanding accounts payable were denominated in currencies other than the U.S. dollar and were subject to exchange rate risk, as their value fluctuates with changes in exchange rates.

A hypothetical 10% immediate and uniform adverse move in all currency exchange rates from the rates in effect as of December 31, 2011, would have increased our vessel operating expenses by approximately \$596,271 and the fair value of our outstanding accounts payable by approximately \$23,462.

As of December 31, 2011 a portion of our remaining capital expenditures related to the agreements for the purchase of newbuilds was denominated in Japanese yen, equivalent to \$3 million. A hypothetical 10% immediate adverse move in the Japanese yen exchange rate from the rate in effect as of December 31, 2011, would have increased our remaining capital expenditures by approximately \$335,759. While, from time to time, we have in the past used financial derivatives in the form of foreign exchange forward agreements to mitigate the risk associated with exchange rate fluctuations, currently, no such instruments are in place, although we may enter into foreign exchange forward agreements in the future in relation to the remaining payments denominated in Japanese Yen for the newbuild vessels we have contracted to purchase.

There have been no material quantitative changes in market risk exposures between 2011 and 2010.

#### **ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES**

Not applicable.

## PART II

### ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES

None.

### ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS

#### A. Material Modifications to the Rights of Security Holders

We adopted a stockholder rights plan on May 13, 2008 that authorizes the issuance to our existing stockholders of preferred share rights and additional shares of common stock if any third party seeks to acquire control of a substantial block of our common stock. See “Item 10. Additional Information —B. Memorandum and Articles of Association—Stockholder Rights Plan” included in this annual report for a description of the stockholder rights plan.

### ITEM 15. CONTROLS AND PROCEDURES

#### A. Disclosure Controls and Procedures

Our management, with the participation of our chief executive officer and chief financial officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act as of December 31, 2011. Disclosure controls and procedures are defined under SEC rules as controls and other procedures that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within required time periods. Disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer’s management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate, to allow timely decisions regarding required disclosure. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

Based on our evaluation, the chief executive officer and the chief financial officer have concluded that our disclosure controls and procedures were effective as of December 31, 2011.

#### B. Management’s Annual Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act and for the assessment of the effectiveness of internal control over financial reporting. Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles in the United States (“U.S. GAAP”).

A company’s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit the preparation of financial statements in accordance with U.S. GAAP, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In making its assessment of our internal control over financial reporting as of December 31, 2011, management, including the chief executive officer and chief financial officer, used the criteria set forth in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (“COSO”).

Management concluded that, as of December 31, 2011, our internal control over financial reporting was effective. Deloitte Hadjipavlou, Sofianos & Cambanis S.A. (“Deloitte”), our independent registered public accounting firm, has audited the financial statements included herein and our internal control over financial reporting and has issued an attestation report on the effectiveness of our internal control over financial reporting as of December 31, 2011 which is reproduced in its entirety in Item 15(c) below.

### **C. Attestation Report of the Registered Public Accounting Firm**

#### **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of Safe Bulkers, Inc., Majuro, Republic of The Marshall Islands,

We have audited the internal control over financial reporting of Safe Bulkers, Inc., and its subsidiaries (the “Company”) as of December 31, 2011, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company’s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management’s Annual Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company’s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company’s internal control over financial reporting is a process designed by, or under the supervision of, the company’s principal executive and principal financial officers, or persons performing similar functions, and effected by the company’s board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company’s assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over

financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements as of and for the year ended December 31, 2011 of the Company and our report dated February 29, 2012 expressed an unqualified opinion on those financial statements.

/s/ Deloitte Hadjipavlou, Sofianos & Cambanis S.A.  
Athens, Greece  
February 29, 2012

**D. Changes in Internal Control over Financial Reporting**

During the period covered by this annual report, we have made no changes to our internal control over financial reporting that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.

**ITEM 16. [RESERVED]**

**ITEM 16A. AUDIT COMMITTEE FINANCIAL EXPERT**

Our Audit Committee consists of three independent directors, John Gaffney, Ole Wikborg and Frank Sica, who is the chairman of the committee. Our board of directors has determined that Frank Sica, whose biographical details are included in “Item 6. Directors, Senior Management and Employees—A. Directors and Senior Management”, qualifies as an audit committee financial expert as defined under current SEC regulations.

**ITEM 16B. CODE OF ETHICS**

We have adopted a Code of Business Conduct and Ethics for all officers and employees of our company, which incorporates a Code of Ethics for directors and a Code of Conduct for corporate officers, a copy of which is posted on our website, and may be viewed at [http://www.safebulk.com/corp\\_ethics.htm](http://www.safebulk.com/corp_ethics.htm). We will also provide a paper copy of this document free of charge upon written request by our stockholders. Stockholders may direct their requests to the attention of Dr. Loukas Barmparis, Secretary, Safe Bulk, Inc., 32 Avenue Karamanli, 16605, Voula, Athens, Greece. No waivers of the Code of Business Conduct and Ethics have been granted to any person during the fiscal year ended December 31, 2011.

**ITEM 16C. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Aggregate fees billed to the Company for the fiscal years ended December 31, 2010 and 2011 by the Company’s principal accounting firm, Deloitte, Hadjipavlou, Sofianos & Cambanis S.A, an independent registered public accounting firm and member of Deloitte Touche Tohmatsu, Limited, by the category of service, were as follows:

|                      | 2010                  | 2011   |
|----------------------|-----------------------|--------|
|                      | <i>(In Thousands)</i> |        |
| Audit fees.....      | \$ 496                | \$ 509 |
| All other fees ..... | —                     | —      |
| Total fees .....     | \$ 496                | \$ 509 |

Audit fees represent compensation for professional services rendered for the integrated audit of the consolidated financial statements of the Company and for the review of the quarterly financial information as well as in

connection with the review of registration statements and related consents and comfort letters and any other audit services required for SEC or other regulatory filings.

**Pre-approval Policies and Procedures**

The audit committee charter sets forth our policy regarding retention of the independent auditors, giving the audit committee responsibility for the appointment, compensation, retention and oversight of the work of the independent auditors. The audit committee charter provides that the committee is responsible for reviewing and approving in advance the retention of the independent auditors for the performance of all audit and lawfully permitted non-audit services. The chairman of the audit committee or in the absence of the chairman, any member of the audit committee designated by the chairman, has authority to approve in advance any lawfully permitted non-audit services and fees. The audit committee is authorized to establish other policies and procedures for the pre-approval of such services and fees. Where non-audit services and fees are approved under delegated authority, the action must be reported to the full audit committee at its next regularly scheduled meeting.

**ITEM 16D. EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES**

Not Applicable.

**ITEM 16E. PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS**

On June 10, 2009, the Company announced that Vorini Holdings Inc. authorized a program under which it may from time to time purchase shares of the Company’s common stock on the open market. The maximum number of shares of common stock that can be purchased annually under the program and any private placement is approximately 2% of the Company’s shares outstanding. The program is still in effect and details on the shares purchased in 2011 pursuant to the program or through private placements are set forth in the table below. As of February 25, 2012, the Company had 70,896,924 shares of common stock outstanding. Approximately 45,889,032 of those shares, or 64.73% of common stock outstanding, were held by the Company’s affiliates, according to information provided to the Company by such affiliates. The remaining 25,007,892 shares, or 35.27% of common stock outstanding, represented the public float.

| <b>Period 2011</b> | <b>Total Number of Shares (or Units) Purchased</b> | <b>Average Price Paid per Share (or Units)</b> | <b>Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs</b> |
|--------------------|----------------------------------------------------|------------------------------------------------|----------------------------------------------------------------------------------------------------|
| January.....       | —                                                  | —                                              | —                                                                                                  |
| February.....      | —                                                  | —                                              | —                                                                                                  |
| March.....         | —                                                  | —                                              | —                                                                                                  |
| April.....         | —                                                  | —                                              | —                                                                                                  |
| May.....           | —                                                  | —                                              | —                                                                                                  |
| June.....          | —                                                  | —                                              | —                                                                                                  |
| July.....          | —                                                  | —                                              | —                                                                                                  |
| August.....        | —                                                  | —                                              | —                                                                                                  |
| September.....     | —                                                  | —                                              | —                                                                                                  |
| October.....       | 11,200                                             | \$ 5.47                                        | 11,200                                                                                             |
| November.....      | —                                                  | —                                              | —                                                                                                  |
| December.....      | —                                                  | —                                              | —                                                                                                  |
| <b>2012</b>        |                                                    |                                                |                                                                                                    |
| January.....       | —                                                  | —                                              | —                                                                                                  |
| February.....      | —                                                  | —                                              | —                                                                                                  |

(a) All purchases have been made on the open market within the safe harbor provisions of Regulation 10b-18 under the Exchange Act.

## **ITEM 16F. CHANGE IN REGISTRANT’S CERTIFYING ACCOUNTANT**

Not Applicable.

## **ITEM 16G. CORPORATE GOVERNANCE.**

### **Statement of Significant Differences Between our Corporate Governance Practices and the New York Stock Exchange Corporate Governance Standards for U.S. Non-Controlled Issuers**

#### ***Overview***

Pursuant to certain exceptions for foreign private issuers and controlled companies, we are not required to comply with certain of the corporate governance practices followed by U.S. and non-controlled companies under the New York Stock Exchange listing standards. However, pursuant to Section 303.A.11 of the New York Stock Exchange Listed Company Manual and the requirements of Form 20-F, we are required to state any significant differences between our corporate governance practices and the practices required by the New York Stock Exchange. We believe that our established practices in the area of corporate governance are in line with the spirit of the New York Stock Exchange standards and provide adequate protection to our shareholders. For example, our audit committee consists solely of independent directors. The significant differences between our corporate governance practices and the New York Stock Exchange standards applicable to listed U.S. companies are set forth below.

#### ***Independent Directors***

The New York Stock Exchange requires that listed companies have a majority of independent directors. As permitted under Marshall Islands law and our bylaws, our board of directors consists of a majority of non-independent directors.

#### ***Executive Sessions***

The New York Stock Exchange requires that non-management directors meet regularly in executive sessions without management. The New York Stock Exchange also requires that all independent directors meet in an executive session at least once a year. As permitted under Marshall Islands law and our bylaws, our non-management directors do not regularly hold executive sessions without management and we do not expect them to do so.

#### ***Corporate Governance, Nominating and Compensation Committee***

The New York Stock Exchange requires that a listed U.S. company have a nominating/corporate governance committee and a compensation committee, each composed of independent directors. As permitted under Marshall Islands law and our bylaws, we have a combined corporate governance, nominating and compensation committee, which at present is composed wholly of independent directors.

### PART III

#### ITEM 17. FINANCIAL STATEMENTS

Not Applicable.

#### ITEM 18. FINANCIAL STATEMENTS

Reference is made to pages F-1 through F-26 included herein by reference.

#### ITEM 19. EXHIBITS

| <b>Exhibit<br/>Number</b> | <b>Description</b>                                                                                                                                         |
|---------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.1                       | Amended and Restated Articles of Incorporation*                                                                                                            |
| 1.2                       | Articles of Amendment to Amended and Restated Articles of Incorporation**                                                                                  |
| 1.                        | Amended and Restated Bylaws*                                                                                                                               |
| 2.                        | Form of Registration Rights Agreement between Safe Bulkers, Inc. and Vorini Holdings Inc.*                                                                 |
| 2.2                       | Stockholder Rights Agreement*                                                                                                                              |
| 2.3                       | Specimen Share Certificate*                                                                                                                                |
| 4.1                       | Form of Management Agreement between Safety Management Overseas S.A. and Safe Bulkers, Inc.*                                                               |
| 4.2                       | Amendment No. 1 to Management Agreement between Safety Management Overseas S.A. and Safe Bulkers, Inc.                                                     |
| 4.3                       | Form of Restrictive Covenant Agreement among Safe Bulkers, Inc., Polys Hajioannou, Vorini Holdings Inc., SafeFixing Corp and Machairiotissa Holdings Inc.* |
| 4.4                       | Form of Restrictive Covenant Agreement between Safe Bulkers, Inc. and Polys Hajioannou*                                                                    |
| 4.5                       | Amendment No. 1 to Restrictive Covenant Agreement between Safe Bulkers, Inc. and Polys Hajioannou                                                          |
| 8.1                       | List of Subsidiaries                                                                                                                                       |
| 12.1                      | Certification of principal executive officer pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934, as amended                   |
| 1.                        | Certification of principal financial officer pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934, as amended                   |
| 2.                        | Certification of principal executive officer pursuant to 18 U.S.C. Section 1350 as added by Section 906 of the Sarbanes-Oxley Act of 2002                  |
| 13.2                      | Certification of principal financial officer pursuant to 18 U.S.C. Section 1350 as added by Section 906 of the Sarbanes-Oxley Act of 2002                  |
| 99.1                      | Consent of Independent Registered Public Accounting Firm                                                                                                   |

\* Previously filed as an exhibit to the Company's Registration Statement on Form F-1 (Reg. No. 333-150995) filed with the SEC and hereby incorporated by reference to such Registration Statement.

\*\* Previously filed as an exhibit to the Company's Form 6-K filed with the SEC on October 8, 2009.

## SIGNATURES

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

February 29, 2012

By /s/ KONSTANTINOS ADAMOPOULOS  
Name: Konstantinos Adamopoulos  
Title: Chief Financial Officer and Director

## INDEX TO FINANCIAL STATEMENTS

|                                                                                                            | <b><u>Page</u></b> |
|------------------------------------------------------------------------------------------------------------|--------------------|
| Report of Independent Registered Public Accounting Firm .....                                              | F-2                |
| Consolidated Balance Sheets as of December 31, 2010 and 2011 .....                                         | F-3                |
| Consolidated Statements of Income for the Years Ended December 31, 2009, 2010 and 2011 .....               | F-4                |
| Consolidated Statements of Shareholders' Equity for the Years Ended December 31, 2009, 2010 and 2011 ..... | F-5                |
| Consolidated Statements of Cash Flows for the Years Ended December 31, 2009, 2010 and 2011 .....           | F-6                |

## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of  
Safe Bulkers, Inc.  
Majuro, Republic of The Marshall Islands

We have audited the accompanying consolidated balance sheets of Safe Bulkers, Inc. and subsidiaries (the “Company”) as of December 31, 2010 and 2011, and the related consolidated statements of income, shareholders’ equity, and cash flows for each of the three years in the period ended December 31, 2011. These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Safe Bulkers, Inc. and subsidiaries as of December 31, 2010 and 2011, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2011, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company’s internal control over financial reporting as of December 31, 2011, based on the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 29, 2012 expressed an unqualified opinion on the Company’s internal control over financial reporting.

/s/ Deloitte Hadjipavlou, Sofianos & Cambanis S.A.  
Athens, Greece  
February 29, 2012

**SAFE BULKERS, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
**DECEMBER 31, 2010 AND 2011**  
(In thousands of U.S. Dollars, except for share and per share data)

|                                                                                                                                                                | Notes | December 31,   |                |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|----------------|----------------|
|                                                                                                                                                                |       | 2010           | 2011           |
| <b>ASSETS</b>                                                                                                                                                  |       |                |                |
| <b>CURRENT ASSETS:</b>                                                                                                                                         |       |                |                |
| Cash and cash equivalents .....                                                                                                                                |       | 65,335         | 28,121         |
| Time deposits – Short-term .....                                                                                                                               |       | 35,080         | —              |
| Accounts receivable trade .....                                                                                                                                |       | 1,285          | 5,550          |
| Due from Manager .....                                                                                                                                         |       | —              | 24             |
| Inventories .....                                                                                                                                              |       | 1,417          | 2,653          |
| Prepaid expenses and other current assets .....                                                                                                                |       | 1,159          | 1,611          |
| <b>Total current assets .....</b>                                                                                                                              |       | <b>104,276</b> | <b>37,959</b>  |
| <b>FIXED ASSETS:</b>                                                                                                                                           |       |                |                |
| Vessels, net .....                                                                                                                                             | 4     | 541,244        | 655,356        |
| Advances for vessel acquisition and vessels under construction .....                                                                                           | 5     | 99,014         | 122,307        |
| <b>Total fixed assets .....</b>                                                                                                                                |       | <b>640,258</b> | <b>777,663</b> |
| <b>OTHER NON CURRENT ASSETS:</b>                                                                                                                               |       |                |                |
| Deferred finance charges, net .....                                                                                                                            | 6     | 930            | 6,226          |
| Restricted cash .....                                                                                                                                          |       | 5,423          | 5,423          |
| Derivative assets .....                                                                                                                                        | 13    | 4,485          | —              |
| Long-term investment .....                                                                                                                                     | 8     | 50,000         | 50,000         |
| <b>Total assets .....</b>                                                                                                                                      |       | <b>805,372</b> | <b>877,271</b> |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                                                                                                    |       |                |                |
| <b>CURRENT LIABILITIES:</b>                                                                                                                                    |       |                |                |
| Current portion of long-term debt .....                                                                                                                        | 7     | 27,674         | 18,486         |
| Unearned revenue .....                                                                                                                                         | 19    | 10,685         | 23,211         |
| Trade accounts payable .....                                                                                                                                   |       | 1,470          | 1,183          |
| Accrued liabilities .....                                                                                                                                      | 14    | 5,903          | 6,556          |
| Derivative liability .....                                                                                                                                     | 13    | 6,802          | 2,237          |
| Due to Manager .....                                                                                                                                           | 3     | 449            | —              |
| <b>Total current liabilities .....</b>                                                                                                                         |       | <b>52,983</b>  | <b>51,673</b>  |
| Derivative liabilities .....                                                                                                                                   | 13    | 9,787          | 10,130         |
| Long-term debt, net of current portion .....                                                                                                                   | 7     | 467,070        | 465,805        |
| Unearned revenue – Long-term .....                                                                                                                             | 19    | 31,399         | 17,821         |
| <b>Total liabilities .....</b>                                                                                                                                 |       | <b>561,239</b> | <b>545,429</b> |
| <b>COMMITMENTS AND CONTINGENCIES</b>                                                                                                                           |       |                |                |
|                                                                                                                                                                | 10    | —              | —              |
| <b>SHAREHOLDERS' EQUITY:</b>                                                                                                                                   |       |                |                |
| Shareholders' equity:                                                                                                                                          |       |                |                |
| Common stock, \$0.001 par value; 200,000,000 authorized, 65,876,507 and<br>70,891,916 issued and outstanding at December 31, 2010 and 2011, respectively ..... | 9     | 66             | 71             |
| Preferred stock, \$0.01 par value; 20,000,000 authorized, none issued or<br>outstanding .....                                                                  |       | —              | —              |
| Additional paid in capital .....                                                                                                                               |       | 75,166         | 114,918        |
| Retained earnings .....                                                                                                                                        |       | 168,901        | 216,853        |
| <b>Total shareholders' equity .....</b>                                                                                                                        |       | <b>244,133</b> | <b>331,842</b> |
| <b>Total liabilities and shareholders' equity .....</b>                                                                                                        |       | <b>805,372</b> | <b>877,271</b> |

*The accompanying notes are an integral part of these consolidated statements.*

**SAFE BULKERS, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**FOR THE YEARS ENDED DECEMBER 31, 2009, 2010 AND 2011**  
(In thousands of U.S. Dollars, except for share and per share data)

|                                                                    | Notes | Year Ended December 31, |                       |                       |
|--------------------------------------------------------------------|-------|-------------------------|-----------------------|-----------------------|
|                                                                    |       | 2009                    | 2010                  | 2011                  |
| <b>REVENUES:</b>                                                   |       |                         |                       |                       |
| Revenues.....                                                      | 11    | 168,400                 | 159,698               | 172,036               |
| Commissions .....                                                  |       | (3,794)                 | (2,678)               | (3,128)               |
| Net revenues .....                                                 |       | <u>164,606</u>          | <u>157,020</u>        | <u>168,908</u>        |
| <b>EXPENSES:</b>                                                   |       |                         |                       |                       |
| Voyage expenses .....                                              |       | (577)                   | (610)                 | (1,987)               |
| Vessel operating expenses .....                                    | 12    | (19,628)                | (23,128)              | (26,066)              |
| Depreciation.....                                                  | 4     | (13,893)                | (19,673)              | (23,637)              |
| General and administrative expenses .....                          |       |                         |                       |                       |
| - Management fee to related party .....                            | 3,18  | (4,436)                 | (4,880)               | (6,026)               |
| - Third party expenses.....                                        | 18    | (2,610)                 | (2,138)               | (2,463)               |
| Early redelivery income, net .....                                 | 15    | 74,951                  | 132                   | 207                   |
| Loss on asset purchase cancellations .....                         | 16    | (20,699)                | —                     | —                     |
| Gain on sale of assets.....                                        | 20    | —                       | 15,199                | —                     |
| <b>Operating income.....</b>                                       |       | <b><u>177,714</u></b>   | <b><u>121,922</u></b> | <b><u>108,936</u></b> |
| <b>OTHER (EXPENSE)/INCOME:</b>                                     |       |                         |                       |                       |
| Interest expense .....                                             | 7     | (10,342)                | (6,423)               | (5,250)               |
| Other finance costs.....                                           |       | (442)                   | (330)                 | (1,055)               |
| Interest income.....                                               |       | 2,164                   | 2,627                 | 1,046                 |
| Loss on derivatives .....                                          | 13    | (4,416)                 | (8,164)               | (12,491)              |
| Foreign currency gain/(loss) .....                                 |       | 838                     | 281                   | (799)                 |
| Amortization and write-off of deferred finance charges .....       | 6     | (106)                   | (266)                 | (653)                 |
| <b>Net income .....</b>                                            |       | <b><u>165,410</u></b>   | <b><u>109,647</u></b> | <b><u>89,734</u></b>  |
| <b>Earnings per share in U.S. Dollars, basic and diluted .....</b> | 22    | 3.03                    | 1.73                  | 1.29                  |
| <b>Weighted average number of shares, basic and diluted.....</b>   |       | 54,510,587              | 63,300,466            | 69,463,093            |

*The accompanying notes are an integral part of these consolidated statements.*

**SAFE BULKERS, INC. CONSOLIDATED  
STATEMENTS OF SHAREHOLDERS' EQUITY  
FOR THE YEARS ENDED DECEMBER 31, 2009, 2010 AND 2011  
(In thousands of U.S. Dollars, except for per share data)**

|                                              | <b>Common<br/>Stock</b> | <b>Additional<br/>Paid in<br/>Capital</b> | <b>Retained<br/>Earnings</b> | <b>Total</b>   |
|----------------------------------------------|-------------------------|-------------------------------------------|------------------------------|----------------|
| <b>Balance as of January 1, 2009</b> .....   | 55                      | 30                                        | (35,630)                     | (35,545)       |
| Net income.....                              | —                       | —                                         | 165,410                      | 165,410        |
| Share based compensation.....                | —                       | 60                                        | —                            | 60             |
| Dividends (\$0.60 per share).....            | —                       | —                                         | (32,706)                     | (32,706)       |
| <b>Balance as of December 31, 2009</b> ..... | <b>55</b>               | <b>90</b>                                 | <b>97,074</b>                | <b>97,219</b>  |
| Net income.....                              | —                       | —                                         | 109,647                      | 109,647        |
| Issuance of common stock.....                | 11                      | 74,956                                    | —                            | 74,967         |
| Share based compensation.....                | —                       | 120                                       | —                            | 120            |
| Dividends (\$0.60 per share).....            | —                       | —                                         | (37,820)                     | (37,820)       |
| <b>Balance as of December 31, 2010</b> ..... | <b>66</b>               | <b>75,166</b>                             | <b>168,901</b>               | <b>244,133</b> |
| Net income.....                              | —                       | —                                         | 89,734                       | 89,734         |
| Issuance of common stock.....                | 5                       | 39,632                                    | —                            | 39,637         |
| Share based compensation.....                | —                       | 120                                       | —                            | 120            |
| Dividends (\$0.60 per share).....            | —                       | —                                         | (41,782)                     | (41,782)       |
| <b>Balance as of December 31, 2011</b> ..... | <b>71</b>               | <b>114,918</b>                            | <b>216,853</b>               | <b>331,842</b> |

*The accompanying notes are an integral part of these consolidated statements.*

**SAFE BULKERS, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2009, 2010 AND 2011**  
(In thousands of U.S. Dollars)

|                                                                                          | December 31,     |                  |                  |
|------------------------------------------------------------------------------------------|------------------|------------------|------------------|
|                                                                                          | 2009             | 2010             | 2011             |
| <b>Cash Flows from Operating Activities:</b>                                             |                  |                  |                  |
| Net income.....                                                                          | 165,410          | 109,647          | 89,734           |
| <b>Adjustments to reconcile net income to net cash provided by operating activities:</b> |                  |                  |                  |
| Depreciation.....                                                                        | 13,893           | 19,673           | 23,637           |
| Gain on sale of assets.....                                                              | —                | (15,199)         | —                |
| Loss on asset purchase cancellations.....                                                | 20,395           | —                | —                |
| Amortization and write-off of deferred finance charges.....                              | 106              | 266              | 653              |
| Unrealized foreign exchange (gain).....                                                  | (1,028)          | (326)            | —                |
| Unrealized (gain)/loss on derivatives.....                                               | (3,729)          | (4,508)          | 263              |
| Share based compensation.....                                                            | 60               | 120              | 120              |
| <b>Change in:</b>                                                                        |                  |                  |                  |
| Accounts receivable trade.....                                                           | (1,377)          | 620              | (4,265)          |
| Due from Manager.....                                                                    | 112              | —                | (24)             |
| Inventories.....                                                                         | (56)             | (172)            | (1,236)          |
| Accrued revenue.....                                                                     | 2,245            | 1,693            | —                |
| Prepaid expenses and other current assets.....                                           | (408)            | (37)             | (452)            |
| Due to Manager.....                                                                      | 19               | 430              | (449)            |
| Trade accounts payable.....                                                              | 1,093            | (1,198)          | (287)            |
| Accrued liabilities.....                                                                 | 1,396            | (1,523)          | 547              |
| Unearned revenue.....                                                                    | 13,207           | 8,661            | (1,052)          |
| <b>Net Cash Provided by Operating Activities.....</b>                                    | <b>211,338</b>   | <b>118,147</b>   | <b>107,189</b>   |
| <b>Cash Flows from Investing Activities:</b>                                             |                  |                  |                  |
| Vessel acquisitions including advances for vessels under construction.....               | (131,474)        | (192,418)        | (160,969)        |
| Proceeds from sale of assets.....                                                        | —                | 32,168           | —                |
| Acquisition of long term investments.....                                                | (50,000)         | —                | —                |
| Increase in restricted cash.....                                                         | (6,405)          | (650)            | —                |
| Restricted cash released.....                                                            | 32,629           | 6,382            | —                |
| Increase in bank time deposits.....                                                      | (78,147)         | (86,548)         | —                |
| Maturity of bank time deposits.....                                                      | 41,534           | 109,357          | 35,080           |
| <b>Net Cash Used in Investing Activities.....</b>                                        | <b>(191,863)</b> | <b>(131,709)</b> | <b>(125,889)</b> |
| <b>Cash Flows from Financing Activities:</b>                                             |                  |                  |                  |
| Proceeds from long-term debt.....                                                        | 42,000           | 74,500           | 84,000           |
| Principal payments of long-term debt.....                                                | (38,026)         | (50,992)         | (94,453)         |
| Dividends paid.....                                                                      | (32,706)         | (37,820)         | (41,782)         |
| Payment of deferred financing costs.....                                                 | (10)             | (519)            | (5,916)          |
| Proceeds on issuance of common stock (net).....                                          | —                | 74,967           | 39,637           |
| <b>Net Cash (Used in)/Provided by Financing Activities.....</b>                          | <b>(28,742)</b>  | <b>60,136</b>    | <b>(18,514)</b>  |
| Net (decrease)/ increase in cash and cash equivalents.....                               | (9,267)          | 46,574           | (37,214)         |
| Effect of exchange rate changes on cash.....                                             | —                | 326              | —                |
| <b>Cash and cash equivalents at beginning of year.....</b>                               | <b>27,702</b>    | <b>18,435</b>    | <b>65,335</b>    |
| <b>Cash and cash equivalents at end of year.....</b>                                     | <b>18,435</b>    | <b>65,335</b>    | <b>28,121</b>    |
| <b>Supplemental cash flow information:</b>                                               |                  |                  |                  |
| Cash paid for interest (excluding capitalized interest).....                             | 13,695           | 6,414            | 5,050            |

*The accompanying notes are an integral part of these consolidated statements.*

**SAFE BULKERS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(In thousands of United States Dollars—except for share and per share data, unless otherwise stated)

**1. Basis of Presentation and General Information:**

Safe Bulkers, Inc. (“Safe Bulkers”) was formed on December 11, 2007, under the laws of the Republic of The Marshall Islands for the purpose of acquiring an ownership interest in 19 companies, each of which owned a newbuild drybulk vessel or was scheduled to acquire a newbuild drybulk vessel, all of which were under the common control of Polys Hajioannou and his family.

Safe Bulkers successfully completed its initial public offering (the “IPO”) on June 3, 2008 and its common stock trades on the New York Stock Exchange (“NYSE”) under the symbol “SB.” Immediately prior to the completion of the IPO, the shares of the 19 subsidiaries were contributed to Safe Bulkers by Vorini Holdings, Inc. (“Vorini Holdings”), a Marshall Islands corporation controlled by Polys Hajioannou and his family, in exchange for the issuance of 54,500,000 shares, which represented 100% of the outstanding common stock of Safe Bulkers. This transaction is referred to as the “Reorganization.” Vorini Holdings sold 10,000,000 shares of common stock of Safe Bulkers in the IPO. Following the Reorganization and the IPO, Safe Bulkers became the owner of 100% of each of the 19 subsidiaries, and Vorini Holdings became the controlling shareholder of Safe Bulkers.

As of December 31, 2011, Safe Bulkers held 32 wholly-owned companies which are referred to herein as “Subsidiaries”, and which together owned and operated a fleet of 18 drybulk vessels, and which together were scheduled to acquire an additional 10 newbuilds (the “Newbuilds”).

The accompanying consolidated financial statements include the operations, assets and liabilities of Safe Bulkers and its Subsidiaries, using the historical carrying costs of the assets and the liabilities of the Subsidiaries listed below.

| <b>Subsidiary</b>                                                                           | <b>Vessel Name</b>                  | <b>Type</b>  | <b>Built</b>           |
|---------------------------------------------------------------------------------------------|-------------------------------------|--------------|------------------------|
| Marindou Shipping Corporation (“Marindou”) <sup>(1)</sup>                                   | <i>Maria</i>                        | Panamax      | April 2003             |
| Avstes Shipping Corporation (“Avstes”) <sup>(1)</sup>                                       | <i>Vassos</i>                       | Panamax      | February 2004          |
| Kerasies Shipping Corporation (“Kerasies”) <sup>(1)</sup>                                   | <i>Katerina</i>                     | Panamax      | May 2004               |
| Marathassa Shipping Corporation (“Marathassa”) <sup>(1)</sup>                               | <i>Maritsa</i>                      | Panamax      | January 2005           |
| Maxeikositessera Shipping Corporation <sup>(1)</sup><br>(“Maxeikositessera”) <sup>(1)</sup> | <i>Efrossini - (H 804)</i>          | Panamax      | February 2012          |
| Pemer Shipping Ltd. (“Pemer”) <sup>(1)</sup>                                                | <i>Pedhoulas<br/>Merchant</i>       | Kamsarmax    | March 2006             |
| Petra Shipping Ltd. (“Petra”) <sup>(1)</sup>                                                | <i>Pedhoulas<br/>Trader</i>         | Kamsarmax    | May 2006               |
| Pelea Shipping Ltd. (“Pelea”) <sup>(1)</sup>                                                | <i>Pedhoulas<br/>Leader</i>         | Kamsarmax    | March 2007             |
| Staloudi Shipping Corporation (“Staloudi”) <sup>(1)</sup>                                   | <i>Stalo</i>                        | Post—Panamax | January 2006           |
| Marinouki Shipping Corporation (“Marinouki”) <sup>(1)</sup>                                 | <i>Marina</i>                       | Post—Panamax | January 2006           |
| Soffive Shipping Corporation (“Soffive”) <sup>(1)</sup>                                     | <i>Sophia</i>                       | Post—Panamax | June 2007              |
| Eniaprohi Shipping Corporation (“Eniaprohi”) <sup>(1)</sup>                                 | <i>Eleni</i>                        | Post—Panamax | November 2008          |
| Eniadephi Shipping Corporation (“Eniadephi”) <sup>(1)</sup>                                 | <i>Martine</i>                      | Post—Panamax | February 2009          |
| Maxdodeka Shipping Corporation (“Maxdodeka”) <sup>(1)</sup>                                 | <i>Andreas K</i>                    | Post—Panamax | September 2009         |
| Maxdekatria Shipping Corporation (“Maxdekatria”) <sup>(1)</sup>                             | <i>Panayiota K</i>                  | Post—Panamax | April 2010             |
| Maxdeka Shipping Corporation (“Maxdeka”) <sup>(2)</sup>                                     | <i>Venus Heritage</i>               | Post—Panamax | December 2010          |
| Shikoku Friendship Shipping Company (“Shikoku”) <sup>(2)</sup>                              | <i>Venus History</i>                | Post—Panamax | September 2011         |
| Maxenteka Shipping Corporation (“Maxenteka”) <sup>(2)</sup>                                 | <i>Venus Horizon - (H<br/>1594)</i> | Post—Panamax | February 2012          |
| Maxpente Shipping Corporation (“Maxpente”) <sup>(1)</sup>                                   | <i>Kanaris</i>                      | Capesize     | March 2010             |
| Eptaprohi Shipping Corporation (“Eptaprohi”) <sup>(1)</sup>                                 | <i>Pelopidas</i>                    | Capesize     | November 2011          |
| Maxeikosi Shipping Corporation (“Maxeikosi”) <sup>(1)</sup>                                 | <i>TBN - H 616</i>                  | Kamsarmax    | 1H 2012 <sup>(3)</sup> |
| Maxeikositria Shipping Corporation (“Maxeikositria”) <sup>(1)</sup>                         | <i>TBN - H 631</i>                  | Kamsarmax    | 1H 2012 <sup>(3)</sup> |
| Maxeikosiena Shipping Corporation (“Maxeikosiena”) <sup>(1)</sup>                           | <i>TBN - H 617</i>                  | Kamsarmax    | 1H 2012 <sup>(3)</sup> |
| Maxeikosipente Shipping Corporation (“Maxeikosipente”) <sup>(1)</sup>                       | <i>TBN - H 131</i>                  | Capesize     | 2H 2012 <sup>(3)</sup> |

| Subsidiary                                                          | Vessel Name                                             | Type         | Built                        |
|---------------------------------------------------------------------|---------------------------------------------------------|--------------|------------------------------|
| Efragel Shipping Corporation (“Efragel”) <sup>(1)</sup>             | TBN - H 1154                                            | Panamax      | 2H 2014 <sup>(3)</sup>       |
| -//-                                                                | Efrossini<br>(hereinafter<br>called “Old<br>Efrossini”) | Panamax      | February 2003 <sup>(4)</sup> |
| Shikokutessera Shipping Inc. (“Shikokutessera”) <sup>(2)</sup>      | TBN - H 1659                                            | Panamax      | 2H 2013 <sup>(3)</sup>       |
| Shikokupente Shipping Inc. (“Shikokupente”) <sup>(2)</sup>          | TBN - H 1660                                            | Panamax      | 1H 2014 <sup>(3)</sup>       |
| Shikokuexi Shipping Inc. (“Shikokuexi”) <sup>(2)</sup>              | TBN -H 2396                                             | Post—Panamax | 2H 2014 <sup>(3)</sup>       |
| Shikokuepta Shipping Inc. (“Shikokuepta”) <sup>(2), (5)</sup>       | —                                                       | —            | —                            |
| Maxtessera Shipping Corporation (“Maxtessera”) <sup>(2)</sup>       | —                                                       | —            | —                            |
| Maxeikosiexi Shipping Corporation (“Maxeikosiexi”) <sup>(1)</sup>   | —                                                       | —            | —                            |
| Maxeikosiepta Shipping Corporation (“Maxeikosiepta”) <sup>(1)</sup> | —                                                       | —            | —                            |

(1) Incorporated under the laws of the Republic of Liberia

(2) Incorporated under the laws of the Republic of The Marshall Islands

(3) Estimated completion date for newbuild vessels

(4) Vessel sold in January 2010. Refer to Note 20.

(5) See Note 23(c).

Safe Bulkers and the Subsidiaries are collectively referred to in the notes to the consolidated financial statements as the “Company.”

The Company’s principal business is the acquisition, ownership and operation of drybulk vessels. The Company’s vessels operate worldwide, carrying drybulk cargo for the world’s largest consumers of marine drybulk transportation services. Safety Management Overseas S.A., a company incorporated under the laws of the Republic of Panama (“Safety Management” or the “Manager”), a related party controlled by Polys Hajioannou, provides technical, commercial and administrative management services to the Company.

For the years ended December 31, 2009, 2010 and 2011, the following charterers individually accounted for more than 10% of the Company’s charter revenues as follows:

|         | December 31, |        |        |
|---------|--------------|--------|--------|
|         | 2009         | 2010   | 2011   |
| A ..... | 56.59%       | 44.92% | 48.17% |
| B ..... | 18.35%       | 18.78% | 17.93% |
| C ..... | —            | 12.67% | —      |

There are many charterers that are active in the market where the Company’s vessels are offered for charter, and management has determined that the concentration of its business with a limited number of customers does not pose a significant risk.

## 2. Significant Accounting Policies:

**Principles of Consolidation:** The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) and include the accounts of Safe Bulkers and its subsidiaries. All intra-group and intercompany balances and transactions have been eliminated upon consolidation.

**Use of Estimates:** The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Other Comprehensive Income / (Loss):** The Company follows the accounting guidance relating to *Statement of Comprehensive Income*, which requires separate presentation of certain transactions that are recorded directly as

components of shareholders' equity. The Company has no other comprehensive income/(loss) and accordingly comprehensive income/(loss) equals net income for the periods presented.

**Foreign Currency Translation:** The reporting and functional currency of the Company is the United States ("U.S.") dollar or ("USD"). Transactions incurred in other currencies are translated into U.S. dollars using the exchange rates in effect at the time of the transaction. At the balance sheet date, monetary assets and liabilities that are denominated in other currencies are translated to reflect the period end exchange rates. Resulting gains or losses from foreign currency transactions are recorded within Foreign currency gain/(loss) in the accompanying consolidated statements of income in the period in which they arise.

**Cash and Cash Equivalents:** Cash and cash equivalents consist of current, call, time deposits and certificates of deposit with original maturities of three months or less and which are not restricted for use or withdrawal.

**Time Deposits:** Time deposits are held with banks with original maturities longer than three months. In the event original maturities are shorter than twelve months, such deposits are classified as current assets; if original maturities are longer than twelve months, such deposits are classified as non-current assets.

**Restricted Cash:** Restricted cash represents minimum cash deposits or cash collateral deposits required to be maintained with certain banks under the Company's borrowing arrangements or in relation to bank guarantees issued on behalf of the Company. In the event that the obligation relating to such deposits is expected to be terminated within the next twelve months, these deposits are classified as current assets; otherwise they are classified as non-current assets.

**Accounts Receivable Trade:** Accounts receivable trade reflects the receivables from time or voyage charters, net of an allowance for doubtful accounts. At each balance sheet date, all potentially uncollectible accounts are assessed individually for purposes of determining the appropriate provision for doubtful accounts. No allowance for doubtful accounts was recorded for any of the periods presented.

**Inventories:** Inventories consist of bunkers and lubricants owned by the Company remaining on board the vessels at the end of each reporting period, which are stated at the lower of cost or market. Cost is determined using the first-in, first-out method.

**Vessels, Net:** Vessels are stated at their historical cost, which consists of the contracted purchase price and any direct material expenses incurred upon acquisition (including improvements, on-site supervision expenses incurred during the construction period, commissions paid, delivery expenses and other expenditures to prepare the vessel for her initial voyage), less accumulated depreciation. Financing costs incurred during the construction period of the vessels are also capitalized and included in the vessels' cost. Certain subsequent expenditures for conversions and major improvements are also capitalized if it is determined that they appreciably extend the life, increase the earning capacity or improve the efficiency or safety of the vessels.

**Vessels' Depreciation:** Depreciation is computed using the straight-line method over the estimated useful life of the vessels, after considering the estimated residual value. Management estimates the useful life of the Company's vessels to be 25 years from the date of initial delivery from the shipyard.

**Accounting for Special Survey and Drydocking Costs:** Special survey and drydocking costs are expensed in the period incurred and are included in vessel operating expenses in the accompanying consolidated statements of income.

**Repairs and Maintenance:** All repair and maintenance expenses, including major overhauling and underwater inspection expenses, are expensed when incurred and are included in vessel operating expenses in the accompanying consolidated statements of income.

**Impairment of Long-lived Assets:** The Company follows the Accounting Standards Codification ("ASC") Subtopic 360-10, "Property, Plant and Equipment" ("ASC 360-10"), which requires impairment losses to be recorded on long-lived assets used in operations when indicators of impairment are present and the undiscounted cash flows

estimated to be generated by those assets are less than their carrying amounts. If indicators of impairment are present, the Company performs an analysis of the anticipated undiscounted future net cash flows of the related long-lived assets. If the carrying value of the related asset exceeds the undiscounted cash flows, the carrying value is reduced to its fair value and the difference is recorded as an impairment loss in the consolidated statement of income. Various factors including anticipated future charter rates, estimated scrap values, future drydocking costs and estimated vessel operating costs are included in this analysis. No impairment loss was recorded during the years ended December 31, 2009, 2010 and 2011.

**Assets Held for Sale:** The Company may dispose of certain of its vessels when suitable opportunities occur, including prior to the end of their useful lives. The Company classifies assets as being held for sale when the following criteria are met: (i) management is committed to sell the asset; (ii) the asset is available for immediate sale in its present condition; (iii) an active program to locate a buyer and other actions required to complete the plan to sell the asset have been initiated; (iv) the sale of the asset is probable, and transfer of the asset is expected to qualify for recognition as a completed sale within one year; (v) the asset is being actively marketed for sale at a price that is reasonable in relation to its current fair value; and (vi) actions required to complete the plan indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn.

Long-lived assets classified as held for sale are measured at the lower of their carrying amount or fair value less cost to sell. These assets are no longer depreciated once they meet the criteria of being held for sale.

**Deferred Financing Costs:** Financing fees incurred for obtaining new loans and credit facilities are deferred and amortized over the term of the respective loan or credit facility using the effective interest rate method. Any unamortized balance of costs relating to loans repaid or refinanced is expensed in the period in which the repayment or refinancing is made, subject to the guidance regarding *Debt Extinguishment*. Any unamortized balance of costs related to credit facilities repaid is expensed in the period. Any unamortized balance of costs relating to credit facilities refinanced is deferred and amortized over the term of the respective credit facility in the period in which the refinancing occurs, subject to the provisions of the accounting guidance relating to *Changes in Line-of-Credit or Revolving-Debt Arrangements*.

**Derivative Instruments:** The Company may enter into foreign exchange forward contracts to create economic hedges for its exposure to currency exchange risk on payments relating to the acquisition of vessels and on certain loan obligations. The Company also enters into interest rate derivatives to create economic hedges for its exposure to interest rate risk of its loan obligations (see also Notes 7 and 13). When such derivatives do not qualify for hedge accounting the Company records these financial instruments in the consolidated balance sheet at their fair value as either a derivative asset or a liability, and recognizes the fair value changes thereto in the consolidated statements of income. When the derivatives do qualify for hedge accounting, depending upon the nature of the hedge, changes in fair value of the derivatives are either offset against the fair value of assets, liabilities or firm commitments through income, or recognized in other comprehensive income/(loss) (effective portion) until the hedged item is recognized in the consolidated statements of income. For the years ended December 31, 2009, 2010 and 2011, no derivatives were accounted for as accounting hedges.

**Financial Instruments:** Over-the-counter foreign exchange forward contracts and interest rate derivatives are recorded at fair value. Other financial instruments, including cash equivalents and debt are recorded at amortized cost.

- (a) **Interest rate risk:** The Company's interest rates and long-term loan repayment terms are described in Note 7. The Company manages its interest rate risk by entering into interest rate derivative instruments which are described in Note 13.
- (b) **Concentration of credit risk:** Financial instruments, which potentially subject the Company to significant concentrations of credit risk, consist principally of trade accounts receivable, cash and cash equivalents, time deposits and derivative instruments. The Company limits its credit risk with accounts receivable by performing ongoing credit evaluations of its customers' financial condition and generally does not require collateral for its trade accounts receivable. The Company places its cash and cash equivalents, time deposits and other investments with high credit quality financial institutions. The Company performs periodic evaluations of the relative credit standing

of those financial institutions. The Company is exposed to credit risk in the event of non-performance by its counterparties to derivative instruments; however, the Company limits its exposure by transacting with counterparties with high credit ratings.

- (c) **Fair value measurement** : In accordance with the requirements of accounting guidance relating to *Fair Value Measurement*, the Company classifies and discloses assets and liabilities carried at fair value in one of the following three categories:

Level 1: Quoted market prices in active markets for identical assets or liabilities.

Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data.

Level 3: Unobservable inputs that are not corroborated by market data.

**Accounting for Revenues and Related Expenses:** The Company generates its revenues from charterers for the charter hire of its vessels. Vessels are chartered under time charter, where a contract is entered into for the use of a vessel for a specific voyage or a specific period of time and at a specified daily charter rate. Time charter revenues are recognized as earned on the straight-line basis over the term of the charter as service is provided. Revenues from time charter may also include ballast bonus, which is an amount paid by the charterer for repositioning the vessel at the charterer's disposal (delivery point), which is recognized as revenue over the term of the charter, and other miscellaneous revenues from vessel operations. Expenses relating to the Company's time charters are vessel operating expenses and certain voyage expenses, which are paid by the Company and recognized as incurred. Vessel operating expenses that are paid by the Company include costs for crewing, insurance, lubricants, spare parts, provisions, stores, repairs, maintenance, statutory and classification expense, drydocking, intermediate and special surveys and other minor miscellaneous expenses. Voyage expenses which are also recognized as incurred and paid by the Company include costs for draft surveys, hold cleaning, postage, extra war risk insurance, bunkers during ballast period and other minor miscellaneous expenses related to the voyage. The charterer is responsible for paying the cost of bunkers and other voyage expenses (e.g., port expenses, agents' fees, canal dues, extra war risks insurance and any other expenses related to the cargo).

Revenue is recognized when a charter agreement exists, the vessel is made available to the charterer and collection of the related revenue is reasonably assured. Unearned revenue includes: (i) revenue received prior to the balance sheet date relating to services to be rendered after the balance sheet date and (ii) deferred revenue resulting from straight-line revenue recognition in respect of charter agreements that provide for varying charter rates. Accrued revenue results from straight-line revenue recognition in respect of charter agreements that provide for varying charter rates. Commissions (address and brokerage), regardless of charter type, are always paid by the Company, are deferred and amortized over the related charter period and are presented as a separate line item in revenues to arrive at net revenues in the accompanying consolidated statements of income.

**Pension and Retirement Benefit Obligations—Crew:** The Subsidiaries included in the consolidated financial statements employ the crew on board under short-term contracts (usually up to nine months) and accordingly, they are not liable for any pension or post-retirement benefits.

**Taxes:** Entities within the group that are incorporated under the laws of either the Republic of Liberia or the Republic of The Marshall Islands are not subject to Liberian or Marshall Islands income taxes. However, each vessel-owning Subsidiary is subject to registration and tonnage taxes under the laws of the Republic of Cyprus or the Republic of The Marshall Islands depending on where each Company's vessel is registered, which is not an income tax. These registration and tonnage taxes are recorded within Vessel Operating Expenses in the accompanying consolidated statements of income.

Furthermore, the Subsidiaries are subject to a 4% United States federal tax in respect of its U.S. source shipping income (imposed on gross income without the allowance for any deductions) as they do not meet the requirements for an exemption from such tax provided by Section 883 of the U.S. Internal Revenue Code of 1986. As a result, the Subsidiaries file U.S. federal tax returns and pay the relevant U.S. federal tax on their U.S. source shipping income,

which is not an income tax. Such taxes have been recorded within Voyage expenses in the accompanying consolidated statements of income. In many cases, these taxes are recovered from the charterers; such amounts recovered are recorded within Revenues in the accompanying consolidated statements of income.

**Dividends:** Dividends are recorded in the period in which they are approved by the Company's Board of Directors.

**Segment Reporting:** The Company reports financial information and evaluates its operations by total charter revenue and not by the type of vessel or vessel employment for its customers. The Company's vessels have similar operating and economic characteristics. As a result, management, including the chief operating decision makers, reviews operating results solely by revenue per day and operating results of the fleet, and thus the Company has determined that it operates under one reportable segment. Furthermore, when the Company charters a vessel to a charterer, the charterer is free to trade the vessel worldwide and, as a result, the disclosure of geographic information is impracticable.

**Recent Accounting Pronouncements:** On May 12, 2011, the Financial Accounting Standards Board issued Accounting Standards Update 2011-04 "Fair Value Measurement and Disclosures to Fair Value Measurement" 2011-04. This update expands ASC 820's ("Fair Value Measurement") existing disclosure requirements for fair value measurements and makes other amendments which could change how the fair value measurement guidance in ASC 820 is applied. This new guidance is effective prospectively for interim and annual periods beginning after December 15, 2011. The adoption of this pronouncement is not expected to have a material impact on the Company's consolidated financial position and results of operations.

### 3. Transactions with Related Parties

**Safety Management Overseas S.A., Panama (the "Manager"):** On May 29, 2008, Safe Bulkers signed a management agreement (the "Management Agreement") with Safety Management, a related party that is controlled by Polys Hajioannou. Under such Management Agreement, each vessel-owning Subsidiary has entered into, or in the case of vessels not yet delivered, will enter into, a management agreement with the Manager (the "Shipmanagement Agreements"). Under these Shipmanagement Agreements, chartering, operations, technical and accounting services are provided to the vessels by the Manager. In accordance with the Management Agreement and the Shipmanagement Agreements, the Manager receives a fixed fee of \$0.575 per day plus, 1.25% on gross freight, charter hire, ballast bonus and demurrage from each of the vessel-owning companies in exchange for these management services. As of May 29, 2010, pursuant to an agreement between us and our Manager, the fee on gross freight, charter hire, ballast bonus and demurrage was readjusted to 1.25% from 1.0%. Effective from May 29, 2011, the Company and the Manager agreed to set the fixed fee to \$0.700 per day. Under the Management Agreement, each of the Subsidiaries that are scheduled to own a newbuild has entered into or will enter into supervision agreements with the Manager (the "Supervision Agreements"). Under the Supervision Agreements, the Manager will provide on-site supervision services with respect to all newbuilds, and will receive a fee of \$375, of which 50% is payable upon the signing of the relevant Supervision Agreement, and 50% upon successful completion of the sea trials of each newbuild. Effective from May 29, 2011, the Company and the Manager agreed to set the fee for the on-site supervision services with respect to all newbuilds to \$550 for any Supervision Agreements signed after May 29, 2011. In addition, under the Management Agreement, an amount equal to 1.0% of the contract price for the sale or acquisition (constructed or purchased) of each vessel is payable to the Manager with the exception of the acquisition of *Eleni* and *Martine*.

Management fees charged by the Manager for the years ended December 31, 2009, 2010 and 2011 amounted to \$4,436, \$4,880 and \$6,026 respectively, and are recorded in the accompanying consolidated statements of income within General and Administrative Expenses (see Note 18). Commissions on the contract price of vessels sold, charged by the Manager during the years ended December 31, 2009, 2010 and 2011, amounted to \$0, \$330 and \$0 respectively, and are recorded within Gain on sale of assets in the consolidated statements of income (see Note 20). Commissions on the contract price of vessels purchased, charged by the Manager during the years ended December 31, 2009, 2010 and 2011, amounted to \$710, \$1,840 and \$1,348, respectively, and are included as part of the vessel cost. Supervision fees charged by the Manager during the years ended December 31, 2009, 2010 and 2011 amounted to \$750, \$938 and \$2,113, respectively, and are included as part of the vessel cost.

#### 4. Vessels, Net

Vessels, net, are comprised of the following:

|                                                      | <b>Vessel Cost</b> | <b>Accumulated<br/>Depreciation</b> | <b>Net Book<br/>Value</b> |
|------------------------------------------------------|--------------------|-------------------------------------|---------------------------|
| Balance, January 1, 2010 .....                       | 418,443            | (44,519)                            | 373,924                   |
| Transfer from Advances for vessel acquisitions ..... | 186,924            | —                                   | 186,924                   |
| Depreciation expense .....                           | —                  | (19,604)                            | (19,604)                  |
| Balance, December 31, 2010 .....                     | <u>\$ 605,367</u>  | <u>\$ (64,123)</u>                  | <u>\$ 541,244</u>         |
| Transfer from Advances for vessel acquisitions ..... | 137,749            | —                                   | 137,749                   |
| Depreciation expense .....                           | —                  | (23,637)                            | (23,637)                  |
| Balance, December 31, 2011 .....                     | <u>\$ 743,116</u>  | <u>\$ (87,760)</u>                  | <u>\$ 655,356</u>         |

Transfer from Advances for vessel acquisitions represents advances paid in respect of the acquisition of vessels, which were under construction and delivered to the Company. For the periods presented, the Company accepted delivery of the following vessels:

- During the year ended December 31, 2010: *Kanaris, Panayiota K* and *Venus Heritage*.
- During the year ended December 31, 2011: *Venus History* and *Pelopidas*.

Depreciation charges for the year ended December 31, 2010 include an amount of \$69, which relates to the depreciation of minor movable equipment on board the vessels, which were capitalized up to December 31, 2007, and which are depreciated on a straight-line basis over five years. No depreciation charges for such equipment were incurred during the year ended December 31, 2011. Acquisitions of minor movable equipment on board the vessels subsequent to December 31, 2007 are expensed in the year incurred, due to the immaterial amounts involved.

As of December 31, 2011, vessels with a carrying value of 575,167 have been provided as collateral to secure the Company's bank loans as discussed in Note 7 and Note 10.

#### 5. Advances for Vessel Acquisition and Vessels under Construction

Advances for vessel acquisition and vessels under construction are comprised of the following:

|                                                                  |                          |
|------------------------------------------------------------------|--------------------------|
| <b>Balance, January 1, 2010</b> .....                            | <b>93,520</b>            |
| Advances paid, including capitalized expenses and interest ..... | 192,418                  |
| Transferred to vessel cost .....                                 | (186,924)                |
| <b>Balance, December 31, 2010</b> .....                          | <u><b>\$ 99,014</b></u>  |
| Advances paid, including capitalized expenses and interest ..... | 161,042                  |
| Transferred to vessel cost .....                                 | (137,749)                |
| <b>Balance, December 31, 2011</b> .....                          | <u><b>\$ 122,307</b></u> |

Advances Paid for vessel acquisitions and vessels under construction relate to payments of installments that were due to the respective shipyard or third-party sellers and certain capitalized expenses. During 2010 and 2011 such payments were made for the following vessels:

- During the year ended December 31, 2010: *Kanaris, Panayiota K, Venus Heritage, Pelopidas, Venus History, Hull 616, Hull 617 and Hull 631*; and
- During the year ended December 31, 2011: *Venus History, Pelopidas, Venus Horizon (ex. Hull 1594), Efrossini (ex. Hull 804), Hull 131, Hull 1659, Hull 1660 and Hull 2396*.

Transfers to vessel cost relate to the delivery to the Company from the respective shipyard or third-party seller of the following vessels:

- During the year ended December 31, 2010: *Kanaris, Panayiota K* and *Venus Heritage*.
- During the year ended December 31, 2011: *Venus History* and *Pelopidas*.

## 6. Deferred Finance Charges, Net

Deferred finance charges are comprised of the following:

|                                         |                 |
|-----------------------------------------|-----------------|
| <b>Balance, January 1, 2010</b> .....   | <b>677</b>      |
| Additions .....                         | 519             |
| Write-off.....                          | (127)           |
| Amortization expense.....               | (139)           |
| <b>Balance, December 31, 2010</b> ..... | <b>\$ 930</b>   |
| Additions .....                         | 5,949           |
| Write-off.....                          | (60)            |
| Amortization expense.....               | (593)           |
| <b>Balance, December 31, 2011</b> ..... | <b>\$ 6,226</b> |

## 7. Bank Debt

Bank debt is comprised of the following secured borrowings:

| <b>Borrower</b>          | <b>Commencement</b> | <b>Maturity</b> | <b>December 31,</b> |                   |
|--------------------------|---------------------|-----------------|---------------------|-------------------|
|                          |                     |                 | <b>2010</b>         | <b>2011</b>       |
| Marathassa               | February 2005       | February 2017   | \$ 18,195           | \$ 16,565         |
| Marinouki                | March 2006          | March 2018      | 29,229              | 27,695            |
| Petra                    | January 2007        | January 2019    | 32,671              | 24,971            |
| Pemer                    | March 2007          | March 2019      | 32,667              | 24,968            |
| Pelea                    | June 2007           | June 2019       | 37,987              | 31,987            |
| Soffive                  | November 2007       | November 2019   | 39,600              | 35,400            |
| Kerasies                 | December 2007       | December 2019   | 35,200              | 33,065            |
| Marindou                 | January 2008        | January 2018    | 34,500              | 28,500            |
| Avstes                   | April 2008          | April 2018      | 30,000              | 28,284            |
| Staloudi                 | July 2008           | July 2023       | 49,320              | 43,860            |
| Eniaprohi                | November 2008       | November 2018   | 40,000              | 34,000            |
| Eniadephi                | February 2009       | February 2019   | 41,625              | 34,500            |
| Maxdodeka                | February 2010       | February 2016   | 33,750              | —                 |
| Maxpente                 | July 2010           | January 2015    | 40,000              | 38,200            |
| Maxdeka                  | August 2011         | December 2022   | —                   | 37,496            |
| Shikoku                  | October 2011        | August 2023     | —                   | 44,800            |
| <b>Total</b>             |                     |                 | <b>\$ 494,744</b>   | <b>\$ 484,291</b> |
| <b>Current portion</b>   |                     |                 | <b>\$ 27,674</b>    | <b>\$ 18,486</b>  |
| <b>Long-term portion</b> |                     |                 | <b>\$ 467,070</b>   | <b>\$ 465,805</b> |

The above loans and credit facilities generally bear interest at LIBOR plus a margin, except for the Maxdeka and Shikoku loan facilities, under which a portion of the principal amounts bear interest at the Commercial Interest Reference Rate published by the Organization for Economic Co-operation and Development applicable on the date of signing of the relevant loan agreements. The above loans and credit facilities are generally repayable in semi-

annual installments and a balloon payment at maturity except for the Maxdeka and Shikoku loan facilities, which are repayable in semi-annual installments. The fair value of the long term debt outstanding on December 31, 2011 amounted to \$487,187.

As of December 31, 2011, an aggregate amount of \$43,731 was available for drawing under certain of the above loans and reducing revolving credit facilities. The estimated minimum annual principal payments required to be made after December 31, 2011, based on the bank loan and credit facility agreements as amended, are as follows:

| <b>To December 31,</b>    |                   |
|---------------------------|-------------------|
| 2012 .....                | \$ 18,486         |
| 2013 .....                | 23,588            |
| 2014 .....                | 31,733            |
| 2015 .....                | 66,216            |
| 2016 .....                | 34,816            |
| 2017 and thereafter ..... | 309,452           |
| <b>Total.....</b>         | <b>\$ 484,291</b> |

Total interest incurred on long-term debt for the years ended December 31, 2009, 2010 and 2011 amounted to \$10,399, \$6,738, and \$6,722, respectively, which includes interest capitalized of \$58, \$315 and \$1,472 for the years ended December 31, 2009, 2010 and 2011, respectively. The average interest rate (including the margin) for all bank loan and credit facilities during the years 2009, 2010 and 2011 was 2.137% p.a., 1.394% p.a., and 1.439% p.a., respectively.

Certain of the above loans or credit facilities have a currency conversion option whereby the borrower may elect to convert the outstanding loan amount or any part thereof to certain currencies specified in each agreement, using the spot exchange rate applicable on the date of conversion. Specified currencies include Japanese Yen (“JPY”), Swiss Franc (“CHF”), Euro (“EUR”), Canadian dollar (“CAD”) or pound sterling (“GBP”), depending on the relevant agreement. In all the above loans or credit facilities with a currency conversion option, no consideration has been or will be paid by any of the borrowers to the respective lenders in connection with the conversion option since the parties did not ascribe value to the conversion option as the conversion options are always based on the market or spot rates at the time they are exercised. The exercise of the conversion option in any of the above loans or credit facilities results in a change in both the currency denomination of the loan and the basis of the interest rate (that is, a USD-denominated loan bears interest based on USD LIBOR and, upon conversion into a JPY-denominated loan, will bear interest based on JPY LIBOR). All other terms of the loans or credit facilities, including the margin (the interest rate spread over LIBOR) and the repayment terms, will remain the same upon exercise of the currency conversion option.

The Company considered the accounting guidance relating to *Accounting for Derivative Instruments and Hedging Activities*, and concluded that the conversion options are embedded derivatives that would require bifurcation and separate accounting because of the following:

- (i) The economic characteristics and risks of an instrument in which the underlying is both a foreign currency and interest rate are not clearly and closely related to the economic characteristics and risks of a debt host;
- (ii) The borrowing arrangement that embodies both the conversion option and the debt host is not remeasured at fair value under otherwise applicable generally accepted accounting principles with changes in fair value reported in earnings as they occur; and
- (iii) A separate instrument with the same terms as the conversion option would be a derivative instrument subject to the requirements of this accounting guidance.

However, the Company believes that the conversion option under the borrowing arrangements has no fair value due to the fact that the conversion into a different currency, and, accordingly, into a corresponding LIBOR interest rate,

will always be at the prevailing foreign currency exchange rate (spot rate) and prevailing interest rate at the time of the conversion. Furthermore, both the Company and the bank did not ascribe value to the currency conversion options as no consideration was sought by the bank and no value was paid by the Company, as noted above.

As of December 31, 2010 and 2011 all loans were denominated in US Dollars.

The foregoing loans and credit facilities are secured as follows:

- First priority mortgages over the vessels owned by the respective borrowers;
- First priority assignment of all insurances and earnings of the mortgaged vessels;
- Second priority mortgage over the *Maritsa* as security for the Kerasies loan;
- Second priority mortgage over the *Pedhoulas Merchant* as security for the Petra loan;
- Second priority mortgage over the *Pedhoulas Trader* as security for the Pemea loan;
- Second priority mortgage over the *Eleni* as security for the Marindou loan;
- Second priority mortgage over the *Eleni* as security for the Pelea loan;
- Cross corporate guarantees issued by each of Maxdodeka, Pelea, Avstes, Marindou, Eniaprohi and Eniadephi as security for the credit facility of each guarantor; and
- Corporate guarantee from Safe Bulkers.

The loan and credit facility agreements, as amended, contain debt covenants including restrictions as to changes in management and ownership of the vessels, additional indebtedness and mortgaging of vessels without the respective lender's prior consent, minimum vessel insurance cover ratio requirements, as well as minimum fair vessel value ratio to outstanding loan principal requirements; the fair vessel value being determined according to the provisions of the individual loan or credit facility agreements with the relevant bank (the "Minimum Value Covenant"). The borrowers are permitted to pay dividends to their owners as long as no event of default under the respective loan has occurred or has not been remedied.

Six of the loan agreements require the respective borrower to maintain at all times a minimum balance of \$150 in the vessel operating account. In one of the loan and credit facility agreements the borrower must maintain a cash collateral deposit of \$2,000 with the lender.

In addition, the corporate guarantees, as amended, of Safe Bulkers include the following financial covenants:

- its total consolidated liabilities divided by its total consolidated assets must not at any time exceed 70% or 80% as the case may be ("Consolidated Leverage Covenant"). The total consolidated assets are based on the fair market value of its vessels and the book values of all other assets, on an adjusted basis as set out in the relevant guarantee;
- the ratio of its aggregate debt to EBITDA must not at any time exceed 5.5:1 on a trailing 12 months' basis ("EBITDA Covenant");
- its consolidated net worth (total consolidated assets less total consolidated liabilities) ("Consolidated Net Worth Covenant") must not at any time be less than \$150,000, \$175,000 or \$200,000 (as the case may be) with the relevant bank;
- payment of dividends is subject to no event of default having occurred;

- maintenance of minimum free liquidity of \$500 is required on deposit with a relevant lender on a per vessel basis for five vessels; and
- a minimum of 51% of its shares shall remain directly or indirectly beneficially owned by the Hajioannou family for the duration of the relevant credit facilities.

As of December 31, 2011, the Company was in compliance with all debt covenants with respect to its loans and credit facilities.

## **8. Long-term Investment**

During the year ended December 31, 2009, the Company invested \$50,000 in a five-year Floating Rate Note issued by HSBC Bank Middle East Limited, which is recorded in the consolidated balance sheet at amortized cost as the Company intends to hold the investment until its maturity on October 14, 2014. The Company receives interest on a quarterly basis, based on the three-month U.S. dollar LIBOR plus a margin of 1.5%. The fair market value of the Floating Rate Note as of December 31, 2011 was approximately \$49,290 based on an indicative bid price from the relevant bank. Subject to certain conditions, the Company may borrow up to 80% of the Floating Rate Note amount.

## **9. Share Capital**

The Company was incorporated on December 11, 2007 with authorized share capital of 500 shares of common stock with a par value of \$0.001 per share. On May 9, 2008, the Company's Articles of Incorporation were amended. Under the amended Articles of Incorporation, the Company's authorized capital stock consists of 200,000,000 shares of common stock with a par value of \$0.001 per share, of which 54,500,000 shares were issued prior to the listing of the Company's common stock on the NYSE, which was completed on June 3, 2008, and 20,000,000 shares of preferred stock with a par value of \$0.01 per share, none of which has been issued and is outstanding. In connection with the IPO process, Vorini Holdings sold 10,000,000 shares of common stock of the Company of a par value of \$0.001 per share at a price of \$19 per share. No proceeds were paid to the Company.

In March 2010, the Company successfully completed a public offering, whereby 10,350,000 shares of common stock of Safe Bulkers were issued and sold, and a private placement, whereby 1,000,000 shares of common stock of Safe Bulkers were issued and sold to Vorini Holdings. The net proceeds of the public offering and the private placement were \$74,967, net of underwriting discount of \$3,150 and offering expenses of \$861.

In April 2011, the Company successfully completed a public offering, whereby 5,000,000 shares of common stock of Safe Bulkers were issued and sold. The net proceeds of the public offering were \$39,637, net of underwriting discount of \$2,100 and offering expenses of \$263.

Pursuant to an arrangement approved by the Company's shareholders' and the corporate governance, nominating and compensation committee effective July 1, 2008, the audit committee chairman receives the equivalent of \$15 every quarter, payable in arrears in the form of newly issued common stock of the Company as part compensation for services rendered as audit committee chairman. The number of shares to be issued is determined based on the closing price of the Company's common stock on the last trading day prior to the end of each quarter in which services were provided and are issued as soon as practicable following the end of the quarter. During the years ended December 31, 2010 and 2011, 7,644 shares and 7,705 shares, respectively, were issued to the audit committee chairman.

Pursuant to an arrangement approved by the Company's shareholders and the corporate governance, nominating and compensation committee, effective January 1, 2010, the independent directors of the Company other than the audit committee chairman each receive the equivalent of \$7.5 every quarter, payable in arrears in the form of newly issued common stock of the Company as part compensation for services rendered as independent directors. The number of shares to be issued is determined as noted above. During the year ended December 31, 2010 and 2011, 5,932 shares and 7,704 shares, respectively were issued to the independent directors of the Company other than the audit committee chairman.

## 10. Commitments and Contingencies

### (a) Commitments under Shipbuilding Contracts and Memorandums of Agreement (“MoAs”)

As of December 31, 2011 the Company had commitments under six shipbuilding contracts and four MoAs for the acquisition of ten newbuilds. The Company expects to settle these commitments as follows:

| Year Ending December 31, | Due to<br>Shipyards/<br>Sellers | Due to<br>Manager | Total             |
|--------------------------|---------------------------------|-------------------|-------------------|
| 2012 .....               | \$ 146,515                      | \$ 4,349          | \$ 150,864        |
| 2013 .....               | 37,026                          | 1,180             | 38,206            |
| 2014 .....               | 68,296                          | 2,332             | 70,628            |
| <b>Total</b> .....       | <b>\$ 251,837</b>               | <b>\$ 7,861</b>   | <b>\$ 259,698</b> |

### (b) Credit facilities

- (i) In November 2010, the Company concluded the documentation of a loan facility for up to \$24,000, which will be used to refinance part of the purchase price paid for the acquisition by Maxdekatria of the vessel *Panayiota K* (the “Maxdekatria loan”). The Maxdekatria loan is available for drawing until June 30, 2012 and is repayable over eight years in 16 semi-annual consecutive installments commencing six months after the loan drawdown and a balloon payment payable with the final installment and will be secured by a first priority mortgage over the vessel *Panayiota K* and other usual maritime securities and a corporate guarantee by Safe Bulkers, which provides for the financial covenants described in Note 7.
- (ii) In June 2011, the Company concluded the documentation for a loan facility for up to \$52,800, which will be used to refinance part of the purchase price paid for the acquisition by Eptaprohi of the vessel *Pelopidas* (the “Eptaprohi credit facility”). The Eptaprohi credit facility will be made available upon commencement of the long-term contracted employment of the vessel *Pelopidas*. The Eptaprohi credit facility is repayable over seven years in 14 semi-annual consecutive installments commencing six months after the loan drawdown and a balloon payment payable with the final installment and will be secured by a first priority mortgage over the vessel *Pelopidas* and other usual maritime securities and a corporate guarantee by Safe Bulkers, which provides for the financial covenants described in Note 7.
- (iii) In May 2011, the Company concluded the documentation for a loan facility for up to \$38,400, which will be used to finance part of the purchase price of *Venus Horizon (ex. Hull 1594)* (the “Maxenteka credit facility”). The Maxenteka credit facility will be made available upon delivery by the sellers of *Venus Horizon (ex. Hull 1594)*. The Maxenteka credit facility is repayable over twelve years in 24 semi-annual consecutive installments commencing six months after scheduled delivery of the vessel by the sellers and will be secured by a first priority mortgage over *Venus Horizon (ex. Hull 1594)*, a first priority mortgage over the vessel *Venus Heritage*, a first priority mortgage over the vessel *Venus History* and other usual maritime securities and a corporate guarantee by Safe Bulkers, which provides for the financial covenants described in Note 7.
- (iv) In September 2011, the Company accepted a commitment letter from a bank for a loan facility for the lesser of \$20,000, or 65% of the fair market value of *Hull 616* which will be used to finance part of the purchase price of *Hull 616* (the “Maxeikosi credit facility”). The Maxeikosi credit facility will be made available upon delivery by the shipyard of *Hull 616*. The Maxeikosi credit facility is repayable over two years in 4 semiannual consecutive installments commencing six months after loan drawdown and a balloon payment payable with the final installment and will be secured by a first priority mortgage over *Hull 616* and other usual maritime securities and a corporate guarantee by Safe Bulkers, which provides for the financial covenants described in Note 7. The documentation was executed in February 2012.

(c) **Other contingent liabilities**

The Subsidiaries have not been involved in any legal proceedings that may have, or have had, a significant effect on their business, financial position, results of operations or liquidity, nor is the Company aware of any proceedings that are pending or threatened that may have a significant effect on its business, financial position, results of operations or liquidity. From time to time various claims, suits and complaints, including those involving government regulations and product liability, arise in the ordinary course of the shipping business. In addition, losses may arise from disputes with charterers, agents, shipyards, insurance providers and other claims relating to the operation of the Company's vessels. Management is not aware of any material claims or contingent liabilities which should be disclosed, or for which a provision should be established in the accompanying consolidated financial statements.

The Company accrues for the cost of environmental liabilities when management becomes aware that a liability is probable and is able to reasonably estimate the probable exposure. Management is not aware of any such claims or contingent liabilities which should be disclosed, or for which a provision should be established in the accompanying consolidated financial statements. A maximum of \$1,000,000 of the liabilities associated with the individual vessel actions, mainly for sea pollution, is covered by P&I Club insurance.

**11. Revenues**

Revenues are comprised of the following:

|                            | Year Ended December 31, |                   |                   |
|----------------------------|-------------------------|-------------------|-------------------|
|                            | 2009                    | 2010              | 2011              |
| Time charter revenue ..... | \$ 165,604              | \$ 157,663        | \$ 167,759        |
| Ballast bonus.....         | 980                     | —                 | 2,382             |
| Other income .....         | 1,816                   | 2,035             | 1,895             |
| Total.....                 | <u>\$ 168,400</u>       | <u>\$ 159,698</u> | <u>\$ 172,036</u> |

**12. Vessel Operating Expenses**

Vessel operating expenses are comprised of the following:

|                                                 | Year Ended December 31, |                  |                  |
|-------------------------------------------------|-------------------------|------------------|------------------|
|                                                 | 2009                    | 2010             | 2011             |
| Crew wages and related costs .....              | \$ 10,055               | \$ 11,441        | \$ 13,196        |
| Insurance.....                                  | 2,112                   | 1,880            | 2,260            |
| Repairs, maintenance and drydocking costs ..... | 994                     | 1,764            | 2,108            |
| Spares, stores and provisions .....             | 2,845                   | 3,947            | 4,055            |
| Lubricants .....                                | 2,451                   | 2,808            | 3,059            |
| Taxes.....                                      | 140                     | 178              | 212              |
| Miscellaneous .....                             | 1,031                   | 1,110            | 1,176            |
| Total.....                                      | <u>\$ 19,628</u>        | <u>\$ 23,128</u> | <u>\$ 26,066</u> |

**13. Fair Value of Financial Instruments and Derivatives Instruments**

Over-the-counter foreign exchange forward contracts and interest rate derivatives are recorded at fair value. The carrying values of the current financial assets and current financial liabilities are reasonable estimates of their fair value due to the short-term nature of these financial instruments. The fair values of the variable interest long-term debt approximate the recorded values, due to their variable interest rates. The fair value of the fixed interest long term debt is estimated using prevailing market rates as of the period end. The fair values of the long term debt and long term investment (the floating rate note) are disclosed in Note 7 and 8, respectively.

## Derivative instruments

The Company enters into interest rate swap transactions to manage interest costs and the risk associated with changing interest rates with respect to its variable interest rate loans and credit facilities. The Company from time to time may also enter into foreign exchange forward contracts to create economic hedges for its exposure to currency exchange risk on payments relating to acquisition of vessels and on certain loan obligations or for trading purposes. Foreign exchange forward contracts are agreements entered into with a bank to exchange, at a specified future date, currencies of different countries at a specific rate. As of December 31, 2010 and 2011, the Company had no outstanding derivative instruments relating to currency exchange contracts.

The Company's interest rate swaps and foreign exchange forward contracts did not qualify for hedge accounting. The Company marks to market the fair market value of the interest rate swaps and foreign exchange forward contracts at the end of every period and accordingly records the resulting unrealized loss/gain during the period in the consolidated statement of income. Information on the location and amounts of derivative fair values in the consolidated balance sheets and derivative gains/losses in the consolidated statements of income are shown below:

### Derivatives not designated as hedging instruments

| Type of Contract | Balance sheet location                           | Asset Derivatives<br>Fair Value |                      | Liability Derivatives<br>Fair Values |                      |
|------------------|--------------------------------------------------|---------------------------------|----------------------|--------------------------------------|----------------------|
|                  |                                                  | December 31,<br>2010            | December 31,<br>2011 | December 31,<br>2010                 | December 31,<br>2011 |
| Interest Rate    | Derivative assets / Non Current assets           | \$ 4,485                        | \$ —                 | \$ —                                 | \$ —                 |
| Interest Rate    | Derivative liabilities / Current liabilities     | —                               | —                    | 6,802                                | 2,237                |
| Interest Rate    | Derivative liabilities / Non-current liabilities | —                               | —                    | 9,787                                | 10,130               |
|                  | <b>Total Derivatives</b>                         | <b>\$ 4,485</b>                 | <b>\$ —</b>          | <b>\$ 16,589</b>                     | <b>\$ 12,367</b>     |

|                                          | Amount of (Loss) Recognized on Derivatives |                    |
|------------------------------------------|--------------------------------------------|--------------------|
|                                          | Year ended December 31,                    |                    |
|                                          | 2010                                       | 2011               |
| Foreign Exchange Forward Contracts ..... | \$ (198)                                   | \$ (155)           |
| Interest Rate Contracts .....            | (7,966)                                    | (12,336)           |
| Net (Loss) Recognized.....               | <u>\$ (8,164)</u>                          | <u>\$ (12,491)</u> |

The gain or loss is recognized in the consolidated statement of income and is presented in Other (Expense)/Income – Loss on Derivatives.

The Company's interest rate derivative instruments are pay-fixed, receive-variable interest rate swaps based on the USD LIBOR swap rate. The fair value of the interest rate swaps is determined using a discounted cash flow approach based on market-based LIBOR swap yield curves. LIBOR swap rates are observable at commonly quoted intervals for the full terms of the swaps and therefore are considered Level 2 items in accordance with the fair value hierarchy. The following table summarizes the valuation of the Company's financial instruments as of December 31, 2010 and 2011.

|                                                  | Significant Other Observable Inputs<br>(Level 2) |        |
|--------------------------------------------------|--------------------------------------------------|--------|
|                                                  | December 31,                                     |        |
|                                                  | 2010                                             | 2011   |
| Derivative instruments – asset position .....    | \$ 4,485                                         | \$ —   |
| Derivative instruments – liability position..... | 16,589                                           | 12,367 |

As of December 31, 2010 and 2011, no fair value measurements for assets or liabilities under Level 1 or Level 3 were recognized in the Company's consolidated balance sheet.

## Interest Rate Derivatives

Details of interest rate swap transactions entered into with certain banks in respect of certain loans and credit facilities as of December 31, 2010 and 2011 are presented in the table below:

| Loan or Credit Facility   | Inception         | Expiry            | Fixed Rate | Notional amount   |                   |
|---------------------------|-------------------|-------------------|------------|-------------------|-------------------|
|                           |                   |                   |            | December 31, 2010 | December 31, 2011 |
| Marindou <sup>(1)</sup>   | January 14, 2008  | January 14, 2013  | 3.9500%    | \$ 28,000         | \$ 27,253         |
| Petra <sup>(1)</sup>      | February 19, 2008 | January 18, 2013  | 2.8850%    | 32,671            | 30,471            |
| Pemer <sup>(1)</sup>      | March 07, 2008    | March 07, 2013    | 2.7450%    | 32,668            | 30,468            |
| Marinouki <sup>(1)</sup>  | March 19, 2008    | March 05, 2013    | 2.7300%    | 29,229            | 27,695            |
| Avstes <sup>(1)</sup>     | April 25, 2008    | April 18, 2013    | 3.8900%    | 29,000            | 27,342            |
| Pelea <sup>(1)</sup>      | December 15, 2008 | December 15, 2011 | 3.7000%    | 36,000            | —                 |
| Soffive <sup>(1)</sup>    | November 20, 2008 | November 20, 2011 | 3.5500%    | 39,600            | —                 |
| Eniaprohi <sup>(1)</sup>  | November 13, 2008 | November 14, 2011 | 3.1500%    | 40,000            | —                 |
| Staloudi <sup>(1)</sup>   | January 07, 2009  | January 07, 2012  | 3.3850%    | 49,320            | 45,680            |
| Eniadephi <sup>(1)</sup>  | April 01, 2009    | February 12, 2014 | 3.3500%    | 40,000            | 39,375            |
| Marathassa <sup>(2)</sup> | November 23, 2009 | November 23, 2012 | 1.6500%    | 18,195            | 16,565            |
| Maxdodeka <sup>(2)</sup>  | February 01, 2010 | February 01, 2013 | 3.9100%    | 33,750            | 32,250            |
| Kerasies <sup>(2)</sup>   | December 14, 2010 | December 14, 2015 | 1.6500%    | 35,200            | 33,066            |
| Maxpente <sup>(2)</sup>   | January 31, 2011  | January 31, 2015  | 1.2200%    | 39,100            | 38,200            |
| Eniaprohi <sup>(2)</sup>  | November 14, 2011 | November 14, 2014 | 1.4000%    | 37,776            | 37,776            |
| Soffive <sup>(2)</sup>    | November 20, 2011 | November 20, 2014 | 1.3500%    | 37,200            | 37,200            |
| Pelea <sup>(2)</sup>      | December 15, 2011 | December 15, 2016 | 2.0500%    | 36,461            | 36,461            |
| Marathassa <sup>(2)</sup> | November 23, 2012 | November 21, 2015 | 1.9500%    | —                 | 14,935            |
| Staloudi <sup>(2)</sup>   | January 09, 2012  | January 07, 2015  | 1.4500%    | 43,860            | 43,860            |
| Marindou <sup>(2)</sup>   | January 14, 2013  | January 16, 2018  | 1.6000%    | —                 | 28,500            |
| <b>Total</b>              |                   |                   |            | <b>\$ 638,030</b> | <b>\$ 547,097</b> |

- (1) Under these swap transactions, the bank effects semiannual floating-rate payments to the Company for the relevant amount based on the six-month U.S. dollar LIBOR, and the Company effects semiannual payments to the bank on the relevant amount at the respective fixed rates.
- (2) Under these swap transactions, the bank effects quarterly floating-rate payments to the Company for the relevant amount based on the three-month U.S. dollar LIBOR, and the Company effects quarterly payments to the bank on the relevant amount at the respective fixed rates.

The notional amounts of the above transactions are reduced during the term of the swap transactions based on the expected principal outstanding under the respective facility. In the Petra, Pemer and Marinouki transactions, the respective bank has the right to cancel each swap on January 18, 2011, March 5, 2011 and March 7, 2011, respectively, and at six-month intervals thereafter, which cancellation rights have not been exercised to date.

## 14. Accrued Liabilities

Accrued liabilities are comprised of the following:

|                                                          | December 31,    |                 |
|----------------------------------------------------------|-----------------|-----------------|
|                                                          | 2010            | 2011            |
| Interest on long-term debt.....                          | \$ 1,014        | \$ 1,214        |
| Vessels' operating and voyage expenses .....             | 1,245           | 1,365           |
| Commissions .....                                        | 35              | 65              |
| Interest on derivatives and other finance expenses ..... | 3,345           | 3,571           |
| General and administrative expenses.....                 | 264             | 341             |
| <b>Total.....</b>                                        | <b>\$ 5,903</b> | <b>\$ 6,556</b> |

## 15. Early Redelivery Income, Net

From time to time, the Company enters into arrangements for early redelivery of its vessels from charterers and may continue to do so in the future, depending on market conditions. Early redelivery costs are incurred where the contracted daily fixed charter rates are substantially lower than the daily charter rates the vessels could potentially earn in the current market. Income is recognized in connection with early termination of a period time charter, resulting from a request of the respective vessel charterers for early redelivery and agreement to compensate the Company. Early redelivery costs for the periods presented represent costs incurred in connection with early termination of charters for which no replacement charter contract for the relevant vessel has been secured at the time of concluding the charter termination agreement, and are recognized at the time the charter termination agreement is concluded. Early redelivery income is recognized when a charter termination agreement exists, the vessel is redelivered to the Company and collection of the related compensation is reasonably assured.

| Company                        | Date               | Year Ended December 31, |               |               |
|--------------------------------|--------------------|-------------------------|---------------|---------------|
|                                |                    | 2009                    | 2010          | 2011          |
| Efragel                        | (a) March 15, 2009 | \$ 29,096               | \$ —          | \$ —          |
| Kerasies                       | (b) June 26, 2009  | 22,331                  | —             | —             |
| Marindou                       | (c) June 28, 2009  | 20,046                  | —             | —             |
| Pelea                          | (d) July 19, 2009  | 2,653                   | —             | —             |
| Kerasies                       | (e) March 25, 2010 | —                       | (1,520)       | —             |
| Pemer                          | (f) April 13, 2010 | —                       | 3,581         | —             |
| Pelea                          | (g) April 28, 2010 | —                       | (1,765)       | —             |
| Other minor early redeliveries | Various            | 825                     | (164)         | 207           |
| <b>Total</b>                   |                    | <b>\$ 74,951</b>        | <b>\$ 132</b> | <b>\$ 207</b> |

Details of the transactions presented in the above table are as follows:

- (a) On March 15, 2009, Efragel took early redelivery of the *Old Efrossini*, instead of on January 8, 2011. The respective charterer paid cash compensation of \$25,480, net of commissions. An amount of \$3,616 representing the unearned revenue from the terminated period time charter contract was recorded as additional early redelivery income.
- (b) On June 26, 2009, Kerasies took early redelivery of the *Katerina*, instead of on November 26, 2010. The respective charterer paid cash compensation of \$21,463, net of commissions. An amount of \$868 representing the unearned revenue from the terminated period time charter contract was recorded as additional early redelivery income.
- (c) On June 28, 2009, Marindou took early redelivery of the *Maria*, instead of on January 2, 2011. The respective charterer paid cash compensation of \$15,516, net of commissions. An amount of \$4,530 representing the unearned revenue from the terminated period time charter contract was recorded as additional early redelivery income.
- (d) On July 19, 2009, Pelea took early redelivery of the *Pedhoulas Leader*, instead of on November 22, 2009. The respective charterer paid cash compensation of \$2,653, net of commissions.
- (e) On March 25, 2010, Kerasies agreed with the charterers of the *Katerina* to terminate the \$15.5 daily fixed rate time charter which had commenced on June 26, 2009, and was due to expire by September 15, 2011. As compensation for early redelivery, Kerasies agreed to pay the charterers \$1,520, net of commissions.
- (f) On April 13, 2010, Pemer took early redelivery of the *Pedhoulas Merchant*, instead of on November 5, 2010. In connection with this early redelivery, we recognized early redelivery income of \$3,581, comprising cash compensation paid by the relevant charterer of \$4,799, net of commissions, less accrued revenue of \$1,218.
- (g) On April 28, 2010, Pelea agreed with the charterers of the *Pedhoulas Leader* to terminate the \$18.50 daily fixed rate time charter which had commenced on July 19, 2009, and was due to expire by September 30, 2011. As compensation for early redelivery, Pelea agreed to pay the charterers an amount of \$1,765, net of commissions.

In all the cases presented above, no replacement charter contract had been secured at the time of the conclusion of the respective early redelivery agreement.

## 16. Loss on Asset Purchase Cancellations

In April 2009, each of Maxdeka and Maxenteka signed an agreement with a third party seller, whereby each agreed to cancel its contract for the acquisition of *Hull 2054* and *Hull 2055*, respectively, and each agreed to forfeit the advance deposit paid of \$7,212 per newbuild.

In June 2009, Maxpente entered into an agreement pursuant to which the shipbuilding contract for the acquisition of *Hull 1075* was canceled, at a cancellation cost of \$5,950, excluding commissions, which was forfeited from an advance payment. The remaining balance of the advance payment of \$10,050 was used to settle the second advance payment for the acquisition of *Pelopidas*.

Loss on asset purchase cancellations during the year ended December 31, 2009 represents losses incurred on cancellation of the contracts discussed above, consisting of advances forfeited totaling \$20,395 plus expenses net of interest earned of \$304 related to the cancellations, and comprise the following:

- Loss on cancellation of acquisition of *Hull 2054* of \$6,849, net of interest earned on the advance deposits;
- Loss on cancellation of acquisition of *Hull 2055* of \$6,850, net of interest earned on the advance deposits; and
- Loss on cancellation of acquisition of *Hull 1075* of \$7,000, inclusive of brokerage commissions, of which \$5,950 represented the forfeiture of advance deposits.

No cancellations were concluded during the years ended December 31, 2010 and 2011.

## 17. Lease Arrangements—Charters-out

The future minimum time charter revenue, net of commissions, based on vessels committed to non-cancelable time charter contracts (including fixture recaps) as of December 31, 2011, is as follows:

| <b>December 31,</b> |                   |
|---------------------|-------------------|
| 2012 .....          | \$ 136,001        |
| 2013 .....          | 134,169           |
| 2014 .....          | 70,057            |
| 2015 .....          | 31,978            |
| 2016 .....          | 22,958            |
| Thereafter.....     | 202,361           |
| <b>Total.....</b>   | <b>\$ 597,524</b> |

Future minimum time charter revenue excludes the future acquisitions of the vessels discussed in Note 10, since estimated delivery dates are not confirmed. Revenues from time charters are not generally received when a vessel is off-hire, including time required for normal periodic maintenance of the vessel. In arriving at the minimum future charter revenues, an estimated off-hire time of 12 days to perform any scheduled drydocking on each vessel has been deducted, and it has been assumed that no additional off-hire time is incurred, although such estimate may not be reflective of the actual off-hire in the future.

## 18. General and Administrative Expenses

General and administrative expenses for the years ended December 31, 2009, 2010 and 2011 were as follows:

|                                               | December 31,    |                 |                 |
|-----------------------------------------------|-----------------|-----------------|-----------------|
|                                               | 2009            | 2010            | 2011            |
| Management fees - related party.....          | \$ 4,436        | \$ 4,880        | \$ 6,026        |
| Professional fees (legal and accounting)..... | 1,586           | 810             | 839             |
| Director fees .....                           | 180             | 240             | 240             |
| Listing fees and expenses .....               | 69              | 63              | 58              |
| Miscellaneous .....                           | 775             | 1,025           | 1,326           |
| Total.....                                    | <u>\$ 7,046</u> | <u>\$ 7,018</u> | <u>\$ 8,489</u> |

## 19. Unearned Revenue

Unearned Revenue represents cash received in advance of it being earned. Revenue is recognized as earned on a straight-line basis at their average rates where charter agreements provide for varying annual charter rates over their term. Total Unearned Revenue during the periods presented is as follows:

|                                                                          | December 31,            |                         |
|--------------------------------------------------------------------------|-------------------------|-------------------------|
|                                                                          | 2010                    | 2011                    |
| <b>Unearned Revenue</b>                                                  |                         |                         |
| Revenue received in advance of service provided – Current liability..... | \$ 4,675                | \$ 4,131                |
| Deferred revenue resulting from varying charter rates .....              |                         |                         |
| Current liability .....                                                  | 6,010                   | 19,080                  |
| Non-current liability .....                                              | 31,399                  | 17,821                  |
| <b>Total Unearned Revenue.....</b>                                       | <u><b>\$ 42,084</b></u> | <u><b>\$ 41,032</b></u> |

## 20. Gain on Sale of Assets

During the year ended December 31, 2010, the Company concluded the sale of the vessel *Old Efrossini* to an unrelated third party for gross consideration of \$33,000. The sale realized a net gain of \$15,199 after taking into account commissions and other directly related expenses amounting to \$832 for the vessel.

No sales of vessels were concluded during the other periods presented.

## 21. Dividends

During 2011, the Company declared and paid four consecutive quarterly dividends of \$0.15 per share, totaling \$41,782.

## 22. Earnings Per Share

The computation of basic earnings per share is based on the weighted average number of common shares outstanding during the year and includes the shares issuable to the audit committee chairman and the independent directors at the end of the year for services rendered. Diluted earnings per share are the same as basic earnings per share. There are no other potentially dilutive shares.

## 23. Subsequent Events

### (a) Dividend declaration:

On February 14, 2012, the Board of Directors declared a dividend of \$0.15 per common share, totaling \$10,635, payable to all shareholders of record as of February 24, 2012, on February 29, 2012.

**(b) Credit facility:**

In February 2012, the Company accepted a commitment letter from a bank for a reducing revolving credit facility for up to \$18,000, which will be used to finance part of the purchase price of *Hull 631* (the “Maxeikositria credit facility”). The Maxeikositria credit facility will be made available upon delivery by the shipyard of *Hull 631*. The Maxeikositria credit facility is repayable over seven years in 14 semi-annual consecutive installments commencing six months after loan drawdown and a balloon payment payable with the final installment and will be secured by a first priority mortgage over *Hull 631* and other usual maritime securities and a corporate guarantee by Safe Bulkers, which provides for the financial covenants described in Note 7.

**(c) Shipbuilding contract:**

In February 2012, Shikokuepta entered into a shipbuilding contract for the acquisition of a Post-Panamax class newbuild vessel, scheduled to be delivered in the second half of 2014.

THIS PAGE INTENTIONALLY LEFT BLANK

# CORPORATE DIRECTORY

## Board of Directors and Management

### Polys Hajioannou

*Chief Executive Officer, Chairman  
and Director*

### Dr. Loukas Barmparis

*President, Secretary and Director*

### Konstantinos Adamopoulos

*Chief Financial Officer and Director*

### Ioannis Foteinos

*Chief Operating Officer and Director*

### Frank Sica

*Director*

### John Gaffney

*Director*

### Ole Wikborg

*Director*

## Corporate Office

Safe Bulkers, Inc.  
30-32 Karamanli Avenue  
Voula, 166 73  
Athens, Greece  
Tel.: +30 (210) 899-4980  
Fax: +30 (210) 895-4159

## Stock Listing



Safe Bulkers, Inc.'s common stock is traded on the New York Stock Exchange under the ticker symbol "SB".

## Transfer Agent and Registrar

American Stock Transfer and Trust Company  
6201 15th Avenue, Brooklyn, NY 11219  
Tel: +1 (718) 9218210

## U.S. Legal Counsel

Kirkland & Ellis LLP  
601 Lexington Avenue  
New York, NY 10022  
Tel.: +1 (212) 446-4800

## U.K./Greek Legal Counsel

Norton Rose LLP  
Building K1  
1 Palea Leoforos Posidonos &  
3 Moraitini street  
175 64 Paleo Faliro, Greece  
Tel.: +30 (210) 947-5300

## Independent Auditors

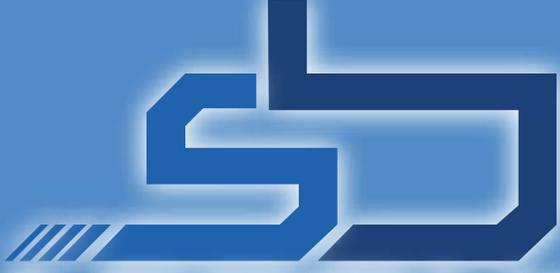
Deloitte Hadjipavlou, Sofianos & Cambanis S.A.  
Fragoklissias 3a & Granikou str.,  
Marousi 15125  
Athens, Greece  
Tel: + 30 210 678-1100

## Investor Relations/Media Contact

Nicolas Bornozis, President  
Capital Link, Inc.  
230 Park Avenue, Suite 1536  
New York, N.Y. 10169  
Tel.: +1 (212) 661-7566  
Fax: +1 (212) 661-7526  
E-Mail: [safebulkercapitallink.com](mailto:safebulkercapitallink.com)

## Website

Information about Safe Bulkers, Inc.'s fleet, as well as corporate investor information, press releases, stock quotes, and SEC filings may be obtained through our website at [www.safebulkercapitallink.com](http://www.safebulkercapitallink.com)



# SAFE BULKERS

## Safe Bulkers, Inc.

30-32 Karamanli Avenue  
Voula, 166 05  
Athens, Greece

Tel: +30 (210) 899-4980

Fax: +30 (210) 895-4159

[www.safebulkers.com](http://www.safebulkers.com)

